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YEO HIAP SENG LIMITED

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# CHAIRMAN'S MESSAGE



#### **DEAR SHAREHOLDERS**

I hereby present my annual report to shareholders for the financial year ended 31 December 2021.

2021 continues to be a year which saw Yeo Hiap Seng Limited ("Yeo's") navigate significant challenges posed by the ongoing impact of the global pandemic as well as the ensuing supply chain disruption that resulted from it. Like our industry peers, the Group also faced headwinds arising from increases in commodities prices and freight cost.

I am pleased to update that in 2021, the Group has made considerable strides in growing our core business, improving profit margin and staying focused on our vision to be the leading Asian company in bringing innovative food and beverages products in natural goodness to our consumers.

#### HIGHEST YEO'S FOOD AND BEVERAGE REVENUE SINCE 2016, NARROWING OF LOSSES

For the financial year ended 31 December 2021, the Group recorded a revenue growth of 5% to \$337.9 million. Notably, our focus to grow our core Yeo's F&B (food & beverage) revenue led to core Yeo's F&B revenue growing 11% to \$304.1 million, the highest level of Yeo's F&B revenue since 2016. Net loss for the year has also narrowed significantly to \$2.9 million from \$10.0 million during the previous year, despite a more challenging operating environment in 2021.

#### STRONG BALANCE SHEET

The Group ended 2021 with a strong balance sheet with cash and cash equivalents of \$230.9 million and no borrowings. This balance sheet strength will provide the Group with the financial resources

to make the necessary investments to fuel Yeo's next stage of growth and value creation, in areas of supply chain facilities rejuvenation, business digitalisation and brand investment, as we gradually emerge from the pandemic.

The Board is pleased to declare a final dividend of \$0.02 per share with a scrip dividend option for approval at the forthcoming annual general meeting.

#### **INVESTING FOR GROWTH**

As part of our strategy to invest for growth, in 2021, we commercialized a new \$3.5 million high-speed Combi Production and Filling Line at our Shah Alam facility. The new and differentiated packaging gives our products a refreshed look and improves the consumer experience in terms of ease of handling and storage, helped by better air flow for a smoother, easier pour and convenient resealable cap. The launch was supported by a successful marketing campaign



Yeo's range of Combi 1L packs; Winter Melon Drink, Lychee Flavoured Drink, Soy Milk, Chrysanthemum Tea, Jasmine Green Tea, Iced Tea Lemon

themed "Goodness Made Better". The new packaging has received favourable feedback from our customers, consumers and has helped our Malaysia business to win more at-home occasion consumption as well as strengthened our market leadership.



State-of-the-art High Speed Combi Production and Filling Line at our Shah Alam, Malaysia facility



Yeo's made strategic investment of US\$1 million in Next Gen Foods Pte Ltd, which launched its first plant-based chicken, TiNDLE

#### SUCCESSFUL OATLY COMMERCIALIZATION

I am pleased to update that the Group's \$30 million joint production facility investment with Oatly, a global Oat milk leader, commercialised and began producing its first batch of oat milk in July 2021. Production volume has increased and we are looking forward to a full year of production in 2022. With the award of BRCGS Global Food Safety Standard certification in 2021, the Group is also qualified to potentially supply Oatly in more markets.



Latest generation TetraPak 1L Edge equipment for packing of Oatly products installed in Senoko, Singapore plant



Representatives from Yeo's and Oatly at the opening of the Singapore oat milk facility, including the participation of Guest-of-Honour Mr Alvin Tan, Singapore's Minister of State for the Ministry of Culture, Community and Youth & Ministry of Trade and Industry

#### SEEDING THE FUTURE

In July, the Group made a US\$1 million investment in Next Gen Foods Pte. Ltd (NGF). NGF, backed by Singapore's Temasek Holdings, is in the plant-based food technology business, having launched its first plant-based chicken consumer brand, TiNDLE in March 2021. Our investment in NGF has done well and at the latest round of fundraising by NGF, our investment in the company has grown, enabling us to register a fair valuation gain as at 31 December 2021. Apart from our financial investment in NGF, the

# CHAIRMAN'S MESSAGE (CONT)

Group remains open to explore any potential strategic and operational collaboration opportunities that might arise in the future.

### PROTECTING AND INVESTING IN OUR PEOPLE

People are our greatest asset and ensuring the safety and well-being of our employees as well as increasing our employee engagement are our priorities.

During the year, we have expanded our staff learning and development efforts via the launch of the Developmental Module Training (DMT) program, and Self-Help Online Ready E-Learning program (SHORE), amongst others. Our management team has also stepped up engagement with our employees via frequent townhalls, skip-level meetings and employee surveys. I am pleased to share that the Group was awarded the HR Asia Best Companies to Work for in Asia 2021 Award -Singapore region.

In December 2021, our largest market, Malaysia experienced severe floods affecting many states of Peninsular Malaysia. While we were fortunate that our production facilities were not impacted, some of our staff were affected by damages that the floods caused to their homes. Our management team acted swiftly to



In December 2021, Yeo's handed out food hampers to flood victims during Malaysia's severe flood

provide various aid programmes to the affected employees to ensure their safety and wellbeing. As a result, our business operations also benefited when our employees were able to return to work, enabling our production operations to resume after the initial onset of the floods.

#### SERVING OUR COMMUNITIES

We strongly believe it is our responsibility and privilege to serve the communities we operate in.

In 2021, Yeo's Malaysia, in collaboration with Ng Teng Fong Charitable Foundation ("NTF") provided RM1 million in food aid to about 28,000 families who were most affected by COVID-19 through "Yeo's Helping Hands". Each of these households received a food pack of essential food items and signature delicacies comprising Yeo's canned food, Cintan instant noodles and Yeo's beverage drinks. Yeo's Malaysia worked closely with the Malaysian Red Crescent Society, Refuge for the Refugees, St. John Ambulance of Malaysia, Persatuan Kesejahteraan Rakyat Malaysia and other charity organizations to ensure that these food packs could be expediently distributed through their existing networks and reach families, in their hour of need. Yeo's Malaysia in collaboration with NTF also made donations to World Vision Malaysia, Methodist Crisis Relief & Development and Crisis Relief Services and Training to provide the necessary support and minimize disruptions to the lives of the villagers whose households were affected or displaced by the unprecedented heavy rain and flooding in Malaysia.

In Singapore, more than 900 cartons of Yeo's beverages were distributed to healthcare workers and food delivery riders. In both China and Cambodia, a total of close to 800 cartons of Yeo's

beverages were distributed to frontline epidemic prevention workers. Other community outreach efforts were also conducted at our key export markets like the United States and the United Kingdom in our bid to express our appreciation to healthcare workers and help the local communities during the pandemic. In Cambodia, Yeo's



Yeo's Cambodia contributed US\$50,000 to the building of a second kindergarten, serving the people living on the south-side of the Steung Meanchey former dumpsite



Special Edition 300ml cans Soya Bean Milk and Winter Melon Tea, for the Cambodian Children's Fund campaign in 2022



Yeo's Helping Hands has reached out to more than 40,000 families through various organizations



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partnered with Cambodian Children's Fund, a non-profit organization helping children in need through our "A Million Cans to Build a Dream" campaign. Yeo's Cambodia rolled out limited edition Cans and partnered in the building of a second Kindergarten for 50 students, serving the people living on the south-side of the Steung Meanchey former dumpsite.

#### OUTLOOK

In 2021, the Group demonstrated that it could grow its core business and improve its profit margins in a challenging external environment. Looking ahead, I believe with its focussed strategy and execution as well as strong balance sheet, the Group is able to navigate the demanding supply chain and elevated commodities prices terrain and build on our positive momentum.

#### **ACKNOWLEDGEMENT AND APPRECIATION**

On behalf of the Group, I would like to express my deepest gratitude to Mr S. Chandra Das for his close to 20 years of dedication to the Group since 2002. Mr Das has served in various capacities on the Board of Yeo Hiap Seng Limited. He last served as Deputy Chairman and Lead Independent Director, as well as Chairman of the Nominating Committee. Mr Das has retired from the Board on 31 December 2021. The Group will continue to benefit from his guidance and counsel as Mr Das has agreed to assume the role of Special Advisor for two years, following his retirement from the Board.

Following the retirement of Mr Das, the Group has also reconstituted its Board and Board Committees. In addition to his current role as the Chairman of the Audit & Risk Committee, Mr Sitoh Yih Pin has assumed the role of Lead Independent Director and Chairman of the Nominating Committee in place of Mr S. Chandra Das. Ms Luo Dan has assumed the role of Chairman of the Remuneration Committee, taking over from Mr Sitoh. The appointments commenced 1 January 2022.

I also take this opportunity to express my gratitude to all my fellow Board members for their counsel contributions throughout the year.

Last but not least, the progress that we have made as a Group would not have been possible without the following groups of stakeholders. I would like to extend heartfelt appreciation to our management and staff for their dedication and hard work. And I am thankful to our customers, suppliers, business associates and shareholders for their steadfast support.

**Ng Win Kong Daryl** Chairman



In China and Cambodia, close to 800 cartons of Yeo's beverages were distributed to frontline epidemic prevention workers





#### **DEAR SHAREHOLDERS**

I am pleased to update you on the progress that our team has made during my first full financial year as Group CEO.

YEO HIAP SENG LIMITE

For the financial year 2021, the Group recorded a revenue growth of 5% to \$337.9 million. Importantly, our focus to drive core Yeo's F&B (food & beverage) revenue has borne fruits. Despite the various COVID-19 induced headwinds to our supply chain and markets, core Yeo's F&B revenue grew 11% to \$304.1 million, the highest level of Yeo's F&B revenue since 2016. We also managed to improve our profit margin and narrow our losses significantly. This was achieved despite higher operating costs pressure due to rising commodities prices and freight cost inflation, greater operational difficulties posed by pandemic-related safe management measures, and significantly lower COVID-19 related governmental financial support.

I will continue to work with my Board and colleagues to steward this business and accelerate its transformation and growth.

#### OUR PURPOSE, VISION AND STRATEGIC ROADMAP

While we continue to navigate around the challenges posed by the macroeconomic environment, we remain focused and committed to pursuing our purpose and long-term vision for Yeo's.

Our purpose is to nourish every home with natural goodness across generations.

Our vision is to be the leading Asian company in bringing innovative food and beverage products with natural goodness to our consumers.

During the year, my team and I refreshed our Strategic Roadmap, which will guide us in chartering our growth path ahead.



Expanding our core Chrysanthemum range with healthier options

#### **GROW THE CORE**

We need to build from our position of strength. A such, we will remain razor focused to continue growing our core in the healthy refreshment and nourishment spaces through our range of Asian Drinks and Tea, as well as our soy-based beverages. As a result of our focussed strategy, in 2021, we grew the higher margin Beverage business sales by 16% while aggressively reducing the number of SKUs in our total portfolio by around 30%. We will continue to rationalize our product portfolio to drive more profitable growth. The growth in our core was driven by new product innovation including new Chrysanthemum Tea variants (no sugar, low sugar, honey, etc) and Combi 1 Litre offering. Importantly, our strategic bets on our core are supported by sales execution and marketing activities.

#### **REINVENT THE CORE**

The second pillar of our Strategic Roadmap is reinventing our core by selectively participating in certain product categories that could be an extension to our current product portfolio, especially in health and wellness. For example, we have relaunched our H-TWO-O isotonic offering with exciting packaging, upgraded formulation and zero sugar offering. In addition, we have also relaunched our popular Cheng Bou Leong herbal tea in our key market of Cambodia. The product is sold at a premium to our existing range.



Packaging revitalisation for Cheng Bou Leong in Cambodia



The eye-catching black design of H-TWO-O Zero with colourful depictions of various sports evokes in consumers the 'Dare To Dream' ethos – the core of the H-TWO-O brand



Product innovation and winning packaging designs From L-R: H-TWO-O Zero Sleek Can 325ml, H-TWO-O Original PET Bottle 500ml and Sleek Can 325ml & Cheng Bou Leong Herbal Tea 300ml

# GROUP CEO'S MESSAGE (CONT)

#### **BUSINESS REVIEW AND OPERATIONAL HIGHLIGHTS**

The unprecedented global health challenge that we saw in 2020 continued into 2021. Operations were further challenged by the global supply chain disruptions that translated to significantly higher raw materials and supply chain operating costs. Nonetheless, I am glad to update shareholders of the key milestones that our markets have achieved during the year:

#### • Malaysia

Despite the impact of extensive COVID-19 measures (i.e. MCOs) and the severe floods in Malaysia in December, our Core Yeo's F&B revenue was up 13% for the year with improvement to profitability. The team achieved these by focussing on driving our core products and commercial fundamentals such as sales force effectiveness, distributors management and effective integrated marketing campaigns. During the year, we increased the number of active outlets and strengthened market leadership in the Asian Drinks segment.

#### • Singapore

Despite several rounds of tightened COVID-19 measures, Singapore powered by growth in Chrysanthemum Tea and Coconut Water, ended the year with a 3% increase in Core Yeo's F&B sales. As part of the Group strategy to focus on our core, non-Yeo's F&B sales in Singapore reduced.

#### China (including Hong Kong)

China outperformed during the year with the region delivering a combined 18% growth in revenue. China has delivered revenue growth for consecutive 4 years and is expected to be a key value driver for the Group going forward. We also expect to invest more production capacity to support its future growth.

#### • Indochina

Comprising Cambodia and Vietnam, the region underwent a route to market model change to upgrade its sales and distribution capability in some territories. In the near term, this change and the pandemic led to a slowdown in revenue. However, we believe this change as well as the higher utilization of production facilities in Cambodia position the region for more sustainable and profitable growth going forward.

Supporting local hawkers and hawker culture during Singapore's National Day celebration

#### • Export markets

Overall export markets performed well, with Indonesia, Europe and US markets, delivering double digit revenue growth for the year.



#### **GROWING SUSTAINABLY**

Sustainability is embedded in our purpose and is a vital pillar of our business strategy. We have identified several focus areas including water and energy efficiency, waste reduction and alternative use, as well as sustainable packaging design which are integral to our business operations. We will continue to roll out initiatives to integrate our sustainability practices into our day-to-day operations. This helps the Group achieve meaningful value creation via higher operational efficiency and cost savings. During the year, the Group completed and commissioned a 600 cubic metres per day wastewater reclamation system at our Senoko facility in Singapore, in collaboration with Singapore Public Utilities Board and Nanyang Technological University. Other sustainability related projects in the pipeline include the installation of solar panels at some of our production facilities and exploring the potential to reduce okara waste using new soybean processing technology in our production processes.

#### **BUSINESS OUTLOOK**

In 2022, the Group will need to continue to focus on driving the core Yeo's F&B, net pricing management and cost reduction.

#### **ACKNOWLEDGEMENT AND APPRECIATION**

I would like to express my sincere appreciation to our team for their dedication and resilience.

I also thank my Board for their guidance and our customers, suppliers, and shareholders for their steadfast support.

Yeo's is a company with a rich heritage and celebrated history of 120 years. My team and I will continue to faithfully steward Yeo's and continue the transformational growth journey.



Koh Chee Boon Samuel Group Chief Executive Officer

Malaysia's Hari Raya 2021 TVC. Yeo's achieved number 1 market share of 29% during the Hari Raya festivities period



'Goodness Made Better" campaign successfully launched our new Combi 1L packaging



"Shuang 爽" brand propelling our business in China, a key leading growth market for the group

# FINANCIAL HIGHLIGHTS

#### FIVE-YEARS STATISTICAL RECORD OF THE GROUP

Unit:S\$'000	2017	2018	2019	2020	2021
REVENUE BY GEOGRAPHICAL SEGMENTS:					
Singapore	88,194	91,009	101,282	86,433	75,506
Malaysia	145,768	151,565	138,716	127,959	143,494
China	21,634	25,006	26,573	30,315	35,580
Other countries	85,110	81,052	92,151	77,138	83,323
TOTAL GROUP REVENUE	340,706	348,632	358,722	321,845	337,903
Net profit/(loss) after tax	145,690	12,022	17,690	(10,032)	(2,913)
Net tangible assets	632,150	633,132	610,451	583,189	578,882

138,716

2019

#### **REVENUE BY GEOGRAPHICAL SEGMENTS**







# 83,323 35,580 2021

#### **GROUP REVENUE**



### NET PROFIT/ (LOSS) AFTER TAX



#### **NET TANGIBLE ASSETS**





# CORPORATE INFORMATION

#### **BOARD OF DIRECTORS**

CHAIRMAN MR NG WIN KONG DARYL Non-independent & Non-executive Director

MR SITOH YIH PIN Lead Independent Director • Independent & Non-executive Director MS LUO DAN Independent & Non-executive Director MR WILLIAM PETER ADAMOPOULOS Non-independent & Non-executive Director MS GOI LANG LING LAUREEN Independent & Non-executive Director DR LIM SU LIN Independent & Non-executive Director MR MOHAMAD HALIM BIN MERICAN Independent & Non-executive Director MR JONATHAN JAMES YONG ZE NG Non-independent & Non-executive Director

#### COMPANY SECRETARY MS TAN PEK BHEE

#### **AUDIT & RISK COMMITTEE**

MR SITOH YIH PIN Chairman MS GOI LANG LING LAUREEN Member MR MOHAMAD HALIM BIN MERICAN Member MR JONATHAN JAMES YONG ZE NG Member

#### NOMINATING COMMITTEE

MR SITOH YIH PIN Chairman MR WILLIAM PETER ADAMOPOULOS Member DR LIM SU LIN Member MS LUO DAN Member

#### **REMUNERATION COMMITTEE**

MS LUO DAN Chairman MR SITOH YIH PIN Member MS GOI LANG LING LAUREEN Member

#### **REGISTERED OFFICE**

3 Senoko Way Singapore 758057

Tel	:	(65) 6752 2122
Fax	:	(65) 6752 3122
Website	:	www.yeos.com.sg

#### **SHARE REGISTRAR**

#### **B.A.C.S. PRIVATE LIMITED**

77 Robinson Road #06-03 Robinson 77 Singapore 068896 TEL : (65) 6593 4848

#### **INDEPENDENT AUDITORS**

#### KPMG LLP

16 Raffles Quay #22-00 Hong Leong Building Singapore 048581

Partner-in-charge: **MS YEO LIK KHIM** Year Appointed: 2019

YEO HIAP SENG LIMITED

# PROFILE OF THE BOARD OF DIRECTORS

# MR NG WIN KONG DARYL

Chairman, Non-independent & Non-executive Director

#### Age

#### 43

#### Designation

#### Chairman

Non-independent & Non-executive Director

#### Date of first appointment as a Director

13 June 2018

Date of appointment as Chairman

1 January 2020

#### Date of last re-election as a Director

29 April 2021

Length of service as a Director (as at 31 December 2021)

3 years 6 months

Board Committee(s) served on

#### Nil

Relationship (including familial) with fellow Board members, the Company and/or its substantial shareholders or any of its principal subsidiaries

Mr Ng is the son of Mr Robert Ng Chee Siong and nephew of Mr Philip Ng Chee Tat. The Ng Family is a substantial shareholder of the Company.

#### Present directorships in other listed companies

- Deputy Chairman of Sino Land Company Limited (HKSE: 083), Tsim Sha Tsui Properties Limited (HKSE: 0247) and Sino Hotels (Holdings) Limited (HKSE: 1221)
- Non-Executive Director of The Bank of East Asia, Limited (HKSE: 023)

### Principal commitments (other than directorships in other listed companies)

- Member of the Global Leadership Council of Columbia University in the City of New York
- Member of the 12<sup>th</sup> and 13<sup>th</sup> Beijing Municipal Committees of the Chinese People's Political Consultative Conference ('CPPCC')
- Member of the 10<sup>th</sup> Sichuan Committee of the CPPCC
- Member of the 10<sup>th</sup> and 11<sup>th</sup> Committees of the All-China Youth Federation
- President of the Hong Kong United Youth Association
- Chairman of the Greater Bay Area Homeland Youth Community Foundation
- Deputy Chairman of the Chongqing Youth Federation
- Member of the Board of Hong Kong Science and Technology Parks Corporation
- Member of the Cyberport Advisory Panel

- Adviser to the Our Hong Kong Foundation
- Council Member of the Hong Kong Chronicles
  Institute
- Member of the Estate Agents Authority of HKSAR
- Council Member of the Employers' Federation of Hong Kong
- Member of the HKTDC Mainland Business
  Advisory Committee
- Member of the Board of Mind HK
- Director of The Community Chest of Hong Kong
- Member of the Council of the Hong Kong Committee for UNICEF
- Council Member of the Hong Kong Management Association
- Member of the Board of the M Plus Museum Limited (a subsidiary of the West Kowloon Cultural District Authority)
- Member of the Council of the University of Hong Kong
- Director of The Real Estate Developers Association of Hong Kong
- Member of the Board of the National Heritage Board of Singapore
- Member of the NUS Medicine International Council of the Yong Loo Lin School of Medicine of the National University of Singapore
- Member of the Singapore Management University International Advisory Council

#### Past directorships in other listed companies held over the preceding three years

(from 31 December 2018 to 30 December 2021)

#### Nil

#### Academic & professional qualifications

- Bachelor of Arts degree in Economics and a Master of Science degree in Real Estate Development from Columbia University in New York
- Honorary Doctor of Humane Letters degree from Savannah College of Art and Design
- Honorary Fellow of Hong Kong Metropolitan
  University
- Honorary Fellow of The Hong Kong University of Science and Technology

#### Background and working experience

- Executive Director of Sino Land Company Limited, Tsim Sha Tsui Properties Limited and Sino Hotels (Holdings) Limited since 28 April 2005 and Deputy Chairman since 1 November 2017
- Independent Non-executive Director of The Bank of East Asia, Limited since 1 June 2015 and re-designated as Non-executive Director since 1 January 2018

(All the above companies are listed on The Stock Exchange of Hong Kong Limited)

# MR SITOH YIH PIN

Independent & Non-executive Director

#### Age

#### 58

#### Designation

- Lead Independent Director
- Independent & Non-executive Director

Date of first appointment as a Director

#### 1 October 2019

Date of appointment as Lead Independent Director

#### 1 January 2022

#### Date of last re-election as a Director

#### 11 May 2020

#### Length of service as a Director (as at 31 December 2021)

#### 2 years 3 months

#### Board Committee(s) served on

- Chairman of Nominating Committee (with effect from 1 January 2022)
- Chairman of Audit & Risk Committee (with effect from 29 April 2021)
- Member of Audit & Risk Committee (from 1 October 2019 to 28 April 2021)
- Member of Remuneration Committee (with effect from 1 January 2022)
- Chairman of Remuneration Committee (from 1 January 2020 to 31 December 2021)

#### Relationship (including familial) with fellow Board members, the Company and/or its substantial shareholders or any of its principal subsidiaries

#### Nil

#### Present directorships in other listed companies

#### Talkmed Group Limited, Independent Director

### Principal commitments (other than directorships in other listed companies)

- Member of Parliament for Potong Pasir constituency
- Directorships in Companies within his firm:
  - Nexia TS Pte Ltd
  - TSA Capital Pte Ltd
  - TSA Recruitment Consultants Pte Ltd
  - NTS Asia Advisory Pte Ltd
  - Nexia China Pte Ltd
  - Nexia TS Risk Advisory Pte Ltd
  - Nexia TS Tax Services Pte Ltd
  - Nexia TS Technology Pte Ltd
  - Nexia TS Advisory Pte Ltd
  - NTS Asia Advisory Sdn Bhd
  - NTS Myanmar Company Limited

- Other directorships and appointments:
  - Potong Pasir Grassroots Organisations
    Advisor
  - PAP Community Foundation
    Potong Pasir Branch Chairman
  - Jalan Besar Town Council Vice Chairman
  - Central Community Development Council
    Council Member
  - People's Action Party
    - Potong Pasir Branch Chairman
  - China Taiping Insurance (Singapore)
    Pte. Ltd. Director
  - Government Parliamentary Committee for Ministry of Culture, Community and Youth
     Chairman
  - Government Parliamentary Committee for Ministries of Law and Home Affairs
     Member
  - People's Association, Board of Management

#### Past directorships in other listed companies held over the preceding three years (from 31 December 2018 to 30 December 2021)

#### ISEC Healthcare Ltd.

#### Academic & professional qualifications

- Chartered Accountant
- Bachelor of Accountancy (Honours) degree, National University of Singapore
- Fellow member of both the Institute of Singapore Chartered Accountants and Chartered Accountants Australia and New Zealand

#### Background and working experience

- Practising Accountant (1993 to 2020)
- KPMG (Singapore & Melbourne) (1987 to 1993)

## MS LUO DAN

#### Independent & Non-executive Director

#### Age

#### 53

#### Designation

Independent & Non-executive Director

Date of first appointment as a Director

1 January 2017

Date of last re-election as a Director

11 May 2020

Length of service as a Director (as at 31 December 2021)

#### 5 years

#### Board Committee(s) served on

- Chairman of Remuneration Committee (with effect from 1 January 2022)
- Member of Remuneration Committee
- (from 27 April 2017 to 31 December 2021)Member of Nominating Committee

Relationship (including familial) with fellow Board members, the Company and/or its substantial shareholders or any of its principal subsidiaries

#### Nil

Present directorships in other listed companies

Nil

Principal commitments (other than directorships in other listed companies)

General Manager, Strategic Business Development, Active Living Business Unit, Fonterra Group

#### Past directorships in other listed companies held over the preceding three years (from 31 December 2018 to 30 December 2021)

Nil

#### Academic & professional qualifications

- Bachelor of Computer Science, Software, Wuhan University, China
- MBA, IMD, Switzerland
- Certification in Corporate Governance, INSEAD

#### Background and working experience

- General Manager, Strategic Business Development, Active Living Business Unit, Fonterra Group (January 2021 to date)
- Independent Consultant, fast moving consumer goods companies (2017-2020)
- Managing Director, Lego Singapore Pte. Ltd. (2014 to 2017)
- Managing Director, Heinz Asean, Singapore (2012 to 2013)
- Managing Director, Heinz Long Fong Food, Shanghai, China (2011 to 2012)
- Managing Director, Heinz Asean, Singapore (2007 to 2011)
- Director, Business Planning, Heinz Asia Pacific, Australia and Singapore (2001 to 2007)



### MR WILLIAM PETER ADAMOPOULOS

Non-independent & Non-executive Director

### Age

Designation

Non-independent & Non-executive Director

Date of first appointment as a Director

14 July 2020

Date of last re-election as a Director

29 April 2021

Length of service as a Director (as at 31 December 2021)

1 year 5 months

Board Committee(s) served on

Member of Nominating Committee

Relationship (including familial) with fellow Board members, the Company and/or its substantial shareholders or any of its principal subsidiaries

Forbes Media Asia has commercial and/or media interaction with Sino Group, Far East, Fullerton Hotels and the Ng family.

Present directorships in other listed companies

Nil

### Principal commitments (other than directorships in other listed companies)

- CEO, Forbes Media Asia Pte Ltd
- Advisor, Next Gen Foods Pte. Ltd.
- Senior Advisor to BandLab Technologies, Pacific Century Group and Barings Private Equity Asia
- Advisory Board Member, Asia Partners
- Member, Jr. NBA Asia Advisory Council

#### Past directorships in other listed companies held over the preceding three years (from 31 December 2018 to 30 December 2021)

Nil

Academic & professional qualifications

Graduate of Harvard College

**Background and working experience** 

Current:

- CEO, Forbes Media Asia Pte Ltd
- CEO/Asia, Forbes Media LLC

Previously:

- President & Publisher, Forbes Asia
- Publisher and Managing Director, The Asian Wall Street Journal
- President, Dow Jones Publishing Company (Asia)

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### **MS GOI LANG LING LAUREEN**

Independent & Non-executive Director

#### Age

#### 51

#### Designation

Independent & Non-executive Director

#### Date of first appointment as a Director

1 October 2019

#### Date of last re-election as a Director

11 May 2020

Length of service as a Director (as at 31 December 2021)

#### 2 years 3 months

#### Board Committee(s) served on

- Member of Audit & Risk Committee
- Member of Remuneration Committee

Relationship (including familial) with fellow Board members, the Company and/or its substantial shareholders or any of its principal subsidiaries

#### Nil

#### Present directorships in other listed companies

Yamada Green Resources Limited

- Member of Board, Non-Executive Director since 23 April 2019
- Member of Remuneration Committee

### Principal commitments (other than directorships in other listed companies)

General Manager, Tee Yih Jia Food Manufacturing Pte Ltd

Past directorships in other listed companies held over the preceding three years (from 31 December 2018 to 30 December 2021)

Nil

#### Academic & professional qualifications

Master in Business & Technology (University of New South Wales, Australia)

#### Background and working experience

- General Manager, Tee Yih Jia Food Manufacturing Pte Ltd (2008 to date)
- Executive Committee, T&T Cuisine Pte Ltd (2011 to date)
- Market Development Manager, Tee Yih Jia Food Manufacturing Pte Ltd (1995 to 2007)
- Market Development Manager, Tee Yih Jia (UK) Ltd (1999 to 2000)
- Sales & Marketing Executive, Tee Yih Jia Food Manufacturing Pte Ltd (July 1993 to 1994)
- Brand Management, Summer Managerial Internship, Procter & Gamble (USA) Ltd (June 1992 to 1993)

# DR LIM SU LIN

#### Independent & Non-executive Director

#### Age

52

#### Designation

Independent & Non-executive Director

Date of first appointment as a Director

1 May 2019

Date of last re-election as a Director

11 May 2020

Length of service as a Director (as at 31 December 2021)

2 years 8 months

Board Committee(s) served on

Member of Nominating Committee

Relationship (including familial) with fellow Board members, the Company and/or its substantial shareholders or any of its principal subsidiaries

Nil

Present directorships in other listed companies

Nil

### Principal commitments (other than directorships in other listed companies)

- Chief Dietitian at the National University Hospital in Singapore
- Member, Advisory Board of VSCL Holdings Pte. Ltd.
- Advisor of Kosmode Health Pte Ltd

#### Past directorships in other listed companies held over the preceding three years (from 31 December 2018 to 30 December 2021)

Nil

#### Academic & professional qualifications

- PhD
- BSc in Dietetics (Honours)
- Background and working experience
- Chief Dietitian at the National University Hospital in Singapore
- Head of Dietetics (including financial management, P&L, human resource planning, recruitment, management and balance score card)
- Research Director, Dietetics, National University Hospital, Singapore
- Assistant Group Director, Allied Health, National University Health System
- Extensive experience as a clinical dietitian especially in chronic disease prevention and management, such as diabetes, pre-diabetes, heart disease, fatty liver and kidney disease
- Conceptualised and led in multiple quality improvement projects, clinical research; and development of nutrition screening and lifestyle intervention tools and processes

### **MR MOHAMAD HALIM BIN MERICAN**

Independent & Non-executive Director

#### Age

#### 56

#### Designation

Independent & Non-executive Director

Date of first appointment as a Director

#### 30 July 2020

Date of last re-election as a Director

#### 29 April 2021

Length of service as a Director (as at 31 December 2021)

#### 1 year 5 months

#### Board Committee(s) served on

- Member of Audit & Risk Committee (with effect from 1 January 2022)
- Member of Remuneration Committee (from 13 August 2020 to 31 December 2021)

Relationship (including familial) with fellow Board members, the Company and/or its substantial shareholders or any of its principal subsidiaries

Nil

#### Present directorships in other listed companies

Nil

Principal commitments (other than directorships in other listed companies)

- CEO & Director, UniQ Hospitality Services Sdn Bhd
- Adjunct Professor, UNITAR International University Malaysia
- Member, Malaysian Association of Hotels
- Sunshine Bread Sdn Bhd

#### Past directorships in other listed companies held over the preceding three years (from 31 December 2018 to 30 December 2021)

Nil

#### Academic & professional qualifications

- Diploma in Hotel Management and Food & Beverage, Hotel Management School "Les Roches", Switzerland
- Certified Hotel Administrator (CHA), American Hotel & Lodging Educational Institute

#### Background and working experience

- CEO & Director, UniQ Hospitality Services Sdn Bhd
- General Manager, Wyndham Acmar Klang Hotel (December 2018 – March 2020)
- Consultant/Owner Representative, Frangipani Langkawi Resort & Spa (August 2017 – May 2018)
- General Manager, Seri Pacific Corporation Sdn Bhd and Seri Pacific Hotel Kuala Lumpur (2011 - 2017)
- Group General Manager, Impiana Hotels & Resorts Management Sdn Bhd (May 2005 – May 2011)

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### MR JONATHAN JAMES YONG ZE NG

Non-independent & Non-executive Director

#### Age

#### 31

#### Designation

Non-independent & Non-executive Director

Date of first appointment as a Director

10 September 2020

Date of last re-election as a Director

29 April 2021

Length of service as a Director (as at 31 December 2021)

1 year 3 months

Board Committee(s) served on

Member of Audit & Risk Committee

Relationship (including familial) with fellow Board members, the Company and/or its substantial shareholders or any of its principal subsidiaries

Mr Ng is the son of Mr Ng Chee Tat Philip and nephew of Mr Ng Chee Siong, beneficiaries of the Estate of the late Ng Teng Fong, a substantial shareholder of Yeo Hiap Seng Limited ("YHS").

Mr Ng is also the cousin of Mr Ng Win Kong, Daryl, Chairman of YHS.

He is a director of Far East Organization Pte. Ltd., a substantial shareholder of YHS.

#### Present directorships in other listed companies

#### Nil

Principal commitments (other than directorships in other listed companies)

Nil

Past directorships in other listed companies held over the preceding three years (from 31 December 2018 to 30 December 2021)

Nil

#### Academic & professional qualifications

Bachelor of Arts in Economics from the Stanford University

#### **Background and working experience**

- Far East Organization, Executive Director, CEO's Office (August 2015 to date)
- Director (Special Projects, CEO's Office)
- Assistant Director, CEO's Office



# PROFILE OF MANAGEMENT

### **MR KOH CHEE BOON SAMUEL** Group Chief Executive Officer

Mr Samuel Koh joined YHS Group on 14 January 2020 as Group CEO (designate) and was appointed Group CEO on 14 March 2020.

Mr Koh is an experienced business leader who has worked internationally in senior management positions in leading global companies like Coca-Cola, Unilever and Yum! Brands. Since May 2017, Mr Koh held the position of Vice President, Coca-Cola Greater China and Korea Business Unit where he led the setting up of new business ventures and made strategic investments in other emerging food and beverage players. From January 2015 to April 2017, Mr Koh was the Chief Financial Officer of COFCO Coca-Cola Beverages Ltd, a multiple billion dollar business which is also one of the largest Coca-Cola bottlers in the world. During his tenure, COFCO Coca-Cola Beverages Ltd acquired new bottling territories in Mainland China leading to significant growth in revenue and profits. Prior to this, Mr Koh held various roles in strategy, business development and finance in Coca-Cola ASEAN Business Unit, Yum! Brands and Unilever.

Mr Koh holds Executive MBA degrees from INSEAD Business School and Tsinghua University, and a Bachelor's degree in accountancy from Nanyang Technological University. He is also a Fellow of The Chartered Institute of Management Accountants and a Chartered Accountant of Singapore.

### **MR CHAN YING JIAN** Group Chief Financial Officer

Mr Chan Ying Jian joined Yeo Hiap Seng Limited on 1 July 2021 as Group Chief Financial Officer, with responsibilities covering the Finance, IT, Legal and Corporate Secretarial functions across the Group's business.

Prior to joining YHS, Ying Jian was Chief Financial Officer and IT Director at The Learning Lab, one of Singapore's largest after school tuition and enrichment chain that is 100%-owned by Advent International, a global private equity firm headquartered in the United States. During his time at The Learning Lab, Ying Jian was actively involved in navigating the business operations through the COVID-19 challenges, business development and centre expansions, restructuring of underperforming operating assets, as well as the exit preparation for the private equity owner.

Before The Learning Lab, Ying Jian was Group Chief Financial Officer and Group Chief Investment Officer of BreadTalk Group Limited. The Group had an annual revenue of close to S\$700 million with operations spanning 16 countries across ten food and beverages brands. Ying Jian was appointed Group CFO of BreadTalk Group Limited on 10 June 2015, after having joined the Group as the Financial Controller of its Food Atrium Division ten months earlier on 1 August 2014. At the age of 32 then, he was amongst the youngest to be appointed Group CFO of a SGX Mainboard listed company. During his tenure, Ying Jian also concurrently headed the IT, Legal and Investor Relations functions of the Group, and was also the Country Manager of the Group's North China business. In his capacity, Ying Jian was a strong business partner who works alongside the Group Chairman, CEO and Division CEOs on all investments, mergers and acquisitions and joint ventures, having completed close to 20 deals of various nature. Landmark deals completed by Ying Jian included the S\$80 million acquisition of Food Junction (a chain of 16 food courts across Singapore and Malaysia) - the largest in the Group's history, as well as two rounds of oversubscribed bond issuance in the debt capital markets at competitive credit spreads. He also oversaw the planning and construction of the Group's US\$30 million production facility in Jiaxing city, Zhejiang province, China, including acquisition of land, securing of significant government incentives, financing and management of the project. During his tenure, the Group recorded the highest revenue, net profit and market capitalisation in its history.

In recognition for his achievement as a young finance leader, Ying Jian was awarded the Rising Star (Professional Accountant in Business) at the Singapore Accountancy Awards in 2018. He was also accorded the SMU Alumni Rising Star Award in 2015.

Prior to joining BreadTalk Group, Ying Jian was Vice President of Equity Research with J.P. Morgan Securities Singapore, serving as Sector Head of Agri-Commodities and Consumer Staples for the ASEAN region. As an analyst, Ying Jian was well regarded within the investment community for his thought leadership and actionable research ideas. He was named the "Top Earnings Estimator" for the Retail and Consumer Products sector at the 2012 Thomson Reuters Analyst Awards, and was the "Top Stock Picker" in the same sector in 2014.

Ying Jian graduated summa cum laude (with Highest Distinction) from the Singapore Management University with double degree in Business Management (Finance) and Accountancy, under the SMU Scholarship. He is also a Chartered Accountant of Singapore (CA Singapore) and a Chartered Financial Analyst (CFA).

In the area of community work, Ying Jian is an active grassroot leader, serving as an executive committee member of the Gerald-Mugliston-Luxus neighbourhood committee. He is also a member of the CFO Committee and the Young Finance Leaders Network at the Institute of Singapore Chartered Accountants (ISCA).



# CORPORATE GOVERNANCE REPORT

Yeo Hiap Seng Limited ("**YHS**" or the "**Company**") is committed to upholding a high standard of corporate governance to promote corporate transparency and enhance long-term shareholder value.

The Board of Directors ("**Board**") and the management team of the Company ("**Management**") believe that good corporate governance and best practices in business are essential to the sustainability of the Company and its success over the long-term.

The Board and its committees have established policies and regulations on good governance, and such committees are guided by their respective terms of references ("**Terms of Reference**").

#### COMPLIANCE WITH THE CODE OF CORPORATE GOVERNANCE 2018

This corporate governance report ("**Report**") describes the corporate governance practices and activities for the Company and its subsidiaries (the "**Group**") for the financial year ended 31 December 2021 with specific references to the principles of the Code of Corporate Governance 2018 (the "**2018 Code**") and any deviation from any provisions of the 2018 Code is explained in this Report. The Board believes that the Group has complied with the principles under the 2018 Code and substantially all the provisions as set out thereunder, save for the following exceptions, deviation from which are explained in this Report:

- (a) Provision 2.4 the disclosure of the Company's board diversity policy and progress made towards implementing such policy, including objectives;
- (b) Provision 11.4 the provision in the Company's constitution for absentia voting at general meetings of shareholders; and
- (c) Provision 11.6 the provision of a corporate dividend policy.



#### **CORPORATE GOVERNANCE FRAMEWORK**



#### **BOARD MATTERS**

#### The Board's Conduct of Affairs

Principle 1 The company is headed by an effective Board which is collectively responsible and works with Management for the long-term success of the company.

#### Primary functions of the Board

The Board oversees the effectiveness of Management as well as the corporate governance of the Company with the objective of maximising long-term shareholder value, protecting the Company's assets and sustaining its businesses and performance.

The Board subscribes to the principles of having good Board practices and members of integrity. Board members appointed have extensive corporate experience and good track records in the public and/or private sectors.

Apart from its statutory duties, the principal roles of the Board include:

- i. providing entrepreneurial leadership, setting strategic objectives, which should include appropriate focus on value creation, innovation and sustainability, and ensuring that the necessary resources are in place for the Group to meet its objectives;
- ii. monitoring and approving the Group's broad policies, operational initiatives, annual budget, major investment and funding decisions;
- iii. ensuring the adequacy and effectiveness of internal controls (including financial, operational and compliance) and establishing and maintaining a sound risk management framework to effectively monitor and manage risks, and to achieve an appropriate balance between risks and Group performance;
- iv. approving the appointment of the Group Chief Executive Officer ("**Group CEO**") and Directors, and overseeing the succession planning process;
- v. approving the remuneration for each Director, the Group CEO and key management personnel;
- vi. reviewing Management performance, setting values and standards, including business ethics, and ensuring that obligations to shareholders and other stakeholders are understood and met;
- vii. assuming responsibility for corporate governance and instilling an ethical culture, and ensuring that the Group's values, standards, policies and practices are consistent with its culture;
- viii. assuming responsibility for the Group's sustainability direction; and
- ix. ensuring transparency and accountability to key stakeholder groups.

### Directors' discharge of duties and responsibilities

All Directors objectively discharge their duties and responsibilities at all times as fiduciaries and take decisions in the interests of the Company. Directors facing conflicts of interest recuse themselves from discussions and decisions involving the issues of conflict.

#### **Delegation by the Board**

The Board is accountable to shareholders while Management is accountable to the Board for its performance.



To facilitate effective management, the Board has delegated certain functions which are carried out directly or through committees comprising Board members and senior management staff, as well as by delegation of authority to senior management staff in the various companies in the Group.

The Board is supported by its Board committees, namely the Audit & Risk Committee ("**ARC**"), the Nominating Committee ("**NC**") and the Remuneration Committee ("**RC**"). The composition of these Board committees is structured to ensure an equitable distribution of responsibilities among Board members, to maximise the effectiveness of the Board and to foster active participation and contribution. Diversity of experience and appropriate skills are considered along with the need to maintain appropriate checks and balances between the different Board committees. The Board acknowledges that while these various Board committees have the authority to examine particular issues and report back to the Board with their decisions and recommendations, the ultimate responsibility on all matters still lies with the Board.

Each Board committee is guided by its own specific written Terms of Reference setting out the scope of its duties and responsibilities, procedures governing the manner in which it is to operate and how decisions are to be taken. These Terms of Reference are approved by the Board and reviewed periodically to ensure their continued relevance.

The Group CEO heads the team of key management personnel ("**KMP**") to manage the Company's business and operations group-wide. The KMP constitutes a mix of group functional heads and heads of major operating units reporting to the Group CEO. This matrix governance ensures that major operational and business decisions are taken with the benefit of collective wisdom and experience. The remuneration of each KMP (including the Group CEO) is approved by the RC and the Board.

### Meetings of the Board and Board committees and general meetings of shareholders, meetings attendance record and processes

The schedule of meetings of the Board, Board committees and the Annual General Meeting ("**AGM**") for the next calendar year is planned in advance. The Board meets at least four (4) times a year at regular intervals. Telephonic and video conferencing at Board meetings are allowed under the Constitution of the Company ("**Constitution**"). *Ad hoc* meetings of the Board and Board committees may be convened, if warranted by circumstances. The Board and Board committees may also make decisions by way of circulating resolutions in lieu of a meeting.

The attendance record of the Directors at meetings of the Board, the ARC, the NC, the RC and the AGM during the financial year under review is as follows:

	Board	ARC	NC	RC	AGM
Non-executive Directors					
Ng Win Kong Daryl	5/5	-	-	-	1/1
S. Chandra Das <sup>1</sup>	5/5	5/5	3/3	3/3	1/1
Chin Yoke Choong <sup>2</sup>	3/3	3/3	_	-	1/1
Sitoh Yih Pin	5/5	5/5	-	3/3	1/1
William Peter Adamopoulos	5/5	-	3/3	-	1/1
Goi Lang Ling Laureen	5/5	5/5	-	3/3	1/1
Lim Su Lin	5/5	-	3/3	-	1/1
Luo Dan	5/5	-	3/3	3/3	1/1
Mohamad Halim Bin Merican	5/5	-	-	3/3	1/1
Jonathan James Yong Ze Ng	5/5	4/5	-	-	1/1

Annotations:

1 Retired as Deputy Chairman, Lead Independent Director, Chairman of NC and Member of ARC and RC on 31 December 2021.

2 Retired as Independent & Non-executive Director and Chairman of ARC on 29 April 2021.

#### Internal guidelines on matters requiring Board approval

The Company has in place a "**Group Delegation of Authority**" policy which sets out the matters reserved for the Board's decision and the delegated authority to various levels of Management. This policy has been communicated to Management and is published in the Company's intranet.

Matters requiring Board approval include annual business plan/budget, investment/divestment of real estate, other strategic investments, entry into/exit from strategic partnerships, joint ventures and mergers and acquisitions related to core food and beverage business, investment in/divestment of capital-at-risk financial instruments (including non-strategic financial instruments and instruments for hedging purposes) exceeding S\$20 million, issuance of equity/convertible instruments and establishment of Medium Term Note or any Bond Programmes.

#### Board induction, orientation and training

Newly appointed Directors are briefed on the Group's businesses and governance practices by the Group CEO and senior management. The orientation programme also includes a familiarisation tour of selected premises or factories within the Group. The programme allows new Directors to get acquainted with senior management, thereby facilitating Board interaction and independent access to Management. Where necessary, the Company will provide training for first-time Directors in areas such as accounting, legal and industry-specific knowledge and first-time Directors are required to attend training and courses organised by the Singapore Institute of Directors at the Company's expense.

Directors are routinely updated on developments and changes in the operating environment, including revisions to accounting standards, and laws and regulations affecting the Group. At the request of Directors, the Company will fund Directors' participation at industry conferences, seminars or training programmes in connection with their duties as Directors of the Company. The Company Secretary will bring to the Directors' attention information on seminars that may be of relevance to them. News updates, bulletins, circulars and other releases issued by, in particular, the Singapore Exchange Securities Trading Limited ("**SGX-ST**") and the Accounting and Corporate Regulatory Authority ("**ACRA**") which are relevant to the Directors are circulated to the Board by the Company Secretary.

#### Formal letter to Director upon appointment

A formal letter of appointment is provided to a new Director upon his or her appointment, setting out the duties and obligations associated with their directorship.

#### Board's access to complete, adequate and timely information

Board members are provided with management information including country performance, budgets, business plans, forecasts, funding position, capital expenditure, and manpower statistics of the Group prior to each Board meeting to enable them to keep abreast of the Group's performance, financial position and prospects. Any material variance between budgets, projections and actual results are disclosed and explained. All relevant information on material events and transactions are circulated to Directors as and when they arise.

#### Provision of information to the Board

Board papers and related materials are disseminated to the Board before the scheduled Board or Board committee meeting via electronic means, whereby the Directors will download the files onto their electronic devices, thereby substantially removing the need to print hard copies for deliberation at meetings. With this process, the Company steers itself towards sustaining a green and environmentally-friendly work culture.

#### Appointment and removal of Company Secretary

The appointment and removal of the Company Secretary is a Board-reserved matter under the Constitution.

During the financial year under review, Ms Neoh Sue Lynn resigned as General Counsel & Company Secretary with effect from 3 November 2021 and Ms Tan Pek Bhee was appointed as Company Secretary with effect from 1 November 2021.

#### **Company Secretary**

Board members have separate and independent access to the Company's senior management and the Company Secretary, and *vice versa*. Such access comes in the form of electronic mail, telephone and face-to-face meetings. The Company Secretary attends all meetings of the Board and Board committees, and assists the Chairman to ensure that Board procedures are followed, and that there is good information flow within the Board and the Board committees and between Management and non-executive Directors. Where queries made by the Directors are channeled through the Company Secretary, the Company Secretary ensures that such queries are answered promptly by Management.

#### Board's access to independent professional advice

Directors, individually or as a group, in furtherance of their duties and after consultation with the Chairman of the Board, are authorised to seek independent professional advice at the Company's expense.

#### **Board Composition and Guidance**

**Principle 2** The Board has an appropriate level of independence and diversity of thought and background in its composition to enable it to make decisions in the best interests of the company.

#### Board independence and number of independent Directors on the Board

As at 31 December 2021, the Board comprised nine (9) members of whom six (6) were independent and three (3) were non-independent. All the Directors were non-executive Directors.

Mr S. Chandra Das who retired as Deputy Chairman of the Board and Lead Independent Director on 31 December 2021 had held office as an independent and non-executive member of the Board during the financial year under review up to, and including, 31 December 2021.

Consequent to Mr Das' retirement from the Board, with effect from 1 January 2022, the size of the Board is reduced from nine (9) to eight (8) members of whom five (5) are independent and three (3) are non-independent.

The NC reviews the independence of the Directors annually and is satisfied that the Company has complied with the 2018 Code which provides that independent directors make up a majority of the Board where the Chairman is not independent.

A description of the background of each Director is provided in the "**Profile of the Board of Directors**" section of the Annual Report.

#### Independence of Directors

Annually, the independent Directors submit declarations on their independence to the NC for assessment. The NC, in its deliberation of the independence of a Director, takes into consideration the relevant provisions of the SGX-ST Listing Manual ("**Listing Manual**"), the 2018 Code and where relevant, the recommendations set out in the Practice Guidance accompanying the 2018 Code ("**Practice Guidance**").

The NC takes into account the existence of relationships or circumstances, including those identified by the Listing Manual, the 2018 Code and the Practice Guidance, that are relevant in its determination as to whether a Director is independent. Such relationships or circumstances include (i) the employment of a Director by the Company or any of its related corporations during the financial year in question or in any of the previous three (3) financial years; (ii) a Director being on the Board for an aggregate period of more than nine (9) years; (iii) a Director providing to or receiving from the Company or any of its subsidiaries significant payments or material services during the financial year in question or the previous financial year, other than compensation for board service; and (iv) a Director being related to any organisation to which the Company or any of its subsidiaries, or from which the Company or any of its subsidiaries received, significant payments or material services during the financial year in question or the previous financial year.

For the financial year under review, the NC, having reviewed the independence of the relevant Directors, is satisfied that there are no relationships or circumstances which are likely to affect the following independent Directors' objective and independent judgement:

(EO HIAP SENG LIN

- i. Mr Sitoh Yih Pin;
- ii. Ms Goi Lang Ling Laureen;
- iii. Dr Lim Su Lin;
- iv. Ms Luo Dan; and
- v. Mr Mohamad Halim Bin Merican.

Accordingly, the Board has, upon the NC's recommendation, affirmed that the abovenamed Directors, each of whom has served less than nine (9) years as an independent Director since their date of appointment to the Board, remains independent as contemplated by the Listing Manual and 2018 Code.

#### Independence of Directors who have served on the Board beyond nine years

Prior to their retirement from the Board, both Mr Chin Yoke Choong and Mr S. Chandra Das served as Independent Directors for more than nine (9) years from the date of their first appointment to the Board. As part of the Board's ongoing renewal process, Mr Chin and Mr Das have retired from the Board on 29 April 2021 and 31 December 2021, respectively.

During the beginning of the financial year under review, the NC and Board had rigorously reviewed whether there were relationships or circumstances which were likely to affect, or could appear to affect the judgement and independence of Mr Chin and Mr Das, and also noted their active participation in debating, questioning and evaluating proposals by Management and/or actions to be taken. Accordingly, the Board determined that both Directors were independent as they had continued to demonstrate independence in character and judgement in the discharge of their responsibilities as Directors and there were no relationships or circumstances which affected or which would be likely to affect their judgement and ability to discharge their responsibilities as independent Directors.

#### Size, composition, gender diversity and competencies of the Board and Board committees

The size and composition of the Board and Board committees and the skills and core competencies of its members are reviewed annually by the NC, which seeks to ensure that the size and composition of the Board is conducive for effective discussion and decision-making, and that the Board has an appropriate number of independent Directors.

Taking into account the size and geographical spread of the Group's businesses, the Board considers the current Board size as appropriate for meaningful individual participation by Directors with diverse professional perspectives, so as to facilitate efficient and effective decision-making with a strong independent element.

The current Board comprises members who as a group provide core competencies necessary to meet the Group's needs. These competencies include accounting and finance, banking, business acumen, industry knowledge and management experience.

Annually, the NC reviews the diversity of skills, qualities and experiences that the Board requires to function competently and efficiently, based on an established competency matrix of the Board and the curriculum vitae submitted by the individual Directors. As each Director brings valuable insights from various professional fields that are vital to the strategic interests of the Company, the Board considers that the Directors possess the necessary competencies to provide Management with diverse and objective perspectives on issues, so as to lead and govern the Company efficaciously.

Provision 2.4 of the 2018 Code provides that an issuer should disclose its board diversity policy and progress made towards implementing such policy, including objectives. The Board believes in diversity and values the benefits diversity can bring to the Board in its deliberations and the Board's effectiveness. In addition to diversity in age, experience, background and skillsets of its members, the Board recognises that gender is an important aspect of diversity. Although an explicit policy on Board diversity has not been formalised, in practice, the Board observes and applies the key tenets of diversity to ensure that the Board will have an

appropriate level of diversity of thought and background in its composition to enable it to make decisions in the best interests of the Company. In this regard, the Board, supported by the NC, has included female candidates in its search pool for new appointments. In line with this, the following female Directors have been appointed to the Board as well as to Board committees, (i) Ms Luo Dan has served as a Board member since 1 January 2017 and has been a member of the RC since 27 April 2017 and a member of the NC since 2 June 2020, (ii) Dr Lim Su Lin was appointed as a Board member on 1 May 2019 and as a member of the RC on 16 May 2019 and (iii) Ms Goi Lang Ling Laureen was appointed as a Board member and as a member of the RC on 1 October 2019 and a member of the ARC on 2 June 2020. These female Directors represented one-third of the Board as at 31 December 2021 and more than one-third of the Board as at 1 January 2022.

In line with the recent Listing Manual amendments (effective from 1 January 2022), the Company will formalise and maintain a Board diversity policy that addresses gender, skills and experience, and any other relevant aspects of diversity, and provide the relevant disclosures in its annual report next year.

The incumbent Board (as at 1 March 2022) currently comprises five (5) male Directors and three (3) female Directors.

#### Role of non-executive Directors

The non-executive Directors (including independent Directors) engaged with Management in the annual budget planning process. They also constructively challenged Management and helped to develop proposals on strategy. On a quarterly basis, the non-executive Directors reviewed the performance of Management in meeting agreed goals and objectives, and monitored the reporting of performance against budget, peer performance and a balanced scorecard comprising key financial and non-financial performance indicators.

#### Meeting of Directors without Chairman and Management

The Board sets aside time to meet without the presence of Management especially where the circumstances warrant such meetings. The Board is of the view that it is not necessary to pre-arrange formal sessions of such meetings. During the financial year under review, no member of Management was also an executive Director.

The lead independent Director also proposes and leads meetings of the independent Directors without the presence of the Chairman and non-independent Directors, as required. The lead independent Director will provide feedback to the Chairman after the conclusion of such meetings.

#### Chairman and Chief Executive Officer

**Principle 3** There is a clear division of responsibilities between the leadership of the Board and Management, and no one individual has unfettered powers of decision-making.

#### Separation of the role of Chairman and Chief Executive Officer

The offices of Chairman of the Board and Group CEO are held by separate individuals to maintain effective oversight and accountability at Board and Management levels. As Chairman of the Board, Mr Ng Win Kong Daryl bears responsibility for the workings of the Board. Mr Koh Chee Boon, as Group CEO, bears responsibility for the overall running of the Group's businesses. This division of responsibilities between the Chairman and the Group CEO is set out in writing in the Board's Terms of Reference.

There is no familial relationship between the Chairman, Mr Ng Win Kong Daryl, and the Group CEO, Mr Koh Chee Boon.

#### **Roles and responsibilities of Chairman**

The Chairman leads the Board to ensure its effectiveness on all aspects of its role. He ensures that the members of the Board receive accurate, clear and timely information, facilitates the contribution of non-executive Directors, encourages constructive relations between executive, non-executive Directors and Management, ensures effective communication with shareholders and promotes a high standard of corporate governance. The Chairman, in consultation with Management and the Company Secretary, sets the agenda for Board meetings and ensures that Board members are provided with adequate and timely information. As a general rule, Board papers are sent to Directors at least one (1) week in advance in order for Directors to be adequately prepared for the respective meetings. Key management personnel who have prepared the papers, or who can provide additional insights into the matters to be discussed, are invited to present the papers during the Board meetings.

At AGMs and other shareholder meetings, the Chairman plays a pivotal role in fostering constructive dialogue between shareholders, the Board and Management.

The Board is of the view that the Company has an effective group of independent non-executive Directors to provide balance within the workings of the Board and oversight for minority shareholders' interests.

#### Lead Independent Director

Taking cognisance that the Chairman of the Board is not an independent Director, the Board has appointed Mr Sitoh Yih Pin as Lead Independent Director with effect from 1 January 2022 to serve as a sounding board for the Chairman of the Board and also act as an intermediary between the non-executive Directors and the Chairman. Previous to this, Mr S. Chandra Das had served as Lead Independent Director from 1 November 2005 up till his retirement from the Board on 31 December 2021.

Shareholders with concerns may contact the Lead Independent Director directly when contact through the normal channels via the Chairman or other management personnel has failed to provide satisfactory resolution, or when such contact is inappropriate.

#### Board Membership

**Principle 4** The Board has a formal and transparent process for the appointment and re-appointment of directors, taking into account the need for progressive renewal of the Board.

#### NC composition and role

As at 31 December 2021, the NC comprised four (4) Directors, namely, Mr S. Chandra Das (Chairman of NC and Lead Independent Director), Dr Lim Su Lin, Ms Luo Dan and Mr William Peter Adamopoulos. Save for Mr Adamopoulos, the other three (3) members of the NC are independent Directors.

In conjunction with his retirement from the Board on 31 December 2021, Mr S. Chandra Das also relinquished his position as Chairman of the NC. Mr Sitoh Yih Pin assumed the chairmanship of the NC and the NC was reconstituted with effect from 1 January 2022 as follows:

- i. Mr Sitoh Yih Pin Chairman
- ii. Ms Luo Dan Member
- iii. Dr Lim Su Lin Member
- iv. Mr William Peter Adamopoulos Member

The NC is guided by its written Terms of Reference which specifically sets out its authority and responsibilities. The principal roles of the NC are to review and make recommendations to the Board on relevant matters relating to:

- i. Board succession plans for Directors including the Chairman and Group CEO;
- ii. development of a process and objective criteria for evaluating the performance of the Board and Board committees and the contribution of each Director;
- iii. the determination of the independence of Directors at least annually, and as and when circumstances require;
- iv. training and professional development programmes for the Board and its Directors, including ensuring that new Directors are aware of their duties and obligations; and
- v. nominations of candidates for the appointment or re-appointment of members of the Board of Directors and the members of the various Board committees.

During the financial year under review, the NC held three (3) meetings.

#### Progressive renewal of the Board

Periodic reviews of the Board composition, including the selection of candidates for new appointments to the Board, are made by the NC in consultation with the Chairman as part of the Board's renewal process. Candidates will be considered against objective criteria, having due regard for the benefits of diversity on the Board, including gender. The selection of candidates is evaluated, taking into account various factors including the current and mid-term needs and objectives of the Group, as well as the relevant expertise of the candidates and their potential contributions. Candidates may be put forward or sought through contacts and recommendations.

At each AGM, one third of the Directors, including the Group CEO if he/she also serves on the Board (or, if their number is not a multiple of three, the number nearest to but not less than one-third), shall retire from office by rotation in accordance with the Constitution, and may stand for re-election. Directors appointed by the Board during the financial year, without shareholders' approval at the AGM, shall only hold office until the next AGM, and thereafter be eligible for re-election at the AGM. They are not counted in the number of Directors to retire by rotation at the AGM. The NC considers the present provisions adequate and does not recommend any change.

The NC takes into consideration for the re-nomination of Directors for the ensuing term of office factors such as attendance, preparedness, participation and candour at meetings of the Board and Board committees. All Directors are required to submit themselves for re-nomination at regular intervals and at least once every three (3) years.

#### NC to determine Directors' independence

The NC deliberates annually, and as and when circumstances require, to determine the independence of a Director bearing in mind the provisions as set out in the 2018 Code as well as all other relevant circumstances. No member of the NC participated in the deliberation process in respect of his own status as an independent Director.

#### **Directors' time commitments**

The responsibilities of the NC also include assessing annually whether Directors who hold multiple directorships adequately carry out their duties as Directors of the Company. The NC's assessments are based on Directors' declarations made annually and from time to time.

The Board considers an assessment of the individual Director's contribution at meetings to be more effective than prescribing a numerical limit on the number of listed company board seats which a Director may hold. In this respect, the Board has accordingly not set a maximum number of other company directorships which a Director may concurrently hold, taking into consideration that multiple representations can benefit the Group as these Directors bring to the Board greater depth and diversity of experience, knowledge and perspectives.

For the financial year under review, the NC is satisfied that all Directors on the Board have extensive management, financial, accounting, banking, investment and commercial backgrounds, who are capable of acting responsibly and are able to properly serve on the Board and any of the Board committees to which such Directors are appointed, despite competing commitments and demands on their time.

The listed company directorships and principal commitments of each Director are provided in the "**Profile** of the Board of Directors" section of the Annual Report.

#### **Appointment of alternate Director**

No appointments of alternate Directors were made in the financial year under review.

#### Process for the selection, appointment and re-appointment of Directors

The NC is responsible for screening, identifying and selecting candidates for appointment as new Directors after having regard to the composition and progressive renewal of the Board, and how the prospective Director will fit in the overall competency matrix of the Board.

When a need for a new Director arises either to replace a retiring Director or to enhance the Board's competency, the NC, in consultation with the Board, shall evaluate and determine the selection criteria so as to identify candidates with the appropriate experience and expertise for the appointment as a new Director. The selection criteria include attributes such as integrity, diversity of competencies, industry knowledge and financial literacy. The NC seeks potential candidates widely and beyond Directors'/Management's recommendations and is empowered to engage external parties, such as professional search firms, to undertake research on or assessment of candidates as it deems necessary.

The NC then meets with the shortlisted candidates with the appropriate profile to assess suitability and to ensure that the candidates are aware of the expectation and the level of commitment required, before nominating the most suitable candidate to the Board for approval and appointment as a new Director.

#### Key information on Directors

A description of the background of each Director is provided in the "**Profile of the Board of Directors**" section of the Annual Report.

None of the Directors holding office at the end of the financial year under review held shares in the Company and/or subsidiaries of the Company.

The names of the Directors who are seeking re-election at the forthcoming AGM in April 2022 are provided in the Notice of AGM in this Annual Report. Pursuant to the requirements of the Listing Manual, additional information required under Appendix 7.4.1 of the Listing Manual for Directors seeking re-election at the forthcoming AGM are provided in the "**Profile of the Board of Directors**" and "**Supplemental Information on Directors Seeking Re-Election**" sections of the Annual Report.

#### **Board Performance**

Principle 5 The Board undertakes a formal annual assessment of its effectiveness as a whole, and that of each of its board committees and individual directors.

#### **Board evaluation process**

The NC evaluates the Board and its Board committees as a whole bearing in mind that each member of the Board contributes in various ways to the success of the Company, and Board and Board committee decisions are made collectively.

To evaluate the performance of the Board as a whole and its ability to discharge its responsibilities in providing stewardship, corporate governance and oversight of Management's performance, the NC has put in place a formal Board evaluation process for this purpose.

To facilitate the evaluation process, Directors are requested to complete evaluation questionnaires annually to assess the effectiveness of the Board and its Board committees. To ensure confidentiality, the evaluation questionnaires completed by the Directors are submitted to the Company Secretary for collation and the consolidated responses are presented to the NC for review. The results of the performance evaluation are then presented first to the Chairman and then to the Board for consideration. The Board will then act on the results where appropriate.

Following the evaluation for the financial year under review, the Board is of the view that the Board and its committees operate effectively and each Director has contributed to the overall effectiveness of the Board in meeting performance objectives.

#### **Board evaluation criteria**

To assess the Board's and Board committee's performance, the NC has established a set of objective assessment criteria such as the size of the Board, the degree of independence of the Board, information flow from Management, and adequacy of the Board and committees' meetings held to enable proper consideration of issues. This set of assessment criteria is the same as that used during the financial year ended 31 December 2020.

Annually, members of the Board are required to assess the Board by completing a Board Evaluation Questionnaire comprising the following objective performance criteria as recommended by the NC and approved by the Board:

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- (a) Board Composition;
- (b) Board Information;
- (c) Board Process; and
- (d) Board Accountability.

The above performance criteria will be reviewed by the NC and the Board from time to time, where appropriate. The Board is of the opinion that a criterion such as share price performance is not appropriate for assessment of non-executive Directors' and the Board's performance as a whole.

#### **Evaluation of individual Directors**

The NC considers factors such as each individual Director's contribution, participation in discussions and commitment of their time to their role during its deliberations on the results of the performance evaluation of the Board and its committees, and also takes these factors into consideration during the Board renewal process.

Other factors taken into consideration by the NC, when determining whether or not to recommend an existing Director for re-appointment include the value of contribution to the development of strategy, availability at Board meetings (as well as informal contribution via electronic mail and telephone), degree of preparedness, industry and business knowledge, and the experience each Director possesses which are crucial to the Group's business.

For the financial year under review, the Board is of the view that each member of the Board has performed efficiently and effectively for the Board to function collectively as a whole.

#### **REMUNERATION MATTERS**

#### **Procedures for Developing Remuneration Policies**

Principle 6 The Board has a formal and transparent procedure for developing policies on director and executive remuneration, and for fixing the remuneration packages of individual directors and key management personnel. No director is involved in deciding his or her own remuneration.

#### **RC** composition and role

As at 31 December 2021, the RC comprised five (5) independent & non-executive Directors, namely, Mr Sitoh Yih Pin (RC Chairman), Mr S. Chandra Das, Ms Luo Dan, Ms Goi Lang Ling Laureen and Mr Mohamad Halim Bin Merican.

In conjunction with his retirement from the Board on 31 December 2021, Mr S. Chandra Das also relinquished his position as a member of the RC. Ms Luo Dan took over the chairmanship of the RC from Mr Sitoh Yih Pin (who remains as a member of the RC) and the RC was reconstituted with effect from 1 January 2022 as follows:

- i. Ms Luo Dan Chairman
- ii. Mr Sitoh Yih Pin Member
- iii. Ms Goi Lang Ling Laureen Member

The members of the RC are experienced and knowledgeable in the field of executive compensation having large organisations management experience. In addition, they have access to the Company's Human Resource personnel should they have any queries on human resource matters.

The RC is guided by its written Terms of Reference, which specifically sets out its authority and responsibilities. The principal roles of the RC include:

- i. reviewing and recommending to the Board the fees of the non-executive Directors;
- ii. reviewing and making recommendations to the Board on executive Directors' (if any) and the Group CEO's remuneration packages; and
- iii. recommending the quantum of performance bonus pool and share-based incentives for the Group CEO and key employees.

During the financial year under review, the RC held three (3) meetings.

#### **Remuneration framework**

The RC is responsible for ensuring that a formal and transparent procedure is in place for developing policy on executive remuneration and for determining the remuneration packages of individual directors and key management personnel. It reviews the remuneration packages with the aim of building capable and committed management teams through competitive compensation and focused management and progression policies.

The RC recommends for the Board's endorsement a framework of remuneration which covers all aspects of remuneration, including but not limited to Directors' fees, salaries, allowances, bonuses, benefits-in-kind and specific remuneration packages for each Director. The determination of the remuneration of the Directors is a matter for the Board as a whole. Directors do not participate in decision-making in determining their own remuneration. Directors' fees are subject to shareholders' approval at the AGM.

No member of the RC is involved in deliberating in respect of any remuneration, compensation or any form of benefits to be granted to him.

#### **RC's access to external expert advice on remuneration matters**

If the RC requires external professional advice on remuneration matters, such professionals will be engaged at the Company's expense. For the financial year under review, the Company did not engage any remuneration consultant with regard to the remuneration of Directors.

#### Service contracts

The RC reviews the Company's obligations arising in the event of termination of the executive Directors' (if any) and key management personnel's contracts of service, to ensure that such contracts of service contain fair and reasonable termination clauses which are not overly generous.

#### Level and Mix of Remuneration

**Principle 7** The level and structure of remuneration of the Board and key management personnel are appropriate and proportionate to the sustained performance and value creation of the company, taking into account the strategic objectives of the company.

#### Remuneration of key management personnel

The Company adopts a remuneration policy for staff that is primarily performance based. Remuneration comprises a fixed and a variable component. The fixed component consists of a base salary and fixed allowance. The variable component is in the form of a variable bonus that is linked to the Company's and the individual's performance. The remuneration policy also seeks to ensure that the remuneration offered is competitive and sufficient to attract, retain and motivate key management personnel to successfully manage the Company for the long-term.

The Company had the following incentive schemes in place for the financial year under review:

(i) a short-term performance bonus plan based on a balanced scorecard comprising financial and non-financial key performance indicators ("**KPI**") that had been approved by the RC and the Board at the beginning of the year;



- (ii) a 3-year vesting, long-term performance bonus plan based on the balanced scorecards of the period, which comprises financial and non-financial key performance indicators ("**KPI**") that had been approved by the RC; and
- (iii) a long-term share-based incentive plan (the Yeo Hiap Seng Limited Share Incentive Plan).

The Yeo Hiap Seng Limited Share Incentive Plan was approved and adopted by shareholders of the Company at the AGM held on 29 April 2021. Previous to this, the Company had a long-term share-based incentive plan known as the YHS Share Incentive Plan which had expired on 25 April 2020.

The Yeo Hiap Seng Limited Share Incentive Plan is intended to provide an opportunity for group employees and non-executive directors of the Group and its associated companies employees (all as defined therein) who have contributed to the growth and performance of the Group and who satisfy the eligibility criteria as set out under the rules of the plan, to participate in the equity of the Company, thereby aligning the interests of such persons with that of shareholders. The RC is the committee responsible for the administration of this share plan.

Detailed information on the Yeo Hiap Seng Limited Share Incentive Plan can be found in the Directors' Statement and the "Notes to the Financial Statements" section in the Annual Report.

The remuneration package of the Group CEO is made up of fixed and variable components. The fixed remuneration comprises annual basic salary, fixed allowances and where applicable, a one-off sign-on bonus. The variable component is subject to individual performance and the achievement of the Company's business goals, and is subject to the discretion of the Board.

The employment contract for the Group CEO does not have fixed-term tenure and does not contain onerous removal clauses.

#### **Remuneration of non-executive Directors**

Non-executive Directors have no service contracts with the Company and their terms are specified in the Constitution. Non-executive Directors are paid a basic fee, an additional fee for serving on any of the committees and an attendance fee for participation in meetings of the Board and any of the committees. In determining the quantum of such fees, factors that are taken into account include the frequency of meetings, time spent, responsibilities of non-executive Directors, and the need to be competitive in order to attract, motivate and retain these Directors to provide good stewardship of the Company.

The Chairman and members of the ARC receive higher additional fees to take into account the nature of their responsibilities. The aggregate fees of the non-executive Directors are subject to the approval of the shareholders at the AGM.

Director fees and additional fees for serving on Board committees and attendance fees are paid to non-executive Directors in accordance with the following framework:

Fee Structure	Financial Year 2021
	S\$
Chairman (Flat Fee)	350,000
Deputy Chairman & Lead Independent Director <sup>1</sup>	60,000
Non-executive Directors - Basic Fee	49,500
Audit & Risk Committee - Chairman	40,000
Audit & Risk Committee – Member	20,000
Other Committee – Chairman	20,000
Other Committee – Member	12,000
Attendance Fee for meetings in Singapore <sup>2</sup>	1,000
Attendance Fee for meetings outside of Singapore <sup>2</sup>	2,000

Annotations:

1 Exclusive of S\$60,000 for serving as Chairman of YHS (Singapore) Pte Ltd, the Company's wholly-owned subsidiary, which is payable by this subsidiary.

2 Attendance fees are payable on a per day basis, regardless of the number of meetings held on the same day.


#### Contractual provisions to reclaim incentive components of remuneration

The Company does not use contractual provisions to allow itself to reclaim incentive components of remuneration from its executive Directors (if any) and key management personnel in exceptional circumstances of misstatements of financial results, or of misconduct resulting in financial loss to the Company. The Company should be able to avail itself of remedies in the event of any breach of fiduciary duties by a Director or for any misconduct by management staff in the performance of their duties to the Company.

#### **Disclosure on Remuneration**

### **Principle 8** The company is transparent on its remuneration policies, level and mix of remuneration, the procedure for setting remuneration, and the relationships between remuneration, performance and value creation.

### **Remuneration report**

The Company does not include an annual remuneration report in this Report as the matters required to be disclosed therein have been disclosed in this Report, the Directors' Statement and the "Notes to the Financial Statements" section in the Annual Report.

### **Remuneration of individual Directors**

Non-executive Directors' fees as shown in the table below relate to services rendered in respect of the financial year ended 31 December 2021 ("**FY2021**"). Payment of the Directors' fees for FY2021 is subject to approval by shareholders at the forthcoming AGM in April 2022.

Non-executive Directors	Directors' Fees (FY2021)
	S\$
Ng Win Kong Daryl <sup>1</sup>	350,000 (waived)
S. Chandra Das <sup>2</sup>	169,500
Chin Yoke Choong <sup>3</sup>	32,179
Sitoh Yih Pin⁴	103,459
William Peter Adamopoulos	67,500
Goi Lang Ling Laureen	88,500
Lim Su Lin	67,500
Luo Dan	81,500
Mohamad Halim Bin Merican	68,500
Jonathan James Yong Ze Ng	74,500

Annotations:

- 1 Mr Ng has waived his right to receive any Director's fees due to him effective from the date of his appointment and for subsequent financial years while holding office as a Director of the Company.
- 2 Exclusive of S\$60,000 for serving as Chairman of YHS (Singapore) Pte Ltd, the Company's wholly-owned subsidiary, which is payable by this subsidiary.
- 3 Pro-rated in accordance with Mr Chin's term in office from 1 January 2021 to 29 April 2021.
- 4 Pro-rated in accordance with Mr Sitoh's appointment as ARC Chairman on 29 April 2021.

### Remuneration of Group CEO and key management personnel

The remuneration of the Group CEO for FY2021 is as follows:

	Total Gross Remuneration	Fixed Salary <sup>(1)</sup>	Variable Bonus <sup>(2)</sup>	Benefits-in-kind & Others <sup>(3)</sup>
Group CEO	\$	%	%	%
Koh Chee Boon	1,861,048	40.4%	22.6%	37%

Annotations:

- 1 Fixed Salary refers to base salary, fixed allowances and contractual bonuses, where applicable.
- Variable Bonus refers to cash bonuses awarded for Mr Koh's performance for the financial year ended 31 December 2021. 2
- Benefits-in-kind & Others are stated on the basis of direct costs to the Group and is inclusive of payments in respect of company 3 (employer) statutory contributions to the Singapore Central Provident Fund, Malaysia Employees Provident Fund, tax equalisation, car benefits, children's education, mobile phone allowance, club membership, housing rental, sign-on bonus and others, where applicable.

### The remuneration of the key management personnel (excluding the Group CEO) for FY2021 is as follows:

		Remuneration Band	Fixed Salary <sup>(1)</sup>	Variable Bonus <sup>(2)</sup>	Benefits-in-kind & Others <sup>(3)</sup>
Key Management Personnel	Designation	\$	%	%	%
Jerson Go Uy	CEO, Malaysia, Indonesia & Brunei	\$500,000 to \$749,999	69.8%	23.8%	6.4%
Ozgur Simsek⁴	Managing Director, Indochina & Singapore	\$500,000 to \$749,999	64.3%	15.5%	20.2%
Lu Lu <sup>5</sup>	CEO, Singapore, Greater China & Group Chief Growth Officer	\$250,000 to \$499,999	107.4%	0.0%	-7.4%6
Tan Xiaoliang <sup>7</sup>	Chief Research & Development Officer	\$250,000 to \$499,999	60.3%	21.5%	18.2%
Chan Ying Jian <sup>8</sup>	Group Chief Financial Officer	\$250,000 to \$499,999	70.4%	23.5%	6.1%
Sueann Lim <sup>9</sup>	Executive Vice President, Research & Development, Quality Assurance	\$0 to \$249,999	53.0%	21.1%	25.9%
Koo Liang Kwee <sup>10</sup>	SVP, Group Finance	\$0 to \$249,999	81.3%	0.0%	18.7%

The aggregate remuneration paid or payable to the above key management personnel in the financial year under review was S\$2,782,290.

Annotations:

- Fixed Salary refers to base salary, fixed allowances and contractual bonuses, where applicable.
- Variable Bonus refers to cash bonuses awarded for performance for the financial year ended 31 December 2021. Cash bonuses above 2 certain amounts will be payable to key management personnel in instalments in accordance with a disbursement schedule over three years.
- 3 Benefits-in-kind & Others are stated on the basis of direct costs to the Group and is inclusive of payments in respect of company (employer) statutory contributions to the Singapore Central Provident Fund, Malaysia Employees Provident Fund, tax equalisation, car benefits, children's education, mobile phone allowance, club membership, housing rental, sign-on bonus and others, where applicable.
- 4 Appointed Managing Director, Indochina & Myanmar on 15 January 2021. Re-designated as Managing Director, Indochina and Singapore (designate) on 1 November 2021. Appointed Managing Director, Indochina and Singapore on 4 February 2022. 5
- Left employment on 17 December 2021.
- "Fixed Salary" is above 100% and "Benefits-in-kind & Others" is negative due to sign-on bonus clawback. 6
- Appointed on 16 April 2021. 7
- 8 Appointed on 1 July 2021.
- 9 Left employment on 15 April 2021.
- 10 Left employment on 31 May 2021.

### Employees related to Directors/Group CEO/substantial shareholder

There were no employees of the Group who are substantial shareholders of the Company or are immediate family members of any of the Directors, the Group CEO or a substantial shareholder of the Company and whose remuneration exceeds \$\$100,000 in the financial year under review.

### Termination, retirement or post-employment benefits

No termination, retirement or post-employment benefits were granted to the Directors, the Group CEO or the key management personnel (who are not Directors or the Group CEO) during the financial year under review.

### Link between remuneration and performance

The Company has in place a performance bonus plan. Each year, during the budget period, Management will propose a balanced scorecard (comprising financial and non-financial KPIs with different ascribed weightages) to the RC and the Board for consideration and approval. The scorecard will take into consideration all the critical items that the Group is to focus on for the financial year, including key multi-years' projects. The KPIs and weightages will differ depending on the function and geography of the different operating units.

During the financial year, the Group CEO evaluates *inter alia* the extent to which the above KPIs have been achieved based on the Company's performance, after taking into consideration market conditions during the year and benchmarking the Group's performance against peer performance, and recommends for the approval of the RC and the Board the bonus pool quantum for distribution. As part of the Company's continuing efforts to reward, retain and motivate the key management personnel, the total bonus awarded to the Group CEO and key employees may be paid in a combination of cash and deferred cash to further strengthen medium term alignment of the interests of such personnel with that of shareholders.

### ACCOUNTABILITY AND AUDIT

### **Risk Management and Internal Controls**

**Principle 9** The Board is responsible for the governance of risk and ensures that Management maintains a sound system of risk management and internal controls, to safeguard the interests of the company and its shareholders.

### Compliance with legislative and regulatory requirements

The Company has in place a system of reporting to maintain compliance with statutory and regulatory reporting requirements.

In compliance with the Listing Manual, negative assurance statements were issued by the Board with each interim financial statement to confirm that to the best of its knowledge, nothing had come to its attention which would render the Company's interim financial statements false or misleading in any material respect.

As required under Rule 720(1) of the Listing Manual, the Company has procured undertakings from all its Directors and executive officers where they each undertook to, in the exercise of their powers and duties as Directors and executive officers respectively, use their best endeavours to comply with the provisions of the Listing Manual.

#### Management's accountability for the provision of timely information to the Board

Management provides the Board with a regular flow of relevant information on a timely basis in order that it may effectively discharge its duties. All Board members are also provided with up-to-date financial reports and other information on the Group's performance for effective monitoring and decision-making.

Management also provides all members of the Board with unaudited results with explanatory notes which present a balanced and understandable assessment of the Company's performance, financial position and prospects on a quarterly basis. Following changes to the Listing Manual which took effect from 7 February 2020, the Company announced on 27 February 2020 that moving forward, it would not be announcing its unaudited financial results on a quarterly basis but would instead announce its financial results on a

semi-annual basis. With respect to the financial year under review, the Company announced the financial results of the Group and the Company on a semi-annual basis and disclosed other relevant material information via SGXNET to the shareholders.

Management would also highlight key business indicators and any major issues that are relevant to the Group's performance as and when appropriate in order for the Board to make a balanced and informed assessment of the Company's performance, position and prospects.

### **Risk management and internal control systems**

The Board recognises the importance of maintaining a sound system of risk management and internal controls to safeguard shareholders' interests and the Company's assets. The Board is primarily responsible for the governance of risk, including determining the nature and extent of the significant risks which the Company is willing to take in achieving its strategic objectives and value creation.

The Group has established a comprehensive risk management framework approved by the ARC which oversees and ensures that the systems of risk management and internal controls are being appropriately designed, implemented and closely monitored for its adequacy and effectiveness.

The Company has also instituted and put in place across the Group policies on Code of Conduct, Dealing in Securities and Whistleblowing to mitigate the risk of fraud, corruption and misconduct involving employees.

The identification and management of financial risks are outlined in the "Notes to the Financial Statements" section of the Annual Report.

The main operational risks of the Group and a description of how they are being managed or mitigated are as follows:

- i. risk of product contamination and compromised product integrity in the manufacturing process. The Group has an established Quality Assurance function which oversees and monitors product integrity and manufacturing processes across the Group;
- ii. risk of an inadequate Business Continuity Plan ("**BCP**") which is essential for the continuation of key processes to recover from unexpected business interruptions. The Group has a BCP to help the Group respond to and recover from disruptive incidents;
- iii. risk of loss of relevance of the Group's products to consumers as a result of changing consumer lifestyles and preferences, particularly with respect to the increasing concerns about the environmental impacts of our products and operations. The Group has been continuously conducting environmental scans to identify threats to the business, conducting research on products and packaging materials to ensure that the Group's products and operations continue to meet the expectations of stakeholders and consumers;
- iv. change in operational conditions including raw material price fluctuations and labour issues that affect the cost of doing business. To avoid over-dependence on any one supplier or service provider, the Group has a policy to have more than one supplier or service provider where practicable. The Group monitors and judiciously locks in raw material prices where appropriate and possible in order to manage raw material costs;
- v. economic conditions in markets where the Group operates may be uncertain which inevitably subjects it to financial risks arising from foreign exchange and commodity price volatilities. Policies and procedures addressing these areas have been established throughout the Group to mitigate these risks;
- vi. loss of capacity at any particular plant within the Group due to unforeseen circumstances that affects the supply of products and the business of the Group. The Group, where possible, will have more than one manufacturing site or a third-party contract manufacturer to serve as back-up to cushion the impact;
- vii. core operational disruptions and data breaches from cyber-attacks resulting in reputational damage due to weaknesses in IT security systems. The Group periodically reviews its cyber security measures and has an off-site recovery centre, an IT recovery plan and manual back-up procedures to mitigate the impact of cyber-related incidents;
- viii. risk of disruptions due to departure of key management personnel. The Group has a compensation scheme that seeks to attract and retain talent and prepares for succession of key appointment holders;

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- ix. water and utilities disruptions in production can significantly impact the Group's supply chains, operations and production. The Group has installed back-up water tanks for supply to critical production lines and deployed Uninterrupted Power Supply systems for its critical key processes to ensure business continuity in the event of any supply disruptions;
- x. operating in a global environment, the Group is exposed to changing regulations and applicable laws in jurisdictions where it has a business presence. The Group monitors and keeps itself updated with the latest changes to ensure regulatory compliance;
- xi. the acceleration of digital adoption as a result of the COVID-19 pandemic not only changes workplace and consumer buying norms but may also disrupt existing business models. The Group constantly monitors these developments to calibrate its strategies and investments to mitigate against risks which may arise, or to capitalise on opportunities that present themselves; and
- xii. the health and safety of our employees, customers and partners is our top priority. The Group follows the prevailing guidance and instructions of the local authorities in the markets where we operate as COVID-19 continues to evolve. The Group also has in place workplace safety committees at all manufacturing plant sites to ensure adequate safety measures are put in place for the health and well-being of our employees.

### Adequacy and effectiveness of risk management and internal control systems

The Company's internal auditors review the implementation of the policies and procedures adopted for risk management and internal control, and report their findings to the ARC to provide check and balance.

The Company's external auditors carry out, in the course of the statutory audit, an assessment of the risks of material misstatement of the financial statements of the Company, whether due to fraud or error, and highlight any material internal control weaknesses that have come to their attention during the conduct of their normal audit procedures, which are designed primarily to enable them to express an opinion on the financial statements. Any material internal control weaknesses identified by the external auditors during their audit and their recommendations are reported to the ARC.

On a quarterly basis, the ARC conducts a review of the Company's risk management and internal controls systems to ensure that the systems in place are adequate and effective to address the Company's significant risk areas and credit risks.

### Board's comment on the adequacy and effectiveness of internal controls

For the financial year under review, the Board was assured by the Group CEO and the Group Chief Financial Officer ("**Group CFO**") that the financial records had been properly maintained, the financial statements gave a true and fair view of the Group's operations and finances, and the Group's internal controls and risk management systems were adequate and effective.

Based on the internal controls established and maintained by the Group, work performed by the internal and external auditors, the assurance furnished by the Group CEO and the Group CFO and reviews performed by Management and various Board committees, the Board with the concurrence of the ARC is of the opinion that the Group's internal controls (including financial, operational, compliance and information technology controls) and risk management systems were adequate and effective as at 31 December 2021 to address the financial, operational, compliance and information technology risks which the Group considers relevant and material to its operations.

For the financial year under review, no material weaknesses in the systems of risk management and internal controls were identified by the Board or the ARC. In any case, areas for improvement have been identified and measures have been put in place to strengthen the systems of risk management and internal controls.

Internal controls, because of their inherent limitations, can only provide reasonable but not absolute assurance in the achievement of their internal control objectives. The Board is satisfied that if significant internal control failures or weaknesses were to arise, Management would take all necessary actions to remedy them.

### Separate risk committee

Oversight of the Group's risk management framework and policies is under the purview of the ARC, which is aided by the Group Risk Management function and the internal auditors. Having considered the Group's business operations as well as its existing internal controls and risk management systems, the Board is of the opinion that a separate risk committee is not required for the time being.

### Audit Committee

Principle 10 The Board has an Audit Committee which discharges its duties objectively.

### ARC composition

As at 31 December 2021, the ARC comprised four (4) non-executive Directors, namely, Mr Sitoh Yih Pin (Chairman of ARC), Mr S. Chandra Das, Ms Goi Lang Ling Laureen and Mr Jonathan James Yong Ze Ng. Save for Mr Jonathan Ng, the other three (3) members of the ARC are independent Directors. During the financial year under review, Mr Chin Yoke Choong, who was an Independent and Non-executive Director, ceased to be Chairman of the ARC following his retirement from the Board on 29 April 2021, and Mr Sitoh Yih Pin was appointed as Chairman of the ARC in place of Mr Chin.

Following the retirement of Mr S. Chandra Das from the Board on 31 December 2021, Mr Das ceased to be a member of the ARC and the ARC was reconstituted with effect from 1 January 2022 as follows:

- i. Mr Sitoh Yih Pin Chairman
- ii. Ms Goi Lang Ling Laureen Member
- iii. Mr Jonathan James Yong Ze Ng Member
- iv. Mr Mohamad Halim Bin Merican Member

The ARC is guided by its written Terms of Reference, which specifically sets out its authority and responsibilities.

During the financial year under review, the ARC held five (5) meetings.

#### Expertise of ARC members

The ARC members bring with them professional expertise and experience in the field of accounting and financial management. Mr Chin Yoke Choong served as the Managing Partner of KPMG Singapore from 1992 to 2005 and Mr Sitoh Yih Pin is a chartered accountant. The background of each ARC member can be found in the "**Profile of the Board of Directors**" section of the Annual Report.

The NC is of the view that the members of the ARC have sufficient recent and relevant financial management expertise and experience to discharge the ARC's functions.

### Roles, responsibilities and authority of the ARC

The ARC has full access to and co-operation from the Company's Management and the internal auditors, and has full discretion to invite any Director or executive officer to attend its meetings. The Group CEO, at the invitation of the ARC, participates in the ARC's deliberations.

The ARC performs the following main functions:

i. reviewing with the external auditors their audit plan, audit reports, significant financial reporting issues and judgements (to ensure the integrity of the financial statements of the Company and any announcements relating to the Company's financial performance), the nature, extent and costs of non-audit services and any matters which the external auditors wish to discuss;

ii. reviewing and reporting to the Board at least annually the scope and results of internal audit procedures and its evaluation of the adequacy and effectiveness of the overall internal controls and risk management systems;

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- iii. reviewing the assurance from the Group CEO and Group CFO on the financial records and financial statements;
- iv. reviewing and recommending to the Board for approval the financial statements and full-year financial results and related SGXNET announcements;
- v. reviewing and approving the appointment, re-appointment, remuneration or the dismissal of the internal auditors and the adequacy, independence, scope and effectiveness of the internal audit function;
- vi. reviewing the adequacy, effectiveness, independence, scope and results of the external audit, and the independence and objectivity of the external auditors;
- vii. recommending to the Board (i) the appointment, re-appointment or change of the external auditors, taking into consideration (where applicable) the scope and results of the audit and their cost effectiveness, and (ii) their remuneration and engagement terms;
- viii. assisting the Board in the oversight of risk management, including reviewing and recommending to the Board on an annual basis the type and level of business risks that the Group should undertake to achieve its business objectives, the appropriate framework and policies for managing risks that are consistent with the Group's risk appetite, the risk tolerance levels for the Group's key risks to ensure that there is clarity on the thresholds within which the Group should operate, and the adequacy of resources required to carry out its risk management functions effectively;
- ix. reviewing interested person transactions to consider whether such transactions are carried out on normal commercial terms and are not prejudicial to the interests of the Company and its minority shareholders, and (where applicable) to issue a statement on the views expressed and to recommend to the Board appropriate actions to be taken depending on the classification of the transactions in accordance with the Listing Manual;
- x. reviewing the whistleblowing policy and arrangements for staff to raise concerns and improprieties in confidence, and ensure that these arrangements allow independent investigation of such matters and appropriate follow up action;
- xi. reviewing improper activities, suspected fraud or irregularities, discussing such matters with the external auditors and reporting to the Board, where necessary; and
- xii. performing any other functions which may be agreed by the ARC and the Board.

The ARC has the power to investigate any matter brought to its attention and any matters within its Terms of Reference. It also has the power to seek professional advice at the Company's expense.

Where relevant, the ARC makes reference to the best practices and guidance in publications such as the Guidebook for Audit Committees in Singapore jointly issued by ACRA, the Monetary Authority of Singapore ("**MAS**") and SGX, the Guidance to Audit Committees on ACRA's Audit Quality Indicators Disclosure Framework, practice directions issued from time to time in relation to Financial Reporting Surveillance Programme administered by ACRA, and the Risk Governance Guidance for Listed Boards issued by the Corporate Governance Council.

In its review of the financial statements, the ARC discussed with Management the accounting principles that were applied and their judgement of items that might affect the integrity of the financial statements reported under key audit matters in the independent auditors' report. This can be found in the "**Financial Statements**" section of the Annual Report.

Having reviewed the audit plans (internal and external) and the adequacy and effectiveness of the Group's systems of risk management and internal controls, the ARC is satisfied with Management's processes, disclosures in the financial statements and report of the external auditors.

Following the review and discussions, the ARC will then recommend to the Board where appropriate the release of the full-year financial statements.

Minutes of the ARC meetings are routinely tabled at Board meetings for the Directors' information.

### External and internal auditors

The ARC recommends to the Board the appointment, re-appointment or change of the external auditors, and their remuneration and terms of engagement. The appointment of the external auditors is subject to shareholders' approval at each AGM of the Company.

The ARC meets with the external auditors, and with the internal auditors, in each case without the presence of Management, at least annually.

For the financial year under review, the ARC held a meeting with the external and internal auditors without the presence of Management.

### Independence of external auditors

The ARC reviews the independence and objectivity of the external auditors through discussions with the external auditors, as well as an annual review of the volume and nature of non-audit services provided by the external auditors. The fees paid to the Group's external auditors are as disclosed in the table below:

External Auditors' Fees for FY2021	S\$'000	% of Total Fees
Audit Fees	685	99
Non-audit Fees	8	1
Total Fees	693	100

In the ARC's opinion, the non-audit services provided by the external auditors did not impair their objectivity and independence. Accordingly, the Company has complied with Rule 1207(6)(b) of the Listing Manual.

The Company has also complied with Rules 712 and 715 or 716 of the Listing Manual, as applicable, in relation to the Company's appointment of auditing firms. Where auditing firms other than the Company's external auditors are engaged as auditors by foreign-incorporated subsidiaries or associated companies, such foreign-incorporated subsidiaries or associated companies are not significant in the sense of Rule 718 of the Listing Manual.

### Whistleblowing policy

The Group has put in place a whistleblowing policy, endorsed by the ARC, under which employees and other stakeholders of the Group may, in confidence, raise concerns to the Company about possible corporate irregularities, misconduct and/or wrongdoing in matters of financial reporting or other matters relating to the Company and its officers.

The Company has designated an independent function to investigate all whistleblowing reports made in good faith and Management provides quarterly updates to the ARC on such whistleblowing reports, if any. The ARC is responsible for oversight and monitoring of the Group's whistleblowing policy and arrangements.

The Group's whistleblowing reporting channel is posted on the Group's intranet and official website to encourage the reporting of any behaviour or action that might constitute a contravention of any rules/regulations/accounting standards as well as internal policies.

The Company treats all information received in strict confidence and protects the identity and the interest of all whistle-blowers. The anonymity of the whistle-blower will be maintained where so requested by the whistle-blower and the Company is committed to ensure protection of the whistle-blower against detrimental or unfair treatment.

### ARC's activities and members' duty to keep abreast of changes to accounting standards

The primary role of the ARC is to assist the Board in ensuring the integrity of the Group's financial accounting system and that a sound internal control system is in place.

The ARC meets regularly with Management and the external auditors to review auditing and risk management matters and deliberate on accounting implications of any major transactions including significant financial reporting issues. It also reviews the internal audit functions to ensure that an effective system of control is maintained by the Group.

During the financial year under review, the ARC reviewed the Company's financial results announcements before their submission to the Board for approval.

The ARC is kept abreast by Management and the external auditors of changes to the financial reporting standards, Listing Manual and other regulations and issues which have a direct impact on the Group's business and financial statements.

### Cooling-off period for partners of the Company's auditing firm

None of the ARC members were previous partners or directors of the Company's existing external auditors, KPMG LLP, within the period of two (2) years commencing on the date of their ceasing to be a partner or director of KPMG LLP. All ARC members do not have any financial interest in KPMG LLP.

### Internal auditors and their function

The Company has an independent Internal Audit function which reports directly to the ARC and administratively to the Group CEO.

The ARC reviews the independence, adequacy and effectiveness of the internal audit function and ensures that it is adequately resourced and effective.

The ARC is satisfied that the Company's internal audit function is effective, adequately resourced, independent, and has appropriate standing within the Company.

The internal auditors have unfettered access to all the Company's documents, records, properties and personnel, including access to the ARC.

### SHAREHOLDER RIGHTS AND ENGAGEMENT

### Shareholder Rights and Conduct of General Meetings

**Principle 11** The company treats all shareholders fairly and equitably in order to enable them to exercise shareholders' rights and have the opportunity to communicate their views on matters affecting the company. The company gives shareholders a balanced and understandable assessment of its performance, position and prospects.

### Effective participation and voting by shareholders at general meetings

All shareholders are informed of shareholders' meetings through notices contained in annual reports and circulars disseminated to them. These notices are also published in the local press (unless such requirement is otherwise waived by the relevant regulatory authorities) and posted on SGXNET. Resolutions tabled at general meetings are voted by poll, the procedures and rules under which are clearly explained at such general meetings.

The Company supports active shareholder participation at general meetings. The shareholders are encouraged to attend these general meetings to ensure a high level of accountability and to stay informed of the Group's strategies and visions. Shareholders are also given opportunities to raise relevant questions or seek clarification on the motions before they are put to the vote.

During the financial year under review, the Company's 65<sup>th</sup> AGM was convened and held by way of electronic means on 29 April 2021 pursuant to the COVID-19 (Temporary Measures) (Alternative Arrangements for Meetings for Companies, Variable Capital Companies, Business Trusts, Unit Trusts and Debenture Holders) Order 2020 ("**Ministerial Order**") and the checklist jointly issued by ACRA, MAS and Singapore Exchange Regulation, which gave guidance to listed and non-listed entities on the conduct of general meetings amid the evolving COVID-19 situation ("**Checklist**"). The Company's forthcoming 66<sup>th</sup> AGM in April 2022 will also be convened and held by way of electronic means pursuant to the Ministerial Order and the Checklist.

### Separate resolutions at general meetings

Resolutions to be tabled at general meetings are separate for each substantially separate issue, unless they are interdependent and linked so as to form one significant proposal. Where resolutions are bundled, the reasons and material implications are explained in the notice of general meeting to enable shareholders to make an informed decision.

### Voting by poll at general meetings

For greater transparency in the voting process, the Company has implemented electronic poll voting at general meetings of shareholders. Nevertheless, with respect to the alternative arrangements for the conduct of the 65<sup>th</sup> AGM convened and held on 29 April 2021 pursuant to the Ministerial Order and the Checklist, shareholders were only able to vote by appointing the Chairman of the meeting as their proxy to vote on their behalf. The voting results of all votes cast for or against each resolution are made available at the meeting and subsequently announced to the SGX-ST after the meeting.

Provision 11.4 of the 2018 Code provides that an issuer's Constitution should allow for absentia voting at general meetings of shareholders. Our Constitution currently does not, however, permit shareholders to vote at general meetings in absentia (such as via mail, email or fax). The Company has not amended its Constitution to provide for absentia voting, as it could be costly to implement, bearing in mind that the Company would need to implement preventive measures to guard against errors, fraud and other irregularities. The Company is of the opinion that despite its deviation from Provision 11.4 of the 2018 Code, shareholders nevertheless have opportunities to communicate their views on matters affecting the Company even when they are not in attendance at general meetings. For example, shareholders may appoint proxies to attend, speak and vote, on their behalf, at the respective general meetings.

### **Multiple proxies**

Following the introduction of the multiple proxies regime under the amended Companies Act of Singapore, with effect from 3 January 2016 "relevant intermediaries" (such as banks and capital markets services licence holders which provide custodial services for securities) which are members of the Company, are able to appoint more than two proxies to attend, speak and vote at general meetings of shareholders of the Company. Accordingly and to facilitate effective participation in general meetings of shareholders, the Company has, at its 60<sup>th</sup> AGM held on 22 April 2016, adopted a new Constitution which contains new provisions that cater to the multiple proxies regime.

### Attendees at general meetings

Members of the Board, the Chairman of each of the Board committees, senior management, the external auditors, legal advisors and Management are in attendance at general meetings of shareholders.

The external auditors who attend the Company's general meetings of shareholders are equipped to address shareholders' queries about the conduct of audit and the preparation and content of the auditors' report.

### Minutes of general meetings

The Company Secretary prepares the minutes of shareholders' meetings, which include substantive comments and queries from shareholders and the responses from the Board and Management. The Company published the minutes of its 65<sup>th</sup> AGM held on 29 April 2021 on its corporate website and on SGXNET on 28 May 2021.



### **Dividend policy**

Provision 11.6 of the 2018 Code provides that an issuer should have a dividend policy and communicate it to shareholders. The Company does not, however, have a stated policy of distributing a fixed percentage of earnings by way of dividend annually. Rather, in fixing a dividend for any year, the Company considers a number of factors including current and forecast earnings, internal capital requirements, growth options and the Company's debt/equity position. The Company is of the view that despite its deviation from Provision 11.6 of the 2018 Code, all shareholders are treated fairly and equitably to enable them to exercise their shareholders' rights. Shareholders have the opportunity to communicate their views on matters affecting the Company, including the dividend payout in any given year. Notwithstanding the absence of a stated dividend policy, shareholders are able to express their views to the Company on matters relating to dividends, whether this is done at AGMs or otherwise, and due consideration is given to such feedback.

#### **Engagement with Shareholders**

**Principle 12** The company communicates regularly with its shareholders and facilitates the participation of shareholders during general meetings and other dialogues to allow shareholders to communicate their views on various matters affecting the company.

### **Communication with shareholders**

In addition to regular dissemination of information through SGXNET, the Company also attends to general enquiries from shareholders, investors, analysts, fund managers and the press. The Company's investor relations policy allows for an ongoing exchange of views so as to actively engage and promote regular, effective and fair communication with shareholders. The policy sets out the mechanism through which shareholders may contact the Company with questions and through which the Company may respond to such questions. The Company has personnel with investor relations responsibilities to facilitate communication with shareholders, investors, fund managers, analysts, media and other stakeholders on a regular basis, to attend to their queries or concerns, as well as to keep the investing public apprised of the Company's corporate developments and financial performance.

Information on the Company and its businesses is also made available on the Company's website: www.yeos.com.sg

### **Timely Information to shareholders**

The Company is committed to providing a balanced and clear assessment of the Group's performance, financial position and prospects through timely reporting of its financial results. The Company's Annual Report and all financial results are accessible to the public on SGXNET and the Company's website. Although the Company has ceased quarterly reporting of its financial results in conjunction with changes to the Listing Manual which took effect from 7 February 2020, the Company will continue to keep shareholders updated on material developments relating to the Company and the Group, in compliance with its continuing disclosure obligations, as and when appropriate.

The Company does not practise selective disclosure of material information. Price or trade sensitive information is first publicly released before the Company meets with any group of investors or analysts. Financial results and other price or trade sensitive public announcements are presented by the Company through a balanced and understandable assessment of the Group's performance, position and prospects.

#### Sufficient information to shareholders

The Company's corporate governance practices promote the fair and equitable treatment of all shareholders. To facilitate shareholders' ownership rights, the Company ensures that all material information is disclosed on a comprehensive, accurate and timely basis via SGXNET, especially information pertaining to the Company's business development and financial performance which could have a material impact on the price or value of its shares, so as to enable shareholders to make informed decisions in respect of their investments in the Company.

Further, the Company also believes in providing sufficient and regular information to shareholders and the public beyond mere compliance with prevailing statutory or professional standards.



#### **Regular dialogue with shareholders**

General meetings have been the principal forums for dialogue with shareholders. At these meetings, shareholders are given the opportunity to engage the Board and Management on the Group's activities, financial performance, other business-related matters and plans for the Group's development. Such meetings also allow the Company to gather views or inputs, and address shareholders' concerns. Nevertheless, due to the COVID-19 situation in Singapore and in order to minimise the risk of community spread of the coronavirus, in respect of the virtual general meetings convened and held pursuant to the Ministerial Order and the Checklist, although shareholders are not able to physically attend such meetings, they are able to submit questions to the Chairman of the meeting in advance of the meeting and such questions (if they are substantial and relevant to the agenda items of the meeting) will be addressed at or before the meeting.

### Soliciting and understanding views of shareholders

Outside of the financial reporting periods, when necessary and appropriate, the Group CEO will meet analysts and fund managers who seek a better understanding of the Group's operations. The Group CEO similarly remains open to engage with local and foreign investors to garner feedback from the investor community on a range of strategic and topical issues, which will provide the Board with valuable insights on investors' views. When opportunities arise, the Group CEO will conduct media interviews to give shareholders and the investing public a profound perspective of the Group's business.

### MANAGING STAKEHOLDERS RELATIONSHIPS

### **Engagement with Stakeholders**

**Principle 13** The Board adopts an inclusive approach by considering and balancing the needs and interests of material stakeholders, as part of its overall responsibility to ensure that the best interests of the company are served.

The Company's stakeholders include employees, contractors and suppliers, government and regulators, community, shareholders and investors. The Company engages these stakeholders through various channels to ensure that the business interests of the Group are balanced against the needs and interests of its stakeholders.

The Company maintains a corporate website at www.yeos.com.sg to communicate and engage with stakeholders.

### **CODE OF CONDUCT**

The Group has adopted a Code of Conduct to regulate the standards and ethical conduct of the Group's employees and other stakeholders (for example, vendors and other supply chain business partners) who are required to observe and maintain high standards of integrity.

### **DEALINGS IN SECURITIES**

The Company has in place a Securities Dealings Policy (as may be amended from time to time) modelled to comply with the best practices guidance in Rule 1207(19) of the Listing Manual. In particular, the Company issues half yearly reminders to its Directors and employees on the restrictions in dealings in listed securities of the Company during the period commencing one month immediately preceding, and up to the time of announcement of, the Company's results for the half-year and the full financial year. Directors and employees are also reminded not to trade in listed securities of the Company at any time while in possession of unpublished price or trade sensitive information, and to refrain from dealing in the Company's securities on short-term considerations.

### **MATERIAL CONTRACTS**

No material contracts were entered into by the Company or any of its subsidiaries involving the interests of the Group CEO, any Director or controlling shareholder and either (i) still subsisting at the end of the financial year under review or (ii) entered into since the end of the end of the previous financial year.

### **INTERESTED PERSON TRANSACTIONS**

Interested person transactions carried out during the financial year under review which fall under Chapter 9 of the Listing Manual are as follows:

Name of interested person	Nature of relationship	Aggregate value of all interested person transactions during the financial year under review (excluding transactions less than \$\$100,000 and transactions conducted under shareholders' mandate pursuant to Rule 920)
		2021
		S\$
Far East Organization Group	Associate of controlling shareholder	
Sale of goods		188,213
Service commitment payable		1,665,000
Ng Teng Fong Charitable Foundation Limited Sale of goods	Associate of controlling shareholder	695,242
Sino Land Company Limited Group	Associate of controlling shareholder	
Sale of goods	snarenoider	125,294
		,
Realty Star Development Limited	Associate of controlling shareholder	
Operating lease paid/payable		212,243
Baynard Limited	Associate of controlling shareholder	
Reimbursement of expenses/costs		635,578

The Company does not have any shareholders' mandate for interested person transactions.

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OUR PEOPLE, OUR GREATEST ASSET

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# SUSTAINABILITY REPORT

**CREATING A SUSTAINABLE FUTURE** 

### YHS SUSTAINABILITY VALUES:

Our approach to sustainable development of our business is guided by our sustainability values:



Yeo Hiap Seng Limited ("YHS")'s sustainability report details our environmental, social and governance ("ESG") performance for the calendar year 2021.

### SUSTAINABILITY AT THE FOREFRONT

Our sustainability vision is embedded in our business and operational strategy underpinned by our values. We conduct our businesses in a fair and responsible manner backed by robust governance structures; optimise the use of resources in delivering high quality products to our consumers; seek continual improvement to minimise environmental footprint; innovate continuously to delight our consumers with healthier and high-quality consumption choices; and contribute to local communities.

This pursuit for sustainability excellence is backed by our sustainability values that emphasises integrity, diligence as well as unity across functions as we stay loyal and committed to achieving our sustainability goals.

In FY2021, YHS has refreshed our sustainability agenda with a renewed focus on areas that impacts both our business and the environment. As a responsible manufacturer, YHS aims to provide the best product and value to our consumers yet at the same time understand that we need to place strong emphasis on sustainability as it presents an opportunity for us to leverage on our business strategies to minimise impact to the environment.

### **Group Overview**

### SUSTAINABILITY MANAGEMENT

At YHS, the Board of Directors has oversight of the Group's sustainability strategy. The Board's responsibilities include providing guidance on the material ESG factors that impact the Group's activities. In managing the sustainability strategy, the Board is assisted by the Sustainability Committee ("SC") which is headed by the Chief Research & Development Officer, and reports to the Leadership Group.

### **Reporting Process**

YHS' SC is represented by members from major functions and provides the overall support to ensure that the sustainability work is communicated and well supported.



While we have not sought independent assurance, we rely on our internal processes to verify the accuracy of ESG performance data, and the information presented in the report.

### Stakeholder Engagement

Stakeholder engagement is key to our sustainability strategy, and we recognise that our actions can impact our stakeholders' assessment of our performance. Our selection of stakeholders is determined by the influence, dependency, representation and proximity between the stakeholders and our businesses, as well as our responsibility towards them.

### **Stakeholder Groups**

At YHS, we have categorised our stakeholders into six groups and engaged them as follows:

	Significance	Key Topics & Concerns	Engagement Platforms
Employees	Human capital is our most valuable asset, and we are committed to investing in the development of our people. We create a performance-led culture with learning opportunities where our people can develop and grow.	<ul> <li>Training and development</li> <li>Safe and healthy work environment</li> <li>Engaging employment experience</li> </ul>	<ul> <li>Intranet/Circulars/ Newsletter</li> <li>Email communication</li> <li>Briefings/Trainings</li> <li>Townhalls</li> </ul>
Suppliers	Strong and effective relationships with our suppliers give our businesses strategic advantages, including better value. By effecting stringent procurement processes, we foster an ethical culture and comply with all legal requirements.	<ul> <li>Responsible business practices</li> <li>Governance and compliance structure</li> <li>Sustainable procurement</li> </ul>	<ul> <li>Face-to-face and/or virtual meetings</li> <li>Email communication</li> </ul>
Customers/Retailers	We are committed to keeping abreast of consumer trends and preferences, as well as research and development initiatives to continually improve our range of products to better meet consumers' needs for high quality, healthier and innovative offerings.	<ul> <li>Product quality</li> <li>Understanding consumer needs</li> <li>Innovation and creation</li> </ul>	<ul> <li>Corporate website</li> <li>Social media channels</li> <li>Product marketing promotions and campaigns</li> </ul>
Government/ Regulators/Activists	Governments and regulations can affect how businesses are run and create new challenges and opportunities for us. We keep a close eye on topics of concern to governments, regulatory bodies and activist groups wherever we operate. In our key markets, we also engage with the regulators regularly to understand their concerns and to provide our feedback.	<ul> <li>Compliance with laws and regulations</li> <li>Opportunities for collaboration</li> </ul>	<ul> <li>Regulatory filings</li> <li>Meetings and dialogues</li> </ul>

	Significance	Key Topics & Concerns	Engagement Platforms
Investors	Our investors believe firmly that a sustainable business approach is important in creating long-term value for the company.	<ul> <li>Relevant disclosure to shareholders</li> <li>Business strategy</li> <li>Economic and financial performance</li> </ul>	<ul> <li>Annual general meeting</li> <li>Annual report</li> <li>Corporate website and communications</li> </ul>
Local Communities			<ul> <li>Corporate social responsibility events</li> </ul>

### MATERIALITY ASSESSMENT

In our materiality assessment, we have identified 20 ESG topics that are relevant to us. We have re-assessed the six material topics we have reported in the prior year and confirmed that they remained in relevance based on the significance of the ESG factors; their impact on the businesses; and the degree of influence they have on stakeholders' decision. The 20 relevant ESG topics are presented below with the six material topics highlighted in bold print.





### **OUR MATERIALITY TOPICS**

From the 20 ESG topics identified, we shortlisted six material topics to be reported as they are the most relevant to the business. The rest of the topics remain important, and we will look to build on them further down our sustainability journey.



### SUSTAINABLE DEVELOPMENT GOALS

The Sustainable Development Goals ("SDGs") are the blueprint by the United Nations to achieve a better and more sustainable future for all. They address the global challenges we face, including those related to poverty, inequality, climate change, environmental degradation, peace and justice.

Our material topics are mapped to several Sustainable Development Goals, ensuring that our sustainability efforts are aligned to the broader goals of United Nations.

Yeo's Sustainability Thrusts	Related Material Topics	Related SDGs	Approach
	Water Management		We are committed to seek innovative water management solutions – including water saving and recycling initiatives – as part of our overall water stewardship efforts and practices in our production facilities.
Protecting Our	Effluents and Waste	6 Strawmen and restanting 2012 Secondary	We are focused on achieving effective management and reduction of our waste, including the by-products generated from the manufacturing processes in our factories.
Environment		COO RELACION	We are constantly exploring new initiatives to re-use our production waste.
	Carbon Emissions	13 GIMAR	We are committed to reduce our carbon footprint and committed to supplement existing energy use with renewable energy sources.
		We are constantly working with our suppliers to explore carbon reduction of our ingredients and packaging materials.	
Caring for Our	Occupational Health and		We place the utmost priority on maintaining a culture of safety amongst all our employees and enforce robust safety policies and practices to mitigate safety risks.
People	Safety	8 ECENT VOIX AND CONTRECEDUTE	We have safe management measures in place, to ensure that our employees work and stay safe during pandemic situations.
Caring For Our Consumers	Product Quality and Safety	3 COURTERING AND WELL-EINE 12 Michaelany AND NODECTIN AND NODECTIN	In the Food and Beverage business, ensuring the food quality and safety is our top priority, and we have put in place stringent controls on our procurement and manufacturing processes to safeguard product quality and safety.



Yeo's Sustainability Thrusts	Related Material Topics	Related SDGs	Approach
Leading Our Marketplace	Economic Performance	8 BEERIN WORK AND CONVENCE GREWTH	We believe in creating long term economic value for our investors and further distributing the economic value to other stakeholders including our employees through wages, government through taxes, investors through dividends, suppliers through purchases and communities through corporate social responsibility initiatives.
Магкерласе	Corporate Governance	16 PARE AUGUSE MAD STRIME METHODA	We maintain a strong corporate governance and control environment in order to operate as a responsible corporate entity with a focus on sustainability. We have zero tolerance for fraud, bribery, corruption and violation of laws and regulations.

### **Protecting Our Environment**

### WATER MANAGEMENT

Water is used both as a vital ingredient for our products, as well as for several production processes such as cleaning and sanitizing in the food and beverage industry. As such, water is an important factor in our manufacturing business, and we constantly seek to achieve more efficient use of water and to innovate in water recycling methods.

### Water Saving and Recycling

Water usage is the highest in the production function in our business and the aggregate production capacity of our Singapore and Malaysia factories constitutes more than 90% of the whole Group's production capacity. We continue to focus our efforts on water saving and recycling initiatives in these two locations to maximise their impact.

We also reduce our water footprint by putting recycled water to alternative uses, such as for our cooling towers and also for general cleaning and washing purposes.

Built in 2019 in collaboration with Singapore's Public Utilities Board ("PUB") and Nanyang Technological University ("NTU") as a research partner, the wastewater treatment plants recycle wastewater collected from our production processes, which is in turn used for cooling, steam generation, washing and other industrial non-production processes.

In line with our work plans for 2021, we completed the optimisation studies and testing on the wastewater treatment plant in mid-2021. This is to ensure that the plant is compliant to regulatory requirements and performing as per specifications before final commissioning and putting it into service.

The wastewater recycling plant started full operations in 2nd half of 2021, and we are realising the potentials of the facility in helping YHS reduce the amount of potable water used and provide a reduction in total operational cost.





	Material Topic(s	) Target(s)
Water Ma	nagement	
303-5	Water Consumption	Reduce water consumption by 10% (per unit of product) by Year 2026
	2021 W	ater usage and recycling in Singapore
Tota fac	B2,369 al water usage in tory and offices in cubic metres)	Image: Non-Signal systemImage: Non-Signal systemState <t< td=""></t<>

### Key statistics on water (Singapore):

Singapore	2021	2020	2019	2018	2017
Total water usage (in cubic metres)	182,369	180,136	173,994	170,717	177,346



### **EFFLUENTS AND WASTE**

We are focused on achieving effective management and reduction of our waste, including the by-products generated from the manufacturing processes in our factories.

### Reduce

We have expanded our tracking of waste to include information related to the packaging used in our products placed on the market in Singapore. This is in line with new mandatory packaging reporting framework requirements from Singapore's National Environment Agency ("NEA"). We target to reduce the amount of packaging used via various initiatives such as primary packaging weight optimisation, standardising secondary packaging – such as cartons and trays – dimensions, and rationalisation of label thickness dimensions. The learnings in Singapore will be shared with and rolled out to the rest of the Group as appropriate.

#### Reuse

From the production of our soymilk, we generate soya pulp residue, commonly known as Okara, as a by-product. Okara – which still contains nutrients such as dietary fibre, calcium, protein, carbohydrates and potassium – can also be used as animal feed or as natural fertilisers, which greatly improves the utilisation of waste materials, which would otherwise be dumped in landfills.

We are currently conducting trials with a world leading processing technology provider to extract the residual protein in Okara and to turn the waste into more meaningful use. This project has the potentials of reducing the waste that we produce.

As part of collaboration with research institutes, YHS is also in collaboration with universities on a development project to recover protein from water used for food processing. This research has potential benefits in recycling the protein into animal feed and possibly as health supplements for human beings.

### Recycle

We recycle the cartons that we use, as well as plastic, aluminium and scrap metal from our manufacturing processes.

As part of NEA's mandatory requirement for 3R Plans, YHS will be rolling out Group recycling initiatives in FY2022.

These initiatives span across various functions including procurement, planning, production and operations environments and are aligned towards our Sustainability Strategic Plans for the Group. We have also evaluated our sustainability agenda and set new targets for Group-wide recycling initiatives.



### **Waste Management Framework**



	Material Topic(s)		Target(s)
Effluents and \	Waste		
306-3	Waste Generated	1. 2.	<ul><li>100% of the beverage packaging used to be recyclable by 2026</li><li>Reduce packaging weight by 5% Packaging Weight/Liter (kg) by 2026</li></ul>
Contraction of the second seco		tonnes e excluding Of ha	O tonnes       37%         Azardous waste       37%

Singapore and Malaysia factories is recycled for use as animal feed or fertilizer

Okara generated in Singapore

generated in Singapore

Okara recycled in Singapore

### Key statistics on waste in Singapore:

Types of waste	Description	2021	2020	2019	2018	2017
Okara waste generated	in tonnes	361	700	579	309	231
Okara waste recycled	% recycled	100%	100%	100%	100%	100%
Other waste generated excluding Okara	in tonnes	531	289	624	608	663
Other waste recycled excluding Okara	% recycled	37%	46%	45%	44%	32%

### ENERGY MANAGEMENT

### **Optimising Energy Usage**

The Group continues to explore the use of our rooftops for the installation of solar panels as part of our initiative to use greener energy and reduce our carbon footprint. This will help to reduce our reliance on the use of energy from traditional gas-fired power generation plants in Singapore and coal-fired power generation plants in other parts of the world.

For Singapore, Cambodia and China, we are expected to roll out and commission photovoltaic systems for our 3 plants by Q2 FY2022 and once implemented the systems will be able to reduce the Group's carbon footprint by an estimated 2,080 tonnes equivalent of CO2 annually.

Below presents the estimated size and expected carbon reduction of the proposed photovoltaic system at the 3 plants.

Country of Operations	Proposed photovoltaic size (kWp)	Expected carbon reduction (tonnes/year)		
a. Singapore	900	450		
b. Cambodia	500	530		
c. China	1,200	1,100		

In Malaysia, we are similarly working with photovoltaic providers on a similar solar energy initiative to study the use of solar panels for electricity generation in our plants.

### Green House Gases ("GHG")

As a responsible manufacturer, YHS is committed to reducing GHG to play our part in reducing emission of GHG. Notwithstanding the inclusion of more renewable energy sources as our intake energy source, we are also exploring other sources of renewable energy to supplement our current source of electrical energy which are largely from incoming gas-fired and coal-fired energy (country dependant).

The increased use of data in our manufacturing processes allows us to further understand our key energy constraints are so that we can put in place the necessary tools to minimise GHG.

We are pleased to inform that starting FY2022, we will be reporting Scope 1 and 2 GHG emissions and have correspondingly set targets to reduce GHG for our operations.

### **Use of Energy Efficient Equipment**

We are constantly in search for more energy efficient equipment for our manufacturing operations. In our Senoko plant in Singapore, we currently use diesel for water heating, and are in the process of evaluating a potential change to an alternative energy efficient equipment which runs on electricity, and which is expected to reduce energy consumption significantly.

We are also exploring substituting non-LED lightings in our Singapore plant and replacing existing LED lights with more efficient models which can further help to reduce energy costs and will continue to review opportunities to upgrade our lightings to LED in other factories.

### **Energy Recovery Systems**

As part of our work plan for 2021, our SG Plant commissioned an energy recovery system to capture waste heat from cooling tower. The system is now in full swing and provides an expected annual energy savings of up to S\$130,00.00.

### **Caring for Our People**

### OUR PEOPLE, OUR GREATEST ASSET

Our people are the key to our future success and we value employee engagement as the key to unleashing the full potential of our people with their strong motivation, autonomy and desire to grow.

We embrace excellence and innovation in our business, where our people work as ONE team. We exhibit honesty and fairness, and focus on our staff and customers to earn their loyalty. Pride, passion, hard work and dedication forms the overall hallmarks of our people.

Given our diverse and broad markets coverage, we continue to invest in creating an inclusive workplace for everyone from different backgrounds and we nurture workplace diversity in all respects of our business, from recruitment to career development.

Our approach to developing human capital and retaining talent is characterised by our three core principles:

- (i) We adopt fair labour practices and have zero tolerance towards discrimination;
- We invest in the training and development of our employees to enhance their competencies; and
   We provide our employees a safe and conducive working environment for them to excel in their respective fields.



### FAIR LABOUR PRACTICES - DIVERSITY AND INCLUSION

At YHS, we support a gender-balanced labour force and equal opportunities at all levels in the organisation. We leverage on the diversity and cultural experiences of our people to build strong connections with our customers and communities across the regions, driving innovation and engaging professionally in an increasingly globalised and fast-changing market. We believe in creating a safe and inclusive working environment where we continually develop our people and reward great performance.

YHS does not discriminate any applicant based on their age, gender, race, religion or nationality. We are committed to ensuring fair labour practices, diversity and inclusion in all our factories and offices. As at 31 December 2021, we have 1,844 employees working across 9 geographical locations, of which 84% are based in Singapore and Malaysia.







On gender diversity, given the nature of the work in our industry in which a substantial portion of our work force are deployed in the manufacturing and supply chain operations, the gender balance tends to weigh stronger on the males. The percentage of female employees has remained largely stable and as at end of 2021, 31% of our workforce are female employees (2020: 31%).

In Singapore, YHS is a member of the Singapore National Employers Federation ("SNEF") and the Food, Drinks and Allied Workers Union Singapore ("FDAWU"). In Malaysia, we are associated with the Malaysian Employers Federation ("MEF"), Federation of Malaysian Manufacturers ("FMM"), and Food Industry Employees' Union ("FIEU").

As active members of unions and associations, YHS Group ensures compliance with applicable laws and regulations and maintains regular dialogues with the various stakeholders to build constructive and harmonious relationships.

### HUMAN CAPITAL DEVELOPMENT AND TRAINING

### Investing In Our People

At the core of our business strategy is the commitment to enable our people to be the best they can be. We want to enhance the competencies of our staff and strengthen their capabilities in meeting job requirements, improve work performance and achieve business results.

Our focus is on building future-ready staff and fostering a growth mind-set while empowering all staff to take charge of their learning journey.

We encourage continuous learning to ensure our people keep up with the market-best training practices and also believe that driving capability building around technical and soft skills is key. This includes scheduled classroom learnings, condensed e-learning modules, and on-the-job training ("OJT").

### **FDA BPCS Training**

In 2021, a total of 45 colleagues from both our Singapore and Malaysia teams attended a Better Process Control Schools ("BPCS") training which is based on regulations and training requirements of United States Food and Drug Administration ("FDA").

The training is important to ensure that our operators/supervisors are certified according to FDA requirements during the production of exported products.

The 2 days training covered lessons in understanding the microbiology of thermally processed foods, principles of acidified foods, still steam retorts processes, aseptic processing processes and packaging systems.





FDA BPCS Training in Singapore and Malaysia

### Halal Compliance Training - Annual Halal Training

In Q4 2021, YHS (Malaysia) invited senior staff from Secretariat of Malaysia Halal Council, Jabatan Kemajuan Islam Malaysia ("JAKIM") to share on the latest changes to Malaysia's Halal Compliance regulations.

Two sessions were conducted were conducted virtually in Nov 2021 and a total of 55 team members from various plants (Shah Alam, Johor & Ipoh) and departments (Production, Quality Assurance, R&D, Supply Planning, Procurement, Maintenance and Raw Material Store) attended the above sessions.



Halal Compliance Training, Malaysia

### **Developmental Module Training ("DMT")**

In Q3 of 2021, YHS started the DMT training program for staff and the pilot run saw 122 colleagues attending the program from August to October 2021.

DMT is an in-house developed program, meant to enhance the general skills development of staff to enable staff to perform more effectively at work. The training contents are specifically designed with external service provider to offer an overview of various modules (Effective Habits, Problem Solving, Communication, Customer Focus, Microsoft Excel - Intermediate and Leadership), allowing staff to gain the key principles that staff can use and apply at the workplace.

YHS will continue to explore additional DMTs modules that will benefit staff and further enhance their skillsets.







### **Virtual DMT training Sessions**

In YHS, we believe in equipping our people with the necessary skills and knowledge to stay relevant in our highly competitive industry and we aspire to be an organisation where our people can learn and work well. We aim to adopt a proactive approach to reskilling our people and embed within our people a passion for life-long learning.

In 2021, we have completed 10,909 hours of general training (excluding safety-related) and the Group will continue to further offer to our people the skills they need to help them better perform at work and also to provide them with other social skills as part of a comprehensive learning roadmap.

Lastly, we also support all our staff with professional development by offering them external courses and upskilling opportunities to hone their individual skill set.

### A Caring and Harmonious Workplace

We believe in the holistic development of our people, and we set aside resources each year for deliberate initiatives to create a stimulating working environment. Throughout the year, we organised a series of events to enrich our people with new experiences, engage them in their passion and challenge them to explore activities outside their comfort zone. The events also provide a comfortable platform for our people to connect with one another and their families after working hours.

Following the highly rated interest of our staff in the Pastel Nagomi Art Workshop in 2020, we continued with a second session in 2021 where staff attended the workshop virtually via Zoom. The workshop was successful in unleashing the creativity and imagination of our staff as they were introduced to the "Nagomi Art" of using simple techniques to complete an art painting. Staff were also taught on the use of applying colour harmony with soft pastels. The workshop was also able to help them de-stress and keep them motivated during the pandemic period.



YHS China colleagues in the Pastel Nagomi Art Workshop

### Health & wellness activities

### **Stress Resilient Workshop**

The Covid-19 pandemic has been around for close to 2 years since it started in early 2020 and our staff has to learn and adapt to new ways of life and new work arrangements. With frequent changes to the safe management measures across our operations in various countries, stress becomes part and parcel of our daily personal and work life.

In Q3 & Q4 2021, 138 colleagues from various offices attended a virtual stress resilient workshop to learn about applicable & cutting-edge stress management strategies. Through the training, our colleagues have learnt new techniques and ways to help them to de-stress and also learnt how to implement good habits to stay happy and vibrant.



### Virtual Stress Resilience Workshop with e2i, Singapore

### **OCCUPATIONAL HEALTH AND SAFETY**

Safety risks are inherent in workplaces and will be relatively higher in manufacturing and supply chain functions where plant and machineries are operated. Maintaining a safe working environment allows our employees to work with peace of mind, improve their work and contribute to the sustainability of our workforce.

Accordingly, we place the utmost priority on maintaining a culture of safety amongst all our employees and enforce robust safety policies and practices to mitigate safety risks. In line with "GRI 403: Occupational Health and Safety 2018", the Group has reported not only the work-related injuries of our employees, but also workers whose work or workplace is controlled by the organisation, such as contractors.

	Material Topic(s)	Target(s)
Occupatio	onal Health and Safety	
403-9	Work-related injuries	<ul> <li>Zero work-related injuries and illnesses</li> <li>Organise regular health and wellness activities</li> </ul>

Table below presents the Group safety statistics for Year 2021:

Group Safety Statistics	Year 2021			
	Number of Cases	Rate per 1,000 employees		
Group Yearly Accident Rate	28	3.92		
Group Yearly Major Accident* Rate	4	0.49		
Fatal Cases	0	0		

\* **Major Accidents** refer to workplace incidences that results in non-fatal injuries which are more severe in nature. Major injuries are defined using a combination of factors, including the nature of injury, part of the body injured, incident type and duration of medical leave

All accident cases are thoroughly reviewed, and respective plants/offices have put in place the necessary corrective and preventive controls and have further conducted necessary safety trainings for staff.

Regular inspections are also carried out at our plants to ensure strict compliance to Occupational Health and Safety regulations. These inspections, coupled with awareness and training sessions during the year, ensure the continued vigilance of our employees on Environment, Health and Safety ("EHS") matters.

In 2021, we have completed 2,705 hours (2020: 2,087 hours) of safety training and the Group will continue the intensity of these sessions and also reinforce EHS messages through e-learning.

To continuously remind our employees and contractors on work safety, our safety slogan – All Accidents are Preventable – will continue to be displayed in prominent locations in all our factories and offices to promote a culture of "Zero tolerance to workplace injuries and illnesses".

To continuously monitor and drive safety performance, we hold monthly safety committee meetings to review performance, discuss any violations and propose improvements. These meetings are attended by functional representatives from production, maintenance, warehouse and logistics, human resource, quality assurance and risk management departments.

Our persistence and pursuit for safety excellence are recognised in the marketplace. In Singapore, we have been certified bizSAFE Level 3 by Workplace Safety and Health Council. This is a recognition of our strong commitment to workplace health and safety, which also provides our customers the assurance that we consistently meet stringent safety requirements.

### **Caring for Our Consumers**

### PRODUCT QUALITY AND SAFETY

At the heart of our food and beverage business, the establishment of safe, healthy and quality products is our top priority. We appreciate the complexities in the food and beverage value chain and the risk of quality mishaps that could potentially occur during the sourcing, manufacturing, storage and delivery of our products.

### **Stringent Controls on Procurement and Manufacturing**

We do not compromise on the quality of ingredients that we use for our products. Our ingredients are sourced from responsible suppliers who take the necessary precautions in supplying us good quality and safe-for-consumption ingredients. We ensure raw materials from our suppliers meets our specifications through rigorous testing and qualification, which includes and not limited to sensory tests and trial runs. Our direct packaging materials sourced from suppliers also go through equally rigorous testing and validations. We ensure our customers receive our products in uncompromised condition by ensuring we validate and conduct qualifications such as manufacturing line trials and transportation trials, before being used for production runs. As part of our receiving procedures for direct materials and ingredients, we conduct batch samplings and testing to ensure that they meet our quality requirements, specifications as well as the local regulatory food safety standards.

Across all our factories, we enforce stringent quality control in our manufacturing processes, and we have continuously improved our processes and held ourselves to the highest standards of food and beverage production over the years.

We are a member of the Singapore Food Manufacturers' Association ("SFMA") and have voluntarily adopted the best practices as required by the Good Manufacturing Practices ("GMP") certification for the food manufacturing industry. The GMP certification scheme verifies and certifies that YHS complies with the basic manufacturing practices and prerequisites for the implementation of an effective Hazard Analysis and Critical Control Points ("HACCP") food safety programme. This HACCP certification is renewed on an annual basis.

In Malaysia, we hold the Makanan Selamat Tanggungjawab Industri ("MeSTI") certification for compliance with a full spectrum of basic hygiene requirement, which focuses on operation control, hygiene and maintenance, traceability and record keeping.

Separately, we also provide the necessary training and enforce checking to maintain the Halal certifications in our factories. There are different Halal certification agencies and authorities in different countries, and it is important to meet their specific requirements and understand the acceptance of these certifications in different markets.



When it comes to the quality and safety of our products, we spare no efforts in ensuring that they are safe for consumption. With our constant focus on product quality and safety, the Group has zero product recalls in 2021.



	Material Topic(s)	Target(s)
Product	Quality and Safety	
416-2	Incidents of non-compliance concerning the health and safety impacts of products and services	Zero incidents of product trade recall due to safety issues for YHS' manufactured products

### Key Statistics on product recalls in the Group:

Product in YHS	2021	2020	2019	2018	2017
Number of recalls	0	0	0	0	0

### **Producing High Quality and Healthy Products**

With a rich history of more than 120 years in food and beverage manufacturing, Yeo's pride ourselves as a brand with purpose, nourishing every home with natural goodness and serving across generations.

While food safety and great taste are important pillars of our product quality, we also strive to deliver key attributes of quality with better health proposition in terms of functional benefits, natural ingredients and lowered sugar or calories. Our relentless efforts to stay in the forefront of competition, and injecting newness and innovations in our product development, while satisfying the taste buds of our consumers.

We work closely with government agencies in Singapore and Malaysia to support the nationwide drives to encourage healthier living and adopting sensible food habits by reducing daily sugar consumption. We have partnered the Health Promotion Board ("HPB") in Singapore and have reformulated more than 90% of our products to meet <5% sugar content. Likewise, in Malaysia, we have reformulated all Yeo's beverages sold in Malaysia to below 5 grams of sugar per 100 millilitres in support of the government's initiative to raise public awareness and education to fight obesity and encourage healthy living amongst Malaysians.

We are constantly reformulating our recipe to reduce the sugar content while maintaining the great taste in our products so that our consumers can continue to enjoy the drinking experience while pursuing healthier lifestyles. Recent product harmonisation across the various markets enabled the company to increase procurement efficiency while streamlining our resource planning.

Besides the current product range with lower sugar content, we have also prioritised health benefits in the innovation and development of new products. Yeo's will continue to stay relevant and serve to nourish every generation of consumers with our products, delighting our consumers with more delicious and healthier offerings to grow our brand proposition across the regions.

### **Leading Our Marketplace**

### ECONOMIC PERFORMANCE

We believe in creating long term economic value for our investors and further distributing the economic value to other stakeholders including our employees through wages, government through taxes, investors through dividends, suppliers through purchases, and communities through corporate social responsibility initiatives.

We strive to improve our economic performance and play a larger role in the development and well-being of our stakeholders.

Our economic value generated and distributed in 2021 (in S\$'000) is as shown.



### **CORPORATE SOCIAL RESPONSIBILITY**

YHS believes it is our responsibility and privilege to serve the communities we operate in, and we are committed to distributing part of the economic value we generate back to the communities. As part of our staff engagement initiatives, we actively involve our people through volunteerism in our corporate social responsibility ("CSR") projects and we encourage our people to participate in at least one community engagement event organised by or supported by the Group.

In 2021, our volunteerism programs remain affected by country-specific Covid-19 restrictions, and we were unable to send staff volunteers to participate in CSR events. This however did not stop the Group from working with other organisations to help others who are in need. Below are CSR events and activities that were undertaken in Year 2021.

### In support of Covid-19 vaccination drive in Phnom Penh Special Economic Zone in Cambodia

In support of Ministry of Labor, Vocational and Training's Covid-19 vaccination drive in the Phnom Penh Special Economic Zone ("PPSEZ") where our Cambodia plant is situated, YHS Cambodia donated 270 cartons of Yeo's beverages to healthcare workers and workers in the Special Economic Zone.

This is to encourage employees in the PPSEZ to actively participate and enroll in the government's vaccination program to ensure that all workers are protected against the effects of a Covid-19 infection.




#### YHS (Singapore) Distribution of Appreciation Care Packs

Healthcare workers have always been the frontline defence against the Covid-19 pandemic. The recent surge in community cases, calls for an even more closely-knit community.

Yeo's Singapore is proud to be part of a good cause, an initiative by the Labour Movement; by donating the recently re-launched H-TWO-O Isotonic Drink for the 12,000 appreciation care packs to the healthcare workers, who have risen above and beyond the call of duty.



YHS (Singapore) Distribution of re-launched H-TWO-O to Food Delivery Riders

Yeo's Singapore also paid tribute to another group of unsung heroes - food delivery riders. They played an important role in having our essentials and food cravings delivered in the safety and comfort of our homes, despite the risks and challenges.

A total of 9,760 cans of H-TWO-O Isotonic drinks were distributed across 12 Far East Malls in support of food delivery riders to show our warm appreciation to the grit and sacrifices they have made.





### SUSTAINABILITY REPORT (CONT)

#### Yeo Hiap Seng (Guangzhou) Distribution of beverages to Front-line Medical Workers

Yeo Hiap Seng (Guangzhou) showed their appreciation to a group of front-line epidemic prevention workers who have been working tireless during the pandemic. A total of 500 cartons of Yeo's beverages were distributed to thank the team for their resilience and dedication in these trying times.



#### Yeo Hiap Seng (Malaysia) Bhd's - Yeo's Helping Hands Program

In August 2021, Yeo Hiap Seng (Malaysia) Bhd ("Yeo's") in collaboration with Ng Teng Fong Charitable Foundation, launched **Yeo's Helping Hands**, a CSR programme furthering the company's efforts to reach out to communities in need. In total, our Malaysia's office donated food aid packs to around 28,000 B40\* families most affected by Covid-19 on their lives and livelihoods.

(\*B40 stands for Bottom 40% of Malaysia's household based on the <u>Department of Statistics Malaysia's' (DOSM)</u> household income and basic amenities (HIS/BA) survey of 2019).

Below are pictures of the Yeo's Helping Hands Program



Reaching out to 10,000 families with St John's Ambulance



Reaching out to Segambut Community with Deputy Minister of Women, Family and Community Development Hannah Yeoh





Reaching out to 7,600 families with Refuge for the Refugees & Persatuan Kesejahteraan Rakyat Malaysia (PKRM)



Reaching out to 7,600 families via Malaysia Red Crescent Society





Reaching out to 3,800 families with Malaysian Association of Hotels (MAH) and 5,450 Orang Asli families in the State of Selangor and Perak with The Malaysian Chamber Of Commerce (Hong Kong And Macau) Limited



### SUSTAINABILITY REPORT (CONT)



Distribution of frozen chicken to flood victims in Bentong, Karak, Janda Baik, Pahang, Sri Muda Shah Alam in Malaysia

During the month of December 2021, several states in Malaysia were affected by incessant rain and flooding which displaced thousands of households. YHS (Malaysia) made donations of MYR100,000 each to World Vision Malaysia, Methodist Crisis Relief & Development ("MCRD") and Crisis Relief Services and Training ("CREST") to provide the necessary support for home recovery for villagers to continue their daily livelihood with minimal disruptions. Below are pictures of the support:



Working with World Vision Malaysia to provide 800 new mattresses to flood victims







#### Working with MCRD to clean and restore homes of flood victims





Working with CREST to rebuild homes of flood victims at Kampung Lubuk Cemperai, Temerloh, Pahang

### SUSTAINABILITY REPORT (CONT)

The floods in Shah Alam, Malaysia also affected the houses of some of our staff and our Group CEO Samuel Koh and Malaysia CEO Jerson Uy visited households of the staff to provide them the necessary flood assistance for recovery.





Group CEO Samuel Koh and Malaysia CEO Jerson Uy visiting homes of staff who were affected by the floods, Shah Alam Malaysia

#### YHS (USA)'s Makan Buddy fund raising event

In USA, Yeo's USA joined Makan Buddy for a special Malaysian dinner fund raising event in Los Angeles to raise funds for charities and donated USD2,000 to The Hunger Project and The Americares.



Makan Buddy fund raising event



#### YHS (Singapore)'s partnership with Tampines Rovers

In Singapore, YHS (Singapore) partnered with Tampines Rovers in spreading the festive spirit and sharing the joy with our migrant worker community residing at the Tanah Merah Coastal Dormitory in Singapore. This was celebrated in conjunction with the International Migrant's Day together with Christmas festivities.



In summary, we sponsored more than 38,000 cartons (more than SGD191,000 worth) of food and beverages to charitable organisations, local communities and federations, religious institutions, healthcare workers and foreign workers' dormitories in all regions of our operations.

	Material Topic(s)	Target(s)
Econom	ic Performance	
201-1	Direct economic value generated and distributed	Commit 1,000 hours per year to volunteerism, advocacy, education and community campaigns; or S\$200,000 contribution in the form of donations

#### **Key statistics on Volunteer Hours & Donations:**

	2021	2020	2019	2018	2017
Number of volunteer hours	0	0	>420	>1,300	>400
Amount of donations, cash or in-kind	<ul> <li>\$420,000 including</li> <li>38,000 cartons of YHS Food and Beverages</li> </ul>	>\$244,000	>S\$134,000	>S\$200,000	>S\$200,000

### SUSTAINABILITY REPORT (CONT)

Moving forward, we will continue to be more active in doing our part to serve the communities we operate in either through volunteering or contributing in the form of donations. We also hope to nurture our people to become caring individuals who will contribute actively back to the society.

Further details of the Group's economic performance can be found in the Financial Statements section of the 2021 Annual Report.

#### **CORPORATE GOVERNANCE**

As a good and responsible corporate citizen, YHS operates its business with a strong emphasis on sustainability and under established and compliant corporate governance practices. For more than ten years, YHS has been disclosing our corporate governance practices as well as principles in our Report on Corporate Governance, and continuously seeks to enhance the transparency and robustness of our governance practices and controls.

The Group has an established system of risk management and internal controls to safeguard our shareholders' interests and the Group's assets. The Board has primary responsibility over the governance of risk, with oversight from the Audit & Risk Committee to ensure that the risk management system and internal controls are properly designed, implemented and closely monitored for adequacy and effectiveness.

The Group has in place policies on Code of Conduct and Whistleblowing and complies with SGX mainboard rules on Dealing in Securities to mitigate the risks of fraud, corruption and misconduct involving employees. In line with one of our core values, namely Integrity, we also have a zero-tolerance policy for corruption and fraud, which applies not only to corrupt business practices, but also extends to fraudulent financial reporting as well as sustainability reporting.

In 2021, the Company was recognised for its efforts in upholding high standards of corporate governance as follows:

- Under the Singapore Governance and Transparency Index, YHS moved up to 71<sup>st</sup> position in 2021 (191<sup>st</sup> in 2020) on the timeliness, accessibility and transparency of their financial results announcements along with corporate governance disclosures and practices;
- The Company was included by Singapore Exchange ("SGX") Regulation as a constituent of its SGX Fast Track Programme, which recognises the efforts and achievements of listed issuers that have upheld high standards of corporate governance and maintained a good compliance track record; and
- The Company won the **Most Transparent Company Award 2021 (Consumer Staples)** at the Securities Investors Association of Singapore ("SIAS") Investors' Choice Awards 2021. The award recognises public listed companies that are transparent in their timely disclosure of information, and which facilitate shareholders' rights and equitable treatment so as to help investors make informed decisions.



Group CEO Samuel Koh receiving the Most Transparent Company Award 2021 (Consumer Staples) at the Securities Investors Association (Singapore) Investors Choice Awards 2021 Ceremony For more information on the Group's corporate governance framework and policies, please refer to the Corporate Governance Report included in the 2021 Annual Report.

#### OTHER INFORMATION

#### About this report

This report has been prepared with reference to the Global Reporting Initiative Reporting Standards and covers ESG performance of all business divisions and subsidiaries which are under YHS Group's financial and operational control.

Information presented in the report has been extracted from our internal records and documents to ensure accuracy using internationally accepted measurement data units. Unless otherwise stated, the information represents that of the Group.

#### SUSTAINABILITY TARGETS

	Material Topic(s)	Target(s)
Water Ma	nagement	
303-5	Water Consumption	Reduce water consumption by 10% (per unit of product) by Year 2026
Effluents	and Waste	
306-3	Waste Generated	<ul> <li>100% of the beverage packaging used to be recyclable by 2026</li> <li>Reduce packaging weight by 5% Packaging Weight/Liter (kg) by 2026</li> </ul>
Occupatio	onal Health and Safety	
403-9	Work-related injuries	<ul> <li>Zero work-related injuries and illnesses</li> <li>Organise regular health and wellness activities</li> </ul>
Product C	Quality and Safety	
416-2	Incidents of non-compliance concerning the health and safety impacts of products and services	Zero incidents of product trade recall due to safety issues for YHS' manufactured products
Economic	Performance	
201-1	Direct economic value generated and distributed	Commit 1,000 hours per year to volunteerism, advocacy, education and community campaigns; or \$\$200,000 contribution in the form of donations

### SUSTAINABILITY REPORT (CONT)

	Material Topic(s)	Target(s)
Materials		
301-2	Recyclability of packaging materials	100% of the beverage packaging used are recyclable by 2026
Energy		
302-1	Energy consumption within the organisation	Reduce energy consumption by 5% (per unit
302-4	Reduction of energy consumption	of product) by 2026
Emissions		
305-1	Energy direct (Scope 1) emissions	Reduce by 10% per unit of product by 2026
305-2	Energy Indirect (Scope 2) emissions	Reduce by 10% per unit of product by 2026
Training a	nd Education	
404-1	Average hours of training per year per employee	<ul> <li>Assess individual training needs of employees and develop training plan</li> <li>Identify talent and support their development through specialised training programs</li> <li>Provide funding for employees to undertake relevant external training courses</li> </ul>



#### **GRI Content Index**

Disclosure Number	Disclosure Title	Page Reference
GRI 2: Gener	ral Disclosures 2021	
1. The Organ	isation and its reporting practices	
2-1	Organisational details	FS Note 1 - General Information
2-2	Entities included in the organisations sustainability reporting	FS Note 40 - Listing of significant companies in the group
2-3	Reporting period. Frequency and contact point	SR 2021
2-4	Restatements of information	N/A
2-5	External assurance	No assurance obtained
2. Activities	and workers	
2-6	Activities, value chain and other business relationships	FS Note 36 - Segment information
2-7	Employees	SR - Caring for our people
2-8	Workers who are not employees	N/A
3. Governan	ce	
2-9	Governance structure and composition	SR - Sustainability management
2-10	Nomination and selection of the highest governance body	SR - Sustainability management
2-11	Chair of the highest governance body	SR - Sustainability management
2-12	Role of the highest governance body in overseeing the management of impacts	SR - Sustainability management
2-13	Delegation of responsibility for managing impacts	SR - Sustainability management
2-14	Role of the highest governance body in sustainability reporting	SR - Sustainability management
2-15	Conflicts of interest	SR - Sustainability management
2-16	Communication of critical concerns	SR - Stakeholder engagement
2-17	Collective knowledge of the highest governance body	SR - Sustainability management
2-18	Evaluation of the performance of the highest governance body	SR - Sustainability management
2-19	Remuneration policies	SR - Sustainability management
2-20	Process to determine remuneration	CG - Remuneration Matters
2-21	Annual total compensation ratio	CG - Remuneration Matters



### SUSTAINABILITY REPORT (CONT)

Disclosure Number	Disclosure Title	Page Reference
4. Strategy,	policies and practices	
2-22	Statement on sustainable development strategy	SR - Sustainability at the forefront
2-23	Policy commitments	SR - Sustainability management
2-24	Embedding policy commitments	SR - Sustainability management
2-25	Process to remediate negative impacts	SR - Corporate Governance
2-26	Mechanisms for seeking advice and raising concerns	SR - Corporate Governance
2-27	Compliance with laws and regulations	SR - Corporate Governance
2-28	Membership associations	SR - Caring for our people, Caring for our consumers
5. Stakehold	ler engagement	
2-29	Approach to stakeholder engagement	SR - Stakeholder engagement
2-30	Collective bargaining agreements	SR - Caring for our people
GRI 3: Mater	rial Topics 2021	
Disclosures	on material topics	
3-1	Process to determine material topics	SR - Materiality assessment
3-2	List of material topics	SR - Materiality assessment
3-3	Management of material topics	SR - Protecting our environment SR - Caring for our people SR - Caring for our consumers SR - Leading our marketplace

AR: Annual Report 2021

FS: Financial Statement 2021

SR: Sustainability Report 2021

# NOURISHMENT Across GENERATONS





**CONSOLIDATED STATEMENT OF** CHANGES IN EQUITY

**INDEPENDENT** AUDITORS' REPORT

**CONSOLIDATED** STATEMENT OF **CASH FLOWS** 



NOTES TO TH FINANCIAL STATEMENTS NOTES TO THE

**BALANCE SHEETS** 

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## FINANCIAL STATEME



FOR THE FINANCIAL YEAR ENDED 31 DECEMBER 2021

The directors present their statement to the members together with the audited financial statements of the Group for the financial year ended 31 December 2021 and the balance sheet of the Company as at 31 December 2021.

In the opinion of the directors,

- (a) the balance sheet of the Company and the consolidated financial statements of the Group as set out on pages 96 to 182 are drawn up so as to give a true and fair view of the financial position of the Company and of the Group as at 31 December 2021 and of the financial performance, changes in equity and cash flows of the Group for the financial year covered by the consolidated financial statements; and
- (b) at the date of this statement, there are reasonable grounds to believe that the Company will be able to pay its debts as and when they fall due.

#### Directors

The directors of the Company in office at the date of this statement are as follows:

Ng Win Kong Daryl Sitoh Yih Pin Luo Dan Dr Lim Su Lin Goi Lang Ling Laureen William Peter Adamopoulos Mohamad Halim Bin Merican Jonathan James Yong Ze Ng

#### Arrangements to enable directors to acquire shares and debentures

Except as disclosed under the "Yeo Hiap Seng Limited Share Incentive Plan" section of this statement, neither at the end of nor at any time during the financial year was the Company a party to any arrangement whose object was to enable the directors of the Company to acquire benefits by means of the acquisition of shares in, or debentures of, the Company or any other body corporate.

#### Directors' interests in shares or debentures

- (a) According to the register of directors' shareholdings, none of the directors holding office at the end of the financial year had any interest in the shares or debentures of the Company or any related corporations.
- (b) The director's interests in the ordinary shares and convertible securities of the Company as at 21 January 2022 were the same as those as at 31 December 2021.



FOR THE FINANCIAL YEAR ENDED 31 DECEMBER 2021

#### Share incentive plan

Yeo Hiap Seng Limited Share Incentive Plan

The Yeo Hiap Seng Limited Share Incentive Plan (the "Plan") was approved and adopted by the members of the Company at an Annual General Meeting held on 29 April 2021. The Remuneration Committee has been designated as the committee ("Committee") responsible for the administration of the Plan. The Committee comprises Ms. Luo Dan, Mr. Sitoh Yih Pin and Ms. Goi Lang Ling Laureen.

The Plan is an omnibus share incentive scheme which amalgamates a share option plan component and a performance share plan component. Participants will be selected at the sole discretion of the Committee from eligible categories of persons comprising (i) Group employees who hold such rank as may be designated by the Committee from time to time, (ii) non-executive directors who, in the opinion of the Committee, have contributed or will contribute to the success of the Group; and (iii) associated company employees who hold such rank as may be designated by the Committee from time to time and who, in the opinion of the Committee, have contributed or will contribute to the success of the Group; and (iii) associated company employees who hold such rank as may be designated by the Committee from time to time and who, in the opinion of the Committee, have contributed or will contribute to the success of the Group. Persons who are the Company's controlling shareholders or their associates (as those terms are defined in the Listing Manual of the Singapore Exchange Securities Trading Limited) will not be eligible to participate in the Plan. The aggregate number of new shares which may be issued pursuant to options and/or awards granted under the Plan on any date, when added to the number of new shares issued and issuable in respect of all options and awards granted under the Plan, shall not exceed 10% of the total number of issued shares (excluding treasury shares and subsidiary holdings) on the day preceding that date. Unless earlier terminated or extended with the approval of the shareholders of the Company, the Plan will continue in force, at the discretion of the Committee, for a maximum period of 10 years commencing on the date of its adoption.

Under the share option plan component, an option granted pursuant to the Plan represents a right to acquire ordinary shares in the Company at the exercise price per share applicable to the option. The exercise price per share is fixed at the time of the grant of the option and may be set at the market price, or at a discount to the market price, or at the market price subject to adjustment with a discount if prescribed performance conditions are met, or at a premium to the market price. The maximum discount which may be given in respect of that Option shall not exceed 20% of the exercise price in respect of that option.

Under the performance share plan component, an award granted represents a contingent right to receive fully paid ordinary shares in the Company, their equivalent cash value or combinations thereof, free of charge, provided that prescribed performance targets (if any) are met and upon expiry of the prescribed vesting periods.

Subject to the Plan size and the individual and collective limits applicable to associates under the Plan, the number of shares that will be comprised in an option or award, and the terms thereof, including any vesting or other conditions, will be determined by the Committee at its sole discretion having regard to various factors such as (but not limited to) the participant's rank, job performance, years of service and potential for future development and his contribution to the success and development of the Group.

The person to whom the awards have been granted has no right to participate by virtue of the award in share issue of any other company.

There was no grant of awards made pursuant to the Plan in 2021.



#### FOR THE FINANCIAL YEAR ENDED 31 DECEMBER 2021

#### **Share options**

No option was granted during the financial year to subscribe for unissued shares of the Company.

No shares were issued during the financial year by virtue of the exercise of options to take up unissued shares of the Company.

There were no unissued shares of the Company under option at the end of the financial year.

#### Audit and Risk Committee

The members of the Audit and Risk Committee at the end of the financial year were as follows:

Sitoh Yih Pin (Chairman) Mohamad Halim Bin Merican Goi Lang Ling Laureen Jonathan James Yong Ze Ng

All members of the Audit and Risk Committee were non-executive directors. Except for Jonathan James Yong Ze Ng who was a non-independent director, all members were independent.

The Audit and Risk Committee carried out its functions in accordance with Section 201B(5) of the Singapore Companies Act, including a review of the balance sheet of the Company and the consolidated financial statements of the Group for the financial year ended 31 December 2021, and the Independent Auditors' Report thereon. The Audit and Risk Committee has full access to management, has discretion to invite any director or executive officer to attend its meetings, and is given the resources required for it to discharge its functions.

The Audit and Risk Committee has also reviewed the following:

- (i) the adequacy of the Group's internal accounting control system and its internal control procedures relating to interested person transactions;
- (ii) the compliance with legal and other regulatory requirements;
- (iii) the adequacy and effectiveness of the Group's internal audit function at least annually, including the adequacy of internal audit resources and its appropriate standing within the Group, as well as the scope and results of the internal audit procedures;
- (iv) the appointment of the independent auditors and the level of audit and non-audit fees;
- (v) the co-operation given by the Company's management and officers to the independent auditors;
- (vi) the review of independent auditors' audit plan, audit report and any recommendations on internal accounting controls arising from the statutory audit; and
- (vii) any other matter which in the Audit and Risk Committee's opinion, should be brought to the attention of the Board.



#### FOR THE FINANCIAL YEAR ENDED 31 DECEMBER 2021

#### Audit and Risk Committee (Continued)

The Audit and Risk Committee has reviewed the non-audit services provided by the independent auditors, KPMG LLP; is satisfied with the independence and objectivity of the independent auditors and has recommended to the Board that KPMG LLP be nominated for re-appointment at the forthcoming Annual General Meeting of the Company.

#### Independent auditors

The independent auditors, KPMG LLP, have expressed their willingness to accept re-appointment.

On behalf of the directors

NG WIN KONG DARYL Director SITOH YIH PIN Director

25 March 2022



TO THE MEMBERS OF YEO HIAP SENG LIMITED

#### **Report on the Audit of the Financial Statements**

#### Opinion

We have audited the financial statements of Yeo Hiap Seng Limited (the "Company") and its subsidiaries (the "Group") which comprise the consolidated balance sheet of the Group and the balance sheet of the Company as at 31 December 2021, the consolidated statement of comprehensive income, consolidated statement of changes in equity and consolidated statement of cash flows of the Group for the financial year then ended, and notes to the financial statements, including a summary of significant accounting policies, as set out on pages 96 to 182.

In our opinion, the accompanying consolidated financial statements of the Group and the balance sheet of the Company are properly drawn up in accordance with the provisions of the Singapore Companies Act 1967 (the "Act") and Singapore Financial Reporting Standards (International) ("SFRS(I)s") so as to give a true and fair view of the consolidated financial position of the Group and the financial position of the Company as at 31 December 2021 and of the consolidated financial performance, consolidated changes in equity and consolidated cash flows of the Group for the financial year ended on that date.

#### Basis for opinion

We conducted our audit in accordance with Singapore Standards on Auditing ("SSAs"). Our responsibilities under those standards are further described in the "Auditors' responsibilities for the audit of the financial statements" section of our report. We are independent of the Group in accordance with the Accounting and Corporate Regulatory Authority Code of Professional Conduct and Ethics for Public Accountants and Accounting Entities ("ACRA Code") together with the ethical requirements that are relevant to our audit of the financial statements in Singapore, and we have fulfilled our other ethical responsibilities in accordance with these requirements and the ACRA Code. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

#### Key audit matters

Key audit matters are those matters that, in our professional judgement, were of most significance in our audit of the financial statements of the current period. These matters were addressed in the context of our audit of the financial statements as a whole, and in forming our opinion thereon, and we do not provide a separate opinion on these matters.

TO THE MEMBERS OF YEO HIAP SENG LIMITED

#### Valuation of Investment Properties

Refer to note 2.6 and note 19 to the financial statements

#### The key audit matter

The Group's investment properties are accounted for at fair value and amounted to \$52.6 million (2020: \$52.9 million), which represents 7.7% (2020: 7.7%) of the Group's total assets as at 31 December 2021. The net fair value change on investment properties amounted to a loss of \$0.6 million (2020: \$0.2 million) for the year ended 31 December 2021.

The Group engaged external valuers to value its properties located in Malaysia and China. In determining the fair value, the external valuers make a number of key estimates and assumptions, in particular assumptions in relation to forecasted rental rates, real estate sales prices, capitalisation rates and construction cost per square metre. Some of these estimates and assumptions are subject to market forces and will change over time.

The valuation models applied to determine the value of investment properties are sensitive to the assumptions made.

The valuation reports obtained from the external valuers also highlighted that given the unprecedented set of circumstances on which to base a judgement, less certainty and a higher degree of caution, should be attached to their valuations than would normally be the case. Due to the unknown future impact of the 2019 Novel Coronavirus pandemic might have on the real estate market, the external valuers have also recommended to keep the valuation of these properties under frequent review.

#### How the matter was addressed in our audit

YEO HIAP SENG LIMIT

We evaluated the qualifications and competence of the external valuers. We considered the valuation methodologies used against those applied by other valuers for similar property types.

We assessed the appropriateness of capitalisation rates, forecasted rental rates, comparable sales prices and construction cost per square metre used in the valuations by comparing them against available industry data, taking into consideration the comparability and market factors.

We also considered the adequacy of the disclosures in the financial statements, in describing the inherent degree of subjectivity and key assumptions in the estimates.

#### **Our findings:**

The valuers are members of professional bodies for valuers. The valuation methodologies used are in line with generally accepted market practices and the key assumptions used are within the range of market data. The disclosures in the financial statements are appropriate.

### YEO HIAP SENG LIMITED

### **INDEPENDENT AUDITORS' REPORT**

TO THE MEMBERS OF YEO HIAP SENG LIMITED

#### Valuation of Inventories

Refer to note 2.18 and note 13 to the financial statements

#### The key audit matter

Inventories represent 8.4% (2020: 7.4%) of the Group's total assets as at 31 December 2021.

Cost of inventories may not be recoverable if those inventories are damaged, expired or obsolete; or if their selling prices have declined significantly such that net realisable value is below their carrying amount.

The write-down of inventories to net realisable value is based on the age of these inventories, prevailing market conditions in the consumer food and beverage industry and historical provisioning experience which require management judgement.

#### How the matter was addressed in our audit

We assessed management's basis of write-down and performed the following audit procedures, amongst others:

- Tested the amount of obsolete or expired inventory recorded to actual write-off incurred in the past;
- Assessed whether the inventory write-down made at reporting date was consistent with the Group's provisioning policy;
- Tested the inventory ageing reports which aged the products by expiration date;
- Tested the process which determined the date of expiration for the finished goods produced;
- Checked the adequacy of the write-down made according to the finished goods' expiry dates;
- Tested the net realisable value of finished goods by comparing the costs to selling prices after the year-end or to the latest selling prices available; and
- Observed physical inventory counts to determine whether inventories with quality or obsolescence issues or that are damaged have been appropriately identified and written off.

#### Our findings:

We found the write-down to be adequate for all inventories with net realisable values below their carrying amounts.

TO THE MEMBERS OF YEO HIAP SENG LIMITED

#### Impairment testing of Property, Plant and Equipment and Intangible Assets

Refer to note 2.5, note 2.7, note 20 and note 22 to the financial statements

#### The key audit matter

The carrying amounts of the Group's property, plant and equipment (PPE) and intangible assets (IA) were \$228.6 million (2020: \$229.3 million) and \$4.7 million (2020: \$5.0 million) respectively, which represents 33.4% (2020: 33.6%) and 0.7% (2020: 0.7%) of the Group's total assets as at 31 December 2021 respectively.

During the financial year, certain entities within the group are in loss making positions. Management found this to represent an impairment indicator on the PPE and IA. When there are indicators of impairment noted in a business segment or cash generating units (CGUs), the Group will perform an impairment assessment by estimating the recoverable amount of the PPE and IA based on the higher of the value-in-use (VIU) and the fair value less costs to sell. The VIU is the discounted future cash flows expected to be generated from the business segment. The discounted future cash flows is derived from profit forecasts which include key assumptions such as sales growth rates and gross profit margins for the forecast period, and discount rate.

The impairment assessment and the estimation of the recoverable amount based on the discounted future cash flows is subjective and involves management's judgements. The assessment of these judgements is a key focus area of our audit.

#### How the matter was addressed in our audit

YEO HIAP SENG LIMI1

Our procedures in relation to management's impairment assessment of each CGU to which the PPE and IA relate to among others:

- Reviewed management's assessment of existence of impairment indicators, which among others, include observable indicators that the asset's value has declined, any adverse economic effects on the CGU and evidence of obsolescence;
- Evaluated management's computation and assumptions used in determining the recoverable amount of the CGU, including projected revenue growth rates, projected gross profit margin, and discount rate. The recoverable amount was determined based on the higher of its fair value less costs of disposal or value-in-use (VIU) which is based on a discounted cash flow (DCF) model;
- Assessed the reasonableness of management's assumptions made in the DCF model by comparing the parameters in the DCF model against available market data and historical performance of the CGUs;
- Performed sensitivity analysis on the DCF model; and
- Reviewed the adequacy of disclosures included in the financial statements.

#### **Our findings:**

We found management's process of assessing for impairment indicators to be appropriate and key assumptions applied and estimates used to determine the recoverable amounts to be balanced.



#### TO THE MEMBERS OF YEO HIAP SENG LIMITED

#### Other information

Management is responsible for the other information. Other information is defined as all information in the annual report other than the financial statements and our auditors' report thereon. We have obtained all other information prior to the date of this auditors' report.

Our opinion on the financial statements does not cover the other information and we do not and will not express any form of assurance conclusion thereon.

In connection with our audit of the financial statements, our responsibility is to read the other information and, in doing so, consider whether the other information is materially inconsistent with the financial statements or our knowledge obtained in the audit, or otherwise appears to be materially misstated.

If, based on the work we have performed, we conclude that there is a material misstatement of this other information, we are required to report that fact. We have nothing to report in this regard.

#### Responsibilities of management and directors for the financial statements

Management is responsible for the preparation of financial statements that give a true and fair view in accordance with the provisions of the Act and SFRS(I)s, and for devising and maintaining a system of internal accounting controls sufficient to provide a reasonable assurance that assets are safeguarded against loss from unauthorised use or disposition; and transactions are properly authorised and that they are recorded as necessary to permit the preparation of true and fair financial statements and to maintain accountability of assets.

In preparing the financial statements, management is responsible for assessing the Group's ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting unless management either intends to liquidate the Group or to cease operations, or has no realistic alternative but to do so.

The directors' responsibilities include overseeing the Group's financial reporting process.

#### Auditors' responsibilities for the audit of the financial statements

Our objectives are to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditors' report that includes our opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with SSAs will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these financial statements.

TO THE MEMBERS OF YEO HIAP SENG LIMITED

As part of an audit in accordance with SSAs, we exercise professional judgement and maintain professional scepticism throughout the audit. We also:

YEO HIAP SENG LIM

- Identify and assess the risks of material misstatement of the financial statements, whether due to fraud or error, design and perform audit procedures responsive to those risks, and obtain audit evidence that is sufficient and appropriate to provide a basis for our opinion. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal controls.
- Obtain an understanding of internal controls relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Group's internal controls.
- Evaluate the appropriateness of accounting policies used and the reasonableness of accounting estimates and related disclosures made by management.
- Conclude on the appropriateness of management's use of the going concern basis of accounting and, based on the audit evidence obtained, whether a material uncertainty exists related to events or conditions that may cast significant doubt on the Group's ability to continue as a going concern. If we conclude that a material uncertainty exists, we are required to draw attention in our auditors' report to the related disclosures in the financial statements or, if such disclosures are inadequate, to modify our opinion. Our conclusions are based on the audit evidence obtained up to the date of our auditors' report. However, future events or conditions may cause the Group to cease to continue as a going concern.
- Evaluate the overall presentation, structure and content of the financial statements, including the disclosures, and whether the financial statements represent the underlying transactions and events in a manner that achieves fair presentation.
- Obtain sufficient appropriate audit evidence regarding the financial information of the entities or business activities within the Group to express an opinion on the consolidated financial statements. We are responsible for the direction, supervision and performance of the group audit. We remain solely responsible for our audit opinion.

We communicate with the directors regarding, among other matters, the planned scope and timing of the audit and significant audit findings, including any significant deficiencies in internal controls that we identify during our audit.

We also provide the directors with a statement that we have complied with relevant ethical requirements regarding independence, and communicate with them all relationships and other matters that may reasonably be thought to bear on our independence, and where applicable, related safeguards.

From the matters communicated with the directors, we determine those matters that were of most significance in the audit of the financial statements of the current period and are therefore the key audit matters. We describe these matters in our auditors' report unless law or regulation precludes public disclosure about the matter or when, in extremely rare circumstances, we determine that a matter should not be communicated in our report because the adverse consequences of doing so would reasonably be expected to outweigh the public interest benefits of such communication.



TO THE MEMBERS OF YEO HIAP SENG LIMITED

#### **Report on Other Legal and Regulatory Requirements**

In our opinion, the accounting and other records required by the Act to be kept by the Company and by those subsidiary corporations incorporated in Singapore of which we are the auditors have been properly kept in accordance with the provisions of the Act.

The engagement partner on the audit resulting in this independent auditors' report is Yeo Lik Khim.

**KPMG LLP** *Public Accountants and Chartered Accountants* 

Singapore 25 March 2022



### CONSOLIDATED STATEMENT OF COMPREHENSIVE INCOME

FOR THE FINANCIAL YEAR ENDED 31 DECEMBER 2021

	Note	2021 \$'000	2020 \$'000
Revenue Cost of sales	4	337,903 (237,544)	321,845 (230,588)
Gross profit Other income	5	100,359 8,410	91,257 8,128
Other gains and losses Expenses	6	3,825	(415)
- Marketing and distribution - Administrative - Finance		(80,726) (32,520) (503)	(78,070) (31,339) (621)
Share of profit of associated companies and a joint venture		425	325
Loss before income tax Income tax (expense)/credit	9	(730) (2,183)	(10,735) 703
Net loss attributable to equity holders of the Company		(2,913)	(10,032)
<b>Other comprehensive income/(losses)</b> Items that may be reclassified subsequently to profit or loss: Cash flow hedges			
- Fair value losses - Reclassification		-	(20) 68
Currency translation differences arising from consolidation – Gains/(Losses) – Reclassification		2,734 (2)	(513)
<i>Items that will not be reclassified subsequently to profit or loss:</i> Fair value (losses)/gains on financial assets, as fair value through		2,732	(465)
other comprehensive income Remeasurements of defined benefit plans		(2,115) (254)	392 (33)
Other comprehensive income/(losses), net of tax	9	363	(106)
Total comprehensive losses attributable to equity holders of the Company		(2,550)	(10,138)
Earnings per share attributable to equity holders of the Company (expressed in cents per share)			
- Basic and diluted	10	(0.50)	(1.73)



### BALANCE SHEETS

AS AT 31 DECEMBER 2021

		The G	Group	The Co	mpany
	Note	2021	2020	2021	2020
		\$'000	\$'000	\$'000	\$'000
ASSETS					
Current assets					
Cash and cash equivalents	11	230,945	264,164	9,903	14,388
Trade and other receivables	12	73,353	60,925	67,331	64,273
Inventories Current income tax recoverable	13 9	57,194 1,097	50,245 696	_	-
	9				
		362,589	376,030	77,234	78,661
Non-current assets			/		
Trade and other receivables	12	5,653	7,554	4,393	4,941
Other financial assets	14	20,402	2,426	-	-
Loans to subsidiaries	15 16	- 	- E 140	44,618	44,619
Investments in associated companies Investment in a joint venture	10	5,548 648	5,140 653	-	-
Investments in subsidiaries	17	048	- 055	- 322,758	- 322,758
Investment properties	18	52,602	52,856	79,567	80,037
Property, plant and equipment	20	228,619	229,306	1,760	2,126
Intangible assets	22	4,701	4,973	-	2,120
Deferred income tax assets	23	4,152	3,811	-	_
		322,325	306,719	453,096	454,481
Total assets		684,914	682,749	530,330	533,142
		004,914	082,749	550,550	555,142
LIABILITIES					
Current liabilities					
Trade and other payables	24	74,902	64,851	4,116	6,919
Current income tax liabilities	9	990	1,443	29	28
Lease liabilities	25	1,892	2,951	272	297
		77,784	69,245	4,417	7,244
Non-current liabilities					
Lease liabilities	25	13,854	15,501	13,295	13,771
Provisions for other liabilities and charges	26	2,006	1,722	-	-
Deferred income tax liabilities	23	7,687	8,119	408	662
		23,547	25,342	13,703	14,433
Total liabilities		101,331	94,587	18,120	21,677
NET ASSETS		583,583	588,162	512,210	511,465
EQUITY					
Capital and reserves attributable to equity holders of the Company					
Share capital	27	237,814	228,245	237,814	228,245
Capital reserve	28	6,066	6,066	-	-
Other reserves	29	(45,829)	(46,405)	-	-
Retained profits		385,532	400,256	274,396	283,220
Total equity		583,583	588,162	512,210	511,465
		-			

The accompanying notes form an integral part of these financial statements.



### CONSOLIDATED STATEMENT OF CHANGES IN EQUITY

FOR THE FINANCIAL YEAR ENDED 31 DECEMBER 2021

				Property	Fair	. Foreign rtv Fair currencv		•		
1000	Note	Share capital \$1000	Capital reserve ¢000	revaluation reserve \$1000	value reserve \$7000	translation reserve \$2000	General reserve \$1000	Hedging reserve \$1000	Retained profits \$7000	Total equity \$1000
Balance at 1 January 2021		228,245	6,066	3,244	392	(11,642)	(38,399)		400,256	588,162
Loss for the year			I		I			I	(2,913)	(2,913)
Other comprehensive income for the year		I	ı	ı	(2,115)	2,732	I	I	(254)	363
Transter to retained profits on realisation		I	I	(25)	I	I	(16)	I	41	I
Total comprehensive losses for the year		I	ı	(25)	(2,115)	2,732	(16)		(3,126)	(2,550)
lssue of new shares pursuant to scrip dividend scheme	30	9,569	1	ı	'	I	1	1	(9,569)	I
Dividends paid	30	I	'	I	ı	·	1	'	(2,029)	(2,029)
Total transactions with owners, recognised directly in equity		9,569	•		•	ı	1	"	(11,598)	(2,029)
Balance at 31 December 2021		237,814	6,066	3,219	(1,723)	(8,910)	(38,415)	ı	385,532	583,583
An analysis of the movements in property revaluation reserve, fair value reserve, foreign currency translation reserve, general	vement	s in prope	rty revalua	tion reserve,	fair value	reserve, for	eign currei	ncy transla	tion reserv	e, general

reserve and hedging reserve is presented in Note 29.

The accompanying notes form an integral part of these financial statements.



### CONSOLIDATED STATEMENT OF CHANGES IN EQUITY

FOR THE FINANCIAL YEAR ENDED 31 DECEMBER 2021

P Share Capital rev Share Capital rev 2020 \$'000 \$'000 \$'000 Balance at 1 January 2020 \$'000 \$'000 Balance at 1 January 2020 \$'000 \$'000 Loss for the year Usses for the year Transfer to retained profits on realisation Total comprehensive losses for the year	Property tal revaluation ve reserve	Fair					
\$'000     \$'000       ce at 1 January     228,245     6,066       or the year     -     -       comprehensive     -     -       es for the year     -     -       fits on realisation     -     -       comprehensive     -     -       es for the year     -     -       fits on realisation     -     -       comprehensive     -     -       es for the year     -     -			currency translation reserve	General reserve	Hedging reserve	Retained profits	Total equity
<b>228,245</b>		\$,000	\$,000	\$,000	\$,000	\$,000	\$,000
· · · <b>·</b>	56 3,268		(11,129)	(38,384)	(48)	427,679	615,697
· · <b>·</b>	1	I	I	I	I	(10,032)	(10,032)
, <b>,</b>		392	(213)	1	48	(33)	(106)
- <b>-</b>					2		
·	- (24)	I	ı	(15)	ı	39	I
	- (24)	392	(513)	(15)	48	(10,026)	(10,138)
Dividends paid 30		1	ı	ı	I	(17,397)	(17,397)
vith ed							
airectly in equity	•	•		•	•	(11,597)	(1/,59/)
Balance at 31 December							
2020 228,245 6,066	56 3,244	392	(11,642)	(38,399)		400,256	588,162

general ISIGUOTI LESELVE, La currency 2 value reserve, σ , אל D An analysis of the movements in property revaluation reserve and hedging reserve is presented in Note 29.

The accompanving notes form an integral part of these financial statements.



### CONSOLIDATED STATEMENT OF CASH FLOWS

#### FOR THE FINANCIAL YEAR ENDED 31 DECEMBER 2021

Cash flows from operating activities	2021 \$'000	2020 \$'000
Net loss for the year	(2,913)	(10,032)
Adjustments for:		
- Income tax expense/(credit)	2,183	(703)
- Interest expense on lease liabilities	503	621
- Amortisation of intangible assets	272	273
- Amortisation of capitalised letting fees	72	69
- Depreciation of property, plant and equipment	17,126	16,317
<ul> <li>Dividend income from financial assets</li> </ul>	(169)	(23)
<ul> <li>Unrealised currency translation differences</li> </ul>	(8)	287
- Fair value losses on investment properties - net	620	175
<ul> <li>Loss on disposal of property, plant and equipment - net</li> </ul>	366	33
- Fair value and disposal (gains)/losses on financial assets designated		
as fair value through profit or loss at initial recognition - net	(2,182)	25
- Interest income	(1,121)	(2,551)
<ul> <li>Provision for retirement benefits</li> </ul>	219	167
- Gain on liquidation of a subsidiary	(2)	-
<ul> <li>Share of profit of associated companies and a joint venture</li> </ul>	(425)	(325)
	14,541	4,333
Change in working capital:		
- Trade and other receivables	(11,928)	6,012
- Inventories	(6,987)	4,567
- Trade and other payables	8,310	111
Cash generated from operations	3,936	15,023
Income tax paid	(3,950)	(6,544)
Retirement benefits paid	(178)	(211)
Net cash (used in)/provided by operating activities	(192)	8,268



### CONSOLIDATED STATEMENT OF CASH FLOWS

#### FOR THE FINANCIAL YEAR ENDED 31 DECEMBER 2021

	Note	2021	2020
		\$'000	\$'000
Cash flows from investing activities			
Dividends received		169	23
Dividends received from an associated company		175	637
Proceeds from disposal of property, plant and equipment		41	130
Payments for purchases of and deposits for property, plant			
and equipment		(12,276)	(19,933)
Additions to financial assets, at fair value through other			
comprehensive income		(16,561)	(2,006)
Additions to financial assets, at fair value through profit or loss		(1,348)	-
Interest received		1,121	2,551
Net cash used in investing activities		(28,679)	(18,598)
Cash flows from financing activities			
Dividends paid		(2,029)	(17,397)
Interest paid		(503)	(621)
Principal payment of lease liabilities		(2,920)	(3,045)
Net cash used in financing activities		(5,452)	(21,063)
Net decrease in cash and cash equivalents		(34,323)	(31,393)
Cash and cash equivalents at beginning of financial year		264,164	295,751
Effects of currency translation on cash and cash equivalents		1,104	(194)
Cash and cash equivalents at end of financial year	11	230,945	264,164

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FOR THE FINANCIAL YEAR ENDED 31 DECEMBER 2021

These notes form an integral part of and should be read in conjunction with the accompanying financial statements.

#### 1. GENERAL INFORMATION

Yeo Hiap Seng Limited (the "Company") is listed on the Singapore Exchange and incorporated and domiciled in Singapore. The address of its registered office is 3 Senoko Way, Singapore 758057.

The principal activities of the Company are those of a management and investment holding company. The principal activities of the subsidiaries are shown in Note 40.

#### 2. SIGNIFICANT ACCOUNTING POLICIES

#### 2.1 Basis of preparation

These financial statements have been prepared in accordance with Singapore Financial Reporting Standards (International) ("SFRS(I)") under the historical cost convention, except as disclosed in the accounting policies below.

The preparation of financial statements in conformity with SFRS(I) requires management to exercise its judgement in the process of applying the Group's accounting policies. It also requires the use of certain critical accounting estimates and assumptions. The areas involving a higher degree of judgement or complexity, or areas where assumptions and estimates are significant to the financial statements, are disclosed in Note 3.

#### Amendments to published standards effective in 2021

On 1 January 2021, the Group has adopted the new or amended SFRS(I) that are mandatory for application for the financial year. Changes to the Group's accounting policies have been made as required in accordance with the transitional provisions in the respective SFRS(I).

The adoption of these new or amended SFRS(I) did not result in substantial changes to the Group's accounting policies and had no material effect on the amounts reported for the current or prior financial years.

Effective for annual periods beginning on or after 1 January 2021:

- 1 January 2021 Amendments to:
  - SFRS(I) 16 Leases (Covid-19-Related Rent Concessions)
  - SFRS(I) 9 Financial Instruments, SFRS(I) 1-39 Financial Instruments: Recognition and Measurement, SFRS(I) 7 Financial Instruments: Disclosures, SFRS(I) 4 Insurance Contracts and SFRS(I) 16 Leases (Interest Rate Benchmark Reform - Phase 2)

The amendments listed above did not have any impact on the amounts recognised in prior periods and are not expected to significantly affect the current or future periods.



FOR THE FINANCIAL YEAR ENDED 31 DECEMBER 2021

#### 2. SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

#### 2.2 Revenue recognition

Revenue for the Group comprises the fair value of the consideration received or receivable for the sale of goods and rendering of services in the ordinary course of the Group's activities. Revenue is presented, net of value-added tax, volume rebates and trade discounts, and after eliminating sales within the Group. No significant element of financing is deemed present as the sales activities are made within the range of market practices.

The Group recognises revenue when the amount of revenue and related cost can be reliably measured, it is probable that collectability of the related receivables is reasonably assured and when the specific criteria for each of the Group's activities are met as follows:

(a) Sale of goods - consumer food, beverage and other products

Revenue from sale of goods is recognised when the Group has delivered the products to the customers and the customers have accepted the products in accordance with the terms of the sales contracts or arrangements.

(b) Rendering of services - warehousing services

Revenue from warehousing services is recognised when the services are rendered.

(c) Dividend income

Dividend income is recognised when the right to receive payment is established.

(d) Royalty fees

Royalty fees are recognised on an accrual basis in accordance with the terms of the relevant agreements.

(e) Interest income

Interest income is recognised using the effective interest method.

(f) Rental income

Rental income from operating leases is recognised on a straight-line basis over the lease term.

#### 2.3 Government grants

Grants from the government are recognised as a receivable at their fair value when there is reasonable assurance that the grant will be received and the Group will comply with all the attached conditions.

Government grants receivable are recognised as income over the periods necessary to match them with the related costs which they are intended to compensate, on a systematic basis. Government grants relating to expenses are deducted from the related expenses, with the exception of government cash grant related to rental rebates for the lease of leasehold land which are recognised in "other income" as government grant.

Government grants relating to assets, including non-monetary grants at fair value, are presented in the balance sheets by deducting the grant in arriving at the carrying value of the asset recognised in "property, plant and equipment".

FOR THE FINANCIAL YEAR ENDED 31 DECEMBER 2021

#### 2. SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

#### 2.4 Group accounting

- (a) Subsidiaries
  - (i) Consolidation

Subsidiaries are all entities (including structured entities) over which the Group has control. The Group controls an entity when the Group is exposed to, or has rights to, variable returns from its involvement with the entity and has the ability to affect those returns through its power to direct the activities of the entity. Subsidiaries are fully consolidated from the date on which control is transferred to the Group. They are deconsolidated from the date that control ceases.

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In preparing the consolidated financial statements, transactions, balances and unrealised gains on transactions between group entities are eliminated. Unrealised losses are also eliminated unless the transaction provides evidence of an impairment indicator of the asset transferred. Accounting policies of subsidiaries have been changed where necessary to ensure consistency with the policies adopted by the Group.

Non-controlling interests comprise the portion of a subsidiary's net results of operations and its net assets, which is attributable to the interests that are not owned directly or indirectly by the equity holders of the Company. They are shown separately in the consolidated statement of comprehensive income, statement of changes in equity and balance sheet. Total comprehensive income is attributed to the non-controlling interests based on their respective interests in a subsidiary, even if this results in the non-controlling interests having a deficit balance.

As at 31 December 2021 and 31 December 2020, there are no non-controlling interests in the subsidiaries of the Group.

#### (ii) Acquisitions

The acquisition method of accounting is used to account for business combinations entered into by the Group.

The consideration transferred for the acquisition of a subsidiary or business comprises the fair value of the assets transferred, the liabilities incurred and the equity interests issued by the Group. The consideration transferred also includes the fair value of any contingent consideration arrangement at the acquisition date.

Acquisition-related costs are expensed as incurred.

Identifiable assets acquired and liabilities and contingent liabilities assumed in a business combination are, with limited exceptions, measured initially at their fair values at the acquisition date.

FOR THE FINANCIAL YEAR ENDED 31 DECEMBER 2021

#### 2. SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

#### 2.4 Group accounting (Continued)

- (a) Subsidiaries (Continued)
  - (ii) Acquisitions (Continued)

On an acquisition-by-acquisition basis, the Group recognises any non-controlling interest in the acquiree at the date of acquisition either at fair value or at the non-controlling interest's proportionate share of the acquiree's identifiable net assets.

The excess of (a) the aggregate of the consideration transferred, the amount of any noncontrolling interest in the acquiree and the acquisition-date fair value of any previously-held equity interest in the acquiree over (b) the fair value of the identifiable net assets acquired is recorded as goodwill. Please refer to Note 2.7 for the accounting policy on goodwill.

(iii) Disposals

When a change in the Group's ownership interest in a subsidiary results in a loss of control over the subsidiary, the assets and liabilities of the subsidiary including any goodwill are derecognised. Amounts previously recognised in other comprehensive income in respect of that entity are also reclassified to profit or loss or transferred directly to retained profits if required by a specific Standard.

Any retained equity interest in the entity is remeasured at fair value. The difference between the carrying amount of the retained interest at the date when control is lost and its fair value is recognised in profit or loss.

Please refer to Note 2.8 for the accounting policy on investments in subsidiaries in the separate financial statements of the Company.

#### (b) Transactions with non-controlling interests

Changes in the Group's ownership interest in a subsidiary that do not result in a loss of control over the subsidiary are accounted for as transactions with equity owners of the Company. Any difference between the change in the carrying amounts of the non-controlling interest and the fair value of the consideration paid or received is recognised in "general reserve" within equity attributable to the equity holders of the Company.

#### (c) Associated companies and joint ventures

Associated companies are entities over which the Group has significant influence, but not control, generally accompanied by a shareholding giving rise to voting rights of 20% and above but not exceeding 50%.

Joint ventures are entities over which the Group has joint control as a result of contractual arrangements, and rights to the net assets of the entities.

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FOR THE FINANCIAL YEAR ENDED 31 DECEMBER 2021

#### 2. SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

#### 2.4 Group accounting (Continued)

(c) Associated companies and joint ventures (Continued)

Investments in associated companies and joint ventures are accounted for in the consolidated financial statements using the equity method of accounting less impairment losses, if any.

(i) Acquisitions

Investments in associated companies and joint ventures are initially recognised at cost. The cost of an acquisition is measured at the fair value of the assets given, equity instruments issued or liabilities incurred or assumed at the date of exchange, plus costs directly attributable to the acquisition. Goodwill on associated companies and joint ventures represents the excess of the cost of acquisition of the associated company or joint venture over the Group's share of fair value of the identifiable net assets of the associated company or joint venture and is included in the carrying amount of the investments.

(ii) Equity method of accounting

Under the equity method of accounting, the investments are initially recognised at cost and adjusted thereafter to recognise the Group's share of its associated companies' or joint ventures' post-acquisition profits or losses in profit or loss and its share of post-acquisition other comprehensive income in other comprehensive income. Dividends received or receivable from the associated companies or joint ventures are recognised as a reduction of the carrying amount of the investments. When the Group's share of losses in an associated company or a joint venture equals to or exceeds its interests in the associated company or joint venture, including any other unsecured non-current receivables, the Group does not recognise further losses, unless it has obligations to make or has made payments on behalf of the associated company or joint venture. If the associates or joint venture subsequently reports profits, the Group resumes recognising its share of profits only after its share of profits equals the share of losses not recognised.

Unrealised gains on transactions between the Group and its associated companies or joint ventures are eliminated to the extent of the Group's interest in the associated companies or joint ventures. Unrealised losses are also eliminated unless the transaction provides evidence of an impairment of the asset transferred. The accounting policies of associated companies or joint ventures have been changed where necessary to ensure consistency with the accounting policies adopted by the Group.
FOR THE FINANCIAL YEAR ENDED 31 DECEMBER 2021

### 2. SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

#### 2.4 Group accounting (Continued)

- (c) Associated companies and joint ventures (Continued)
  - (iii) Disposals

Investments in associated companies or joint ventures are derecognised when the Group loses significant influence or joint control. Any retained equity interest in the entity, which is a financial asset, is remeasured at its fair value. The difference between the carrying amount of the retained interest at the date when significant influence or joint control is lost, and its fair value and any proceeds on partial disposal is recognised in profit or loss.

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Please refer to Note 2.8 for the accounting policy on investments in associated companies and joint ventures in the separate financial statements of the Company.

#### 2.5 Property, plant and equipment

#### (a) Measurement

### (i) Land and buildings

Land and buildings are initially recognised at cost. Freehold land are subsequently carried at cost less accumulated impairment losses and includes plots of land with Land Usage Titles in Indonesia ("Land Usage Titles"). These Land Usage Titles entitle the Group to use the land for the purpose of the operation of food and beverages manufacturing and other facilities for a period of 30 years. Management anticipates that the Land Usage Titles will be perpetually renewable at a nominal cost and therefore the land is not depreciated. Buildings and leasehold land are subsequently carried at cost less accumulated depreciation and accumulated impairment losses.

(ii) Other property, plant and equipment

All other items of property, plant and equipment are initially recognised at cost and subsequently carried at cost less accumulated depreciation and accumulated impairment losses.

#### (iii) Components of costs

The cost of an item of property, plant and equipment initially recognised includes its purchase price and any cost that is directly attributable to bringing the asset to the location and condition necessary for it to be capable of operating in the manner intended by management. Cost also includes borrowing costs that are directly attributable to the acquisition, construction or production of a qualifying asset. Please refer to Note 2.9 for the accounting policy on borrowing costs.

FOR THE FINANCIAL YEAR ENDED 31 DECEMBER 2021

# 2. SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

#### 2.5 Property, plant and equipment (Continued)

#### (b) Depreciation

No depreciation is provided on construction-in-progress and freehold land.

Depreciation on other items of property, plant and equipment is calculated using the straightline method to allocate their depreciable amounts over their estimated useful lives as follows:

	Useful lives
Leasehold land (over term of lease)	50 - 99 years
Buildings on freehold and leasehold land	20 - 50 years
Plant and machinery, furniture and fittings	5 - 20 years
Computer equipment and software costs	3 - 7 years
Motor vehicles and trucks	5 - 10 years

The residual values, estimated useful lives and depreciation method of property, plant and equipment are reviewed, and adjusted as appropriate, at each balance sheet date. The effects of any revision are recognised in profit or loss when the changes arise.

#### (c) Subsequent expenditure

Subsequent expenditure relating to property, plant and equipment that has already been recognised is added to the carrying amount of the asset only when it is probable that future economic benefits associated with the item will flow to the Group and the cost of the item can be measured reliably. All other repair and maintenance expenses are recognised in profit or loss when incurred.

(d) Disposal

On disposal of an item of property, plant and equipment, the difference between the disposal proceeds and its carrying amount is recognised in profit or loss within "other gains and losses". Any amount in property revaluation reserve relating to that item is transferred to retained profits directly.

#### (e) Transfer of property, plant and equipment to investment properties

When the use of a property changes from owner-occupation to investment property holding, the property is remeasured to fair value before transfer. Any gain arising on remeasurement is recognised in profit or loss to the extent that it reverses a previous impairment loss on the specific property, with any remaining gain recognised in the property revaluation reserve in equity. Any loss is recognised immediately in profit or loss.

FOR THE FINANCIAL YEAR ENDED 31 DECEMBER 2021

# 2. SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

#### 2.6 Investment properties

Investment properties are land and buildings held for long-term rental yields and/or for capital appreciation. Investment properties include properties that are being constructed or developed for future use as investment properties.

Investment properties are initially recognised at cost and subsequently carried at fair value, determined annually by independent professional valuers on the highest-and-best-use basis. Changes in fair values are recognised in profit or loss.

The cost of major renovations and improvements is capitalised and the carrying amounts of the replaced components are recognised in profit or loss. The cost of maintenance, repairs and minor improvements is recognised in profit or loss when incurred.

On disposal of an investment property, the difference between the disposal proceeds and the carrying amount is recognised in profit or loss.

When the use of an investment property changes such that it becomes owner-occupied and is transferred to property, plant and equipment, its fair value at the date of change in use becomes its deemed cost for subsequent accounting.

### 2.7 Intangible assets

(a) Goodwill

Goodwill on acquisition of subsidiaries and business represents the excess of (i) the sum of the consideration transferred, the amount of any non-controlling interest in the acquiree and the acquisition-date fair value of any previously-held equity interest in the acquiree over (ii) the fair value of the identifiable net assets acquired. Goodwill on subsidiaries is recognised separately as intangible assets and carried at cost less accumulated impairment losses.

Goodwill on acquisition of associated companies and joint ventures represents the excess of the cost of acquisition over the Group's share of the fair value of the identifiable net assets acquired. Goodwill on associated companies and joint ventures is included in the carrying amount of the investments.

Gains and losses on the disposal of subsidiaries, associated companies and joint ventures include the carrying amount of goodwill relating to the entity sold.

#### (b) Acquired trademark licence and bottling right

Trademark licence and bottling right acquired are initially recognised at cost and are subsequently carried at cost less accumulated amortisation and accumulated impairment losses. These costs are amortised to profit or loss using the straight-line method over 20 years, which is the shorter of the estimated useful life and period of contractual right.



FOR THE FINANCIAL YEAR ENDED 31 DECEMBER 2021

# 2. SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

### 2.7 Intangible assets (Continued)

(c) Acquired computer software licences

Acquired computer software licences are initially capitalised at cost which includes the purchase price (net of any discounts and rebates) and other directly attributable costs of preparing the asset for its intended use. Direct expenditures including employee costs, which enhance or extend the performance of computer software beyond its specifications and which can be reliably measured, are added to the original cost of the software. Costs associated with maintaining the computer software are expensed off when incurred.

Computer software licences are subsequently carried at cost less accumulated amortisation and accumulated impairment losses. The cost is amortised to profit or loss using the straight-line method over its estimated useful life of 20 years.

The amortisation period and amortisation method of intangible assets other than goodwill are reviewed at least at each balance sheet date. The effects of any revision are recognised in profit or loss when the changes arise.

### 2.8 Investments in subsidiaries, associated companies and joint ventures

Investments in subsidiaries, associated companies and joint ventures are carried at cost less accumulated impairment losses in the Company's balance sheet. On disposal of such investments, the difference between disposal proceeds and the carrying amounts of the investments are recognised in profit or loss.

### 2.9 Borrowing costs

Borrowing costs are recognised in profit or loss using the effective interest method except for those costs that are directly attributable to the construction or development of properties and assets under construction. This includes those costs on borrowings acquired specifically for the construction or development of properties and assets under construction, as well as those in relation to general borrowings used to finance the construction or development of properties and assets under construction. Borrowings costs on general borrowings are capitalised by applying a capitalisation rate to construction or development expenditures that are financed by general borrowings.

### 2.10 Impairment of non-financial assets

(a) Goodwill

Goodwill recognised separately as an intangible asset is tested for impairment annually and whenever there is indication that the goodwill may be impaired.

For the purpose of impairment testing of goodwill, goodwill is allocated to each of the Group's cash-generating-units ("CGU") expected to benefit from synergies arising from the business combination.

FOR THE FINANCIAL YEAR ENDED 31 DECEMBER 2021

# 2. SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

### 2.10 Impairment of non-financial assets (Continued)

(a) Goodwill (Continued)

An impairment loss is recognised when the carrying amount of a CGU, including the goodwill, exceeds the recoverable amount of the CGU. The recoverable amount of a CGU is the higher of the CGU's fair value less cost to sell and value-in-use.

The total impairment loss of a CGU is allocated first to reduce the carrying amount of goodwill allocated to the CGU and then to the other assets of the CGU pro-rata on the basis of the carrying amount of each asset in the CGU.

An impairment loss on goodwill is recognised in profit or loss and is not reversed in a subsequent period.

(b) Property, plant and equipment Intangible assets Investments in subsidiaries, associated companies and joint ventures

Property, plant and equipment, intangible assets and investments in subsidiaries, associated companies and joint ventures are tested for impairment whenever there is any objective evidence or indication that these assets may be impaired.

For the purpose of impairment testing, the recoverable amount (i.e. the higher of the fair value less cost to sell and the value-in-use) is determined on an individual asset basis unless the asset does not generate cash inflows that are largely independent of those from other assets. If this is the case, the recoverable amount is determined for the CGU to which the asset belongs.

If the recoverable amount of the asset (or CGU) is estimated to be less than its carrying amount, the carrying amount of the asset (or CGU) is reduced to its recoverable amount.

The difference between the carrying amount and recoverable amount is recognised as an impairment loss in profit or loss. An impairment loss for an asset other than goodwill is reversed only if there has been a change in the estimates used to determine the asset's recoverable amount since the last impairment loss was recognised. The carrying amount of this asset is increased to its revised recoverable amount, provided that this amount does not exceed the carrying amount that would have been determined (net of accumulated depreciation and amortisation) had no impairment loss been recognised for the asset in prior years.

A reversal of impairment loss for an asset other than goodwill is recognised in profit or loss.



FOR THE FINANCIAL YEAR ENDED 31 DECEMBER 2021

# 2. SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

### 2.11 Financial assets

(a) Classification and measurement

The Group classifies its financial assets in the following measurement categories:

- (i) Amortised cost;
- (ii) Fair value through other comprehensive income ("FVOCI"); and
- (iii) Fair value through profit or loss ("FVPL").

The classification depends on the Group's business model for managing the financial assets as well as the contractual terms of the cash flows of the financial asset.

Financial assets with embedded derivatives are considered in their entirety when determining whether their cash flows are solely payment of principal and interest.

The Group reclassifies financial assets when and only when its business model for managing those assets changes.

#### At initial recognition

At initial recognition, the Group measures a financial asset at its fair value plus, in the case of a financial asset not at fair value through profit or loss, transaction costs that are directly attributable to the acquisition of the financial asset. Transaction costs of financial assets carried at fair value through profit or loss are expensed in profit or loss.

#### At subsequent measurement

*(i) Debt instruments* 

Debt instruments mainly comprise of "cash and cash equivalents" and "trade and other receivables" excluding prepayments and deposits for property, plant and equipment.

There are two subsequent measurement categories, depending on the Group's business model for managing the asset and the cash flow characteristics of the asset:

- Amortised cost: Debt instruments that are held for collection of contractual cash flows where those cash flows represent solely payments of principal and interest are measured at amortised cost. A gain or loss on a debt instrument that is subsequently measured at amortised cost and is not part of a hedging relationship is recognised in profit or loss when the asset is derecognised or impaired. Interest income from these financial assets is included in interest income using the effective interest rate method.
- FVPL: Debt instruments that are held for trading as well as those that do not meet the criteria for classification as amortised cost or FVOCI are classified as FVPL. Movements in fair values and interest income are recognised in profit or loss in the period in which they arise.



FOR THE FINANCIAL YEAR ENDED 31 DECEMBER 2021

# 2. SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

### 2.11 Financial assets (Continued)

(a) Classification and measurement (Continued)

#### <u>At subsequent measurement</u> (Continued)

(ii) Equity investments

The Group subsequently measures all its equity investments at their fair values. Equity investments are classified as FVPL with movements in their fair values recognised in profit or loss in the period in which the changes arise and presented in "other gains and losses", except for those equity securities which were not held for trading. The Group has elected to recognise changes in fair value of equity securities not held for trading in other comprehensive income as these are strategic investments and the Group considers this to be more relevant. Movements in fair values of investments classified as FVOCI are presented as "fair value gains or losses" in Other Comprehensive Income. Dividends from equity investments are recognised in profit or loss as "dividend income".

#### (b) Impairment

The Group assesses on a forward looking basis the expected credit losses associated with its financial assets carried at amortised cost. The impairment methodology applied depends on whether there has been a significant increase in credit risk. Note 33 details how the Group determines whether there has been a significant increase in credit risk.

For trade receivables, the Group applies the simplified approach permitted by SFRS(I) 9, which requires expected lifetime losses to be recognised from initial recognition of the receivables.

### (c) Recognition and derecognition

Regular way purchases and sales of financial assets are recognised on trade date - the date on which the Group commits to purchase or sell the asset.

Financial assets are derecognised when the rights to receive cash flows from the financial assets have expired or have been transferred and the Group has transferred substantially all risks and rewards of ownership.

On disposal of a debt instrument, the difference between the carrying amount and the sale proceeds is recognised in profit or loss.

On disposal of an equity investment, the difference between the carrying amount and sales proceed is recognised in profit or loss if there was no election made to recognise fair value changes in other comprehensive income. If there was an election made, any difference between the carrying amount and sales proceed amount would be recognised in other comprehensive income and transferred to retained profits along with the amount previously recognised in other comprehensive income relating to that asset.



FOR THE FINANCIAL YEAR ENDED 31 DECEMBER 2021

# 2. SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

### 2.12 Offsetting of financial instruments

Financial assets and liabilities are offset and the net amount reported in the balance sheet when there is a legally enforceable right to offset and there is an intention to settle on a net basis or realise the asset and settle the liability simultaneously.

### 2.13 Trade and other payables

Trade and other payables represent liabilities for goods and services provided to the Group prior to the end of financial year which are unpaid. They are classified as current liabilities if payment is due within one year or less (or in the normal operating cycle of the business if longer). Otherwise, they are presented as non-current liabilities.

Trade and other payables are initially recognised at fair value and subsequently carried at amortised cost using the effective interest method.

### 2.14 Borrowings

Borrowings are presented as current liabilities unless the Group has an unconditional right to defer settlement for at least twelve months after the balance sheet date, in which case they are presented as non-current liabilities.

Borrowings are initially recognised at fair value (net of transaction costs) and subsequently carried at amortised cost. Any difference between the proceeds (net of transaction costs) and the redemption value is recognised in profit or loss over the period of the borrowings using the effective interest method.

### 2.15 Derivative financial instruments and hedging activities

A derivative financial instrument is initially recognised at its fair value on the date the contract is entered into and is subsequently carried at its fair value. The method of recognising the resulting gain or loss depends on whether the derivative is designated as a hedging instrument, and if so, the nature of the item being hedged.

Fair value changes on derivatives that are not designated or do not qualify for hedge accounting are recognised in profit or loss when the changes arise.

The Group documents at the inception of the transaction the relationship between the hedging instruments and hedged items, as well as its risk management objective and strategies for undertaking various hedging transactions. The Group also documents its assessment, both at hedge inception and on an ongoing basis, of whether the hedging relationship meets the hedge effectiveness requirements under SFRS(I) 9.

The carrying amount of a derivative designated as a hedge is presented as a non-current asset or liability if the remaining expected life of the hedged item is more than twelve months, and as a current asset or liability if the remaining expected life of the hedged item is less than twelve months. The fair value of a trading derivative is presented as a current asset or liability.



FOR THE FINANCIAL YEAR ENDED 31 DECEMBER 2021

# 2. SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

#### 2.15 Derivative financial instruments and hedging activities (Continued)

#### Cash flow hedge

The Group has entered into currency forwards or designated non-derivative financial assets or liabilities that qualify as cash flow hedges against highly probable forecasted transactions in foreign currencies. The fair value changes on the effective portion of the currency forwards or non-derivative financial assets or liabilities designated as cash flow hedges are recognised in other comprehensive income, accumulated in the hedging reserve and transferred to profit or loss when the hedged forecast transactions are recognised; or be included in the initial cost of the hedged non-financial asset when the hedged item subsequently results in the recognition of a non-financial asset (such as inventories and property, plant and equipment).

The fair value changes on the ineffective portion of currency forwards or non-derivative financial assets or liabilities are recognised immediately in profit or loss. When a forecasted transaction is no longer expected to occur, the gains and losses that were previously recognised in other comprehensive income are reclassified to profit or loss immediately.

#### 2.16 Fair value estimation of financial assets and liabilities

The fair values of financial instruments traded in active markets (such as exchange-traded and over-thecounter securities and derivatives) are based on quoted market prices at the balance sheet date. The quoted market prices used for financial assets are the current bid prices and the appropriate quoted market prices used for financial liabilities are the current asking prices.

The fair values of financial instruments that are not traded in an active market are determined by using valuation techniques. The Group uses a variety of methods and makes assumptions based on market conditions that are existing at each balance sheet date. Where appropriate, quoted market prices or dealer quotes for similar instruments are used. Valuation techniques, such as discounted cash flow analysis, are also used to determine the fair values of the financial instruments.

The fair values of financial liabilities carried at amortised cost are estimated by discounting the future contractual cash flows at the current market interest rates that are available to the Group for similar financial instruments.

The fair values of current financial assets and liabilities carried at amortised cost approximate their carrying amounts.

#### 2.17 Leases

#### (a) When the Group is the lessee:

At the inception of the contract, the Group assesses if the contract contains a lease. A contract contains a lease if the contract conveys the right to control the use of an identified asset for a period of time in exchange for consideration. Reassessment is only required when the terms and conditions of the contract are changed.



FOR THE FINANCIAL YEAR ENDED 31 DECEMBER 2021

# 2. SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

### **2.17 Leases** (Continued)

- (a) When the Group is the lessee: (Continued)
  - (i) Right-of-use assets

The Group recognised a right-of-use asset and lease liability at the date which the underlying asset is available for use. Right-of-use assets are measured at cost which comprises the initial measurement of lease liabilities adjusted for any lease payments made at or before the commencement date and lease incentive received. Any initial direct costs that would not have been incurred if the lease had not been obtained are added to the carrying amount of the right-of-use assets.

These right-of-use assets are subsequently depreciated using the straight-line method from the commencement date to the earlier of the end of the useful life of the right-of-use asset or the end of the lease term.

Right-of-use assets (except for those which meets the definition of an investment property) are presented within "property, plant and equipment".

Right-of-use asset which meets the definition of an investment property is presented within "investment properties" and accounted for in accordance with Note 2.6.

(ii) Lease liabilities

The initial measurement of lease liability is measured at the present value of the lease payments discounted using the implicit rate in the lease, if the rate can be readily determined. If that rate cannot be readily determined, the Group shall use its incremental borrowing rate.

Lease payments include the following:

- Fixed payments (including in-substance fixed payments), less any lease incentives receivable;
- Variable lease payments that are based on an index or rate, initially measured using the index or rate as at the commencement date;
- Amount expected to be payable under residual value guarantees;
- The exercise price of a purchase option if the Group is reasonably certain to exercise the option; and
- Payment of penalties for terminating the lease, if the lease term reflects the Group exercising that option.



FOR THE FINANCIAL YEAR ENDED 31 DECEMBER 2021

# 2. SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

- **2.17 Leases** (Continued)
  - (a) When the Group is the lessee: (Continued)
    - (ii) Lease liabilities (Continued)

For contracts that contain both lease and non-lease components, the Group allocates the consideration to each lease component on the basis of the relative stand-alone price of the lease and non-lease component. The Group has elected to not separate lease and non-lease components for property leases and account for these as one single lease component.

Lease liability is measured at amortised cost using the effective interest method. Lease liability shall be remeasured when:

- There is a change in future lease payments arising from changes in an index or rate;
- There are changes in the Group's assessment of whether it will exercise an extension option; or
- There are modifications in the scope or the consideration of the lease that was not part of the original term.

Lease liability is remeasured with a corresponding adjustment to the right-of-use asset, or is recorded in profit or loss if the carrying amount of the right-of-use asset has been reduced to zero.

(iii) Short term and low value leases

The Group has elected not to recognise right-of-use assets and lease liabilities for short-term leases that have lease terms of twelve months or less and leases for which the underlying assets are of low value (less than \$7,000). Lease payments relating to these leases are expensed to profit or loss on a straight-line basis over the lease term.

*(iv) Variable lease payments* 

Variable lease payments that are not based on an index or a rate are not included as part of the measurement and initial recognition of the lease liability. The Group shall recognise those lease payments in profit or loss in the periods that triggered those lease payments.

(b) When the Group is the lessor:

The Group leases investment properties under operating leases to non-related parties.



FOR THE FINANCIAL YEAR ENDED 31 DECEMBER 2021

# 2. SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

#### 2.17 Leases (Continued)

- (b) When the Group is the lessor: (Continued)
  - (i) Lessor Operating leases

Leases where the Group retains substantially all risks and rewards incidental to ownership are classified as operating leases. Rental income from operating leases (net of any incentives given to the lessees) is recognised in profit or loss on a straight-line basis over the lease term.

Initial direct costs incurred by the Group in negotiating and arranging operating leases are added to the carrying amount of the leased assets and recognised as an expense in profit or loss over the lease term on the same basis as the lease income.

Contingent rents are recognised as income in profit or loss when earned.

(ii) Lessor - Subleases

In classifying a sublease, the Group as an intermediate lessor classifies the sublease as a finance or an operating lease with reference to the right-of-use asset arising from the head lease, rather than the underlying asset.

When the sublease is assessed as a finance lease, the Group derecognises the right-of-use asset relating to the head lease that it transfers to the sublessee and recognised the net investment in the sublease within "trade and other receivables". Any differences between the right-of-use asset derecognised and the net investment in sublease is recognised in profit or loss. Lease liability relating to the head lease is retained in the balance sheet, which represents the lease payments owed to the head lessor.

When the sublease is assessed as an operating lease, the Group recognises lease income from sublease in profit or loss within "other income". The right-of-use asset relating to the head lease is not derecognised.

For contracts which contain lease and non-lease components, the Group allocates the consideration based on a relative stand-alone selling price basis.

#### 2.18 Inventories

Inventories are carried at the lower of cost and net realisable value. Cost is determined on a weighted average basis. The cost of finished goods and work-in-progress comprises raw materials, direct labour, other direct costs and related production overheads (based on normal operating capacity). Cost also includes any gains or losses on qualifying cash flow hedges of foreign currency purchases of inventories. Net realisable value is the estimated selling price in the ordinary course of business, less the estimated costs of completion and applicable variable selling expenses.



FOR THE FINANCIAL YEAR ENDED 31 DECEMBER 2021

### 2. SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

#### 2.19 Income taxes

Current income tax for current and prior periods are recognised at the amount expected to be paid to or recovered from the tax authorities, using the tax rates and tax laws that have been enacted or substantively enacted by the balance sheet date. Management periodically evaluates positions taken in tax returns with respect to situations in which applicable tax regulation is subject to interpretation and considers whether it is probable that a tax authority will accept an uncertain tax treatment. The Group measures its tax balances either based on the most likely amount or the expected value, depending on which method provides a better prediction of the resolution of the uncertainty.

Deferred income tax is recognised for all temporary differences arising between the tax bases of assets and liabilities and their carrying amounts in the financial statements except when the deferred income tax arises from the initial recognition of goodwill or an asset or liability in a transaction that is not a business combination and affects neither accounting nor taxable profit or loss at the time of the transaction.

A deferred income tax liability is recognised on temporary differences arising on investments in subsidiaries, associated companies and joint ventures, except where the Group is able to control the timing of the reversal of the temporary difference and it is probable that the temporary difference will not reverse in the foreseeable future.

A deferred income tax asset is recognised to the extent that it is probable that future taxable profit will be available against which the deductible temporary differences and tax losses can be utilised.

Deferred income tax is measured:

- at the tax rates that are expected to apply when the related deferred income tax asset is realised or the deferred income tax liability is settled, based on tax rates and tax laws that have been enacted or substantively enacted by the balance sheet date; and
- (ii) based on the tax consequence that will follow from the manner in which the Group expects, at the balance sheet date, to recover or settle the carrying amounts of its assets and liabilities except for investment properties. Investment property measured at fair value is presumed to be recovered entirely through sale.

Current and deferred income taxes are recognised as income or expense in profit or loss, except to the extent that the tax arises from a business combination or a transaction which is recognised directly in equity. Deferred income tax arising from a business combination is adjusted against goodwill on acquisition.

#### 2.20 Provisions

Provisions are recognised when the Group has a present legal or constructive obligation as a result of past events; it is more likely than not that an outflow of resources will be required to settle the obligation and the amount has been reliably estimated.

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FOR THE FINANCIAL YEAR ENDED 31 DECEMBER 2021

# 2. SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

#### 2.21 Employee compensation

Employee benefits are recognised as an expense, unless the cost qualifies to be capitalised as an asset.

#### (a) Defined contribution plans

Defined contribution plans are post-employment benefit plans under which the Group pays fixed contributions into separate entities such as the Central Provident Fund on a mandatory, contractual or voluntary basis. The Group has no further payment obligations once the contributions have been paid.

#### (b) Defined benefit plans

Post-employment benefits relate to retirement benefits given to employees and are noncontributory unfunded retirement benefits schemes for employees who are eligible under labour laws or collective bargaining agreements.

The liability recognised in the balance sheet in respect of defined benefit pension plans is the present value of the defined benefit obligation at the end of the reporting period less the fair value of plan assets. The defined benefit obligation is calculated by independent actuaries using the projected unit credit method. The present value of the defined benefit obligation is determined by discounting the estimated future cash outflows using market yields at the end of the reporting period.

Actuarial gains and losses arising from experience adjustments and changes in actuarial assumptions are charged or credited to other comprehensive income in the period in which they arise.

Past-service costs are recognised immediately in profit or loss.

#### (c) Termination benefits

Termination benefits are payable whenever an employee's employment is terminated before the normal retirement date or whenever an employee accepts voluntary redundancy in exchange for these benefits. The Group recognises termination benefits when it is demonstrably committed to either terminating the employment of current employees according to a detailed formal plan without possibility of withdrawal or providing termination benefits as a result of an offer made to encourage voluntary redundancy. Benefits falling due more than twelve months after balance sheet date are discounted to their present value.

#### (d) Bonus plans

The Group recognises a liability and an expense for bonuses, based on a formula that takes into consideration the profit attributable to the Company's shareholders after certain adjustments. The Group recognises a provision when there is a contractual obligation to pay or when there is a past practice that has created a constructive obligation to pay.



FOR THE FINANCIAL YEAR ENDED 31 DECEMBER 2021

# 2. SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

#### 2.21 Employee compensation (Continued)

(e) Annual leave entitlement

Employee entitlements to annual leave are recognised when they accrue to employees. A provision is made for the estimated liability for annual leave as a result of services rendered by employees up to the balance sheet date.

### 2.22 Currency translation

#### (a) Functional and presentation currency

Items included in the financial statements of each entity in the Group are measured using the currency of the primary economic environment in which the entity operates ("functional currency"). The financial statements are presented in Singapore Dollar ("SGD" or "\$"), which is the Company's functional currency.

#### (b) Transactions and balances

Transactions in a currency other than the functional currency ("foreign currency") are translated into the functional currency using the exchange rates at the dates of the transactions. Currency exchange differences resulting from the settlement of such transactions and from the translation of monetary assets and liabilities denominated in foreign currencies at the closing rates at the balance sheet date are recognised in profit or loss. However, in the consolidated financial statements, currency translation differences arising from net investment in foreign operations are recognised in other comprehensive income and accumulated in the foreign currency translation reserve.

When a foreign operation is disposed of, the accumulated foreign currency translation differences is reclassified to profit or loss, as part of the gain or loss on disposal.

Foreign exchange gains and losses that relate to borrowings are presented in profit or loss within "finance expense". All other foreign exchange gains and losses impacting profit or loss are presented in profit or loss within "other gains and losses".

Non-monetary items measured at fair values in foreign currencies are translated using the exchange rates at the date when the fair values are determined.

#### (c) Translation of Group entities' financial statements

The results and balance sheet of all the Group entities (none of which has the currency of a hyperinflationary economy) that have a functional currency different from the presentation currency are translated into the presentation currency as follows:

(i) assets and liabilities are translated at the closing exchange rates at the reporting date;



FOR THE FINANCIAL YEAR ENDED 31 DECEMBER 2021

### 2. SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

#### 2.22 Currency translation (Continued)

- (c) Translation of Group entities' financial statements (Continued)
  - (ii) income and expenses are translated at average exchange rates (unless the average is not a reasonable approximation of the cumulative effect of the rates prevailing on the transaction dates, in which case income and expenses are translated using the exchange rates at the dates of the transactions); and
  - (iii) all resulting currency translation differences are recognised in other comprehensive income and accumulated in the foreign currency translation reserve. These currency translation differences are reclassified to profit or loss on disposal of the entity giving rise to such reserve.

Goodwill and fair value adjustments arising on the acquisition of foreign operations are treated as assets and liabilities of the foreign operations and translated at the closing rates at the reporting date.

#### 2.23 Segment reporting

Operating segments are reported in a manner consistent with the internal reporting used by the Group Chief Executive Officer to make strategic decisions, allocate resources and assess performance.

### 2.24 Cash and cash equivalents

For the purpose of presentation in the consolidated statement of cash flows, cash and cash equivalents include cash on hand and deposits with financial institutions which are subject to an insignificant risk of change in value.

### 2.25 Share capital

Ordinary shares are classified as equity. Incremental costs directly attributable to the issuance of new ordinary shares are deducted against the share capital account.

### 2.26 Dividends to Company's shareholders

Dividends to the Company's shareholders are recognised when the dividends are approved for payment.

#### 2.27 Earnings per share

The Group presents basic and diluted earnings per share data for its ordinary shares. Basic earnings per share is calculated by dividing the profit or loss attributable to ordinary shareholders of the Company by the weighted-average number of ordinary shares outstanding during the year, adjusted for own shares held. Diluted earnings per share is determined by adjusting the profit or loss attributable to ordinary shareholders and the weighted-average number of ordinary shares of ordinary shares outstanding, adjusted for own shares held, for the effects of all dilutive potential ordinary shares, which comprise share options granted to employees.



FOR THE FINANCIAL YEAR ENDED 31 DECEMBER 2021

# 3. CRITICAL ACCOUNTING ESTIMATES, ASSUMPTIONS AND JUDGEMENTS

Estimates, assumptions and judgements are continually evaluated and are based on historical experience and other factors, including expectations of future events that are believed to be reasonable under the circumstances.

#### Fair value of investment properties

Investment properties are stated at fair value based on valuations performed by independent professional valuers. The fair values are based on highest-and-best-use basis and certain judgements are required over the valuation techniques and inputs used. The valuation techniques, key inputs, other assumptions and the carrying amounts at the reporting dates are disclosed in Note 19.

#### Valuation of inventories

The Group carries out periodic reviews on inventory obsolescence and any decline in the net realisable value below cost will be recorded against inventory balance. Management considers future demand, expected selling prices and ageing analysis of the inventories as part of its inventory obsolescence assessment process to arrive at their best estimate of the net realisable value of inventories. Such evaluation process requires significant judgement and may affect the carrying amount of inventories at the balance sheet date.

### Valuation of non-financial assets

The Group assesses at each reporting date whether there is any objective evidence that non-financial assets are impaired. Where there is objective evidence of impairment, the recoverable amount is estimated based on the higher of the value-in-use and the fair value less costs to sell. Estimating the value-in-use requires the Group to make an estimate of the expected future cash flows to be generated by the non-financial assets and to choose a suitable discount rate in order to calculate the present value of those cash flows. Changes in assumptions about these factors could affect the recoverable amount of the non-financial assets at the balance sheet date.

YEO HIAP SENG LIMITED

# NOTES TO THE FINANCIAL STATEMENTS

FOR THE FINANCIAL YEAR ENDED 31 DECEMBER 2021

### 4. REVENUE

The Group derives revenue from the transfer of goods and services at a point in time and over time in the following major product lines and geographical regions. Revenue is attributed to countries by location of customers.

### (a) Disaggregation of revenue from contracts with customers

	At a point in time \$'000	Over time \$'000	Total \$'000
The Group			
2021			
Consumer food and beverage products			
- Singapore	69,189	-	69,189
- Malaysia	143,494	-	143,494
- China	35,580	-	35,580
- Other Asia Pacific countries	59,085	-	59,085
- Europe	12,475	-	12,475
- United States of America	11,730		11,730
	331,553	-	331,553
Other products			
– Singapore	5,464	-	5,464
- Malaysia			
	5,464	-	5,464
Warehousing services			
- Singapore		853	853
Royalty fees			
- Other Asia Pacific countries		33	33
Total	337,017	886	337,903



FOR THE FINANCIAL YEAR ENDED 31 DECEMBER 2021

# 4. **REVENUE** (CONTINUED)

### (a) Disaggregation of revenue from contracts with customers (Continued)

	At a point in time \$'000	Over time \$'000	Total \$'000
The Group			
2020			
Consumer food and beverage products			
- Singapore	74,399	-	74,399
- Malaysia	127,755	-	127,755
- China	30,315	-	30,315
<ul> <li>Other Asia Pacific countries</li> </ul>	57,919	-	57,919
- Europe	8,748	-	8,748
- United States of America	10,471		10,471
	309,607	_	309,607
Other products			
- Singapore	7,252	-	7,252
- Malaysia	204		204
	7,456	-	7,456
Warehousing services			
- Singapore		4,782	4,782
Royalty fees			
- Other Asia Pacific countries			
Total	317,063	4,782	321,845
Total	317,063	4,782	321,84

### (b) Contract liabilities

	The Group	
	2021	2020
	\$'000	\$'000
Contract liabilities		
Consumer food and beverage and other products	3,364	1,036

Contract liabilities for consumer food and beverage and other products mainly relate to refund liabilities and prepayments received from customers ahead of the delivery of products and are included under trade and other payables (Note 24).



FOR THE FINANCIAL YEAR ENDED 31 DECEMBER 2021

# 4. **REVENUE** (CONTINUED)

### (b) Contract liabilities (Continued)

Revenue recognised in relation to contract liabilities

	The Group	
	2021	2020
	\$'000	\$'000
Revenue recognised in current period that was included in the contract liabilities balance at the beginning of the period – Consumer food and beverage and other products	847	1,706

### 5. OTHER INCOME

	The Group	
	2021	2020
	\$'000	\$'000
Interest income from bank deposits	1,121	2,551
Rental income	7,120	5,221
Dividend income	169	23
Government grant		333
	8,410	8,128

Government grant of \$333,000 was recognised in 2020 and related to rental rebates for the lease of leasehold land from Jurong Town Corporation under the Rental Relief Framework as announced in the Singapore Budget 2020.

### 6. OTHER GAINS AND LOSSES

	The G		Group
	Note	2021 \$'000	2020 \$'000
Fair value and disposal gains/(losses) on financial assets			
designated as FVPL at initial recognition		2,182	(25)
Fair value losses on investment properties - net	19	(620)	(175)
Loss on disposal of property, plant and equipment – net		(366)	(33)
Currency translation gain/(loss) – net		390	(779)
Settlement with a distributor in Cambodia		(1,007)	_
Gain on liquidation of a subsidiary		2	-
Compensation from a customer for start-up and			
commissioning cost		2,161	-
Compensation from a customer for order obligation		858	-
Other miscellaneous income		225	597
		3,825	(415)

YEO HIAP SENG LIMITED

# NOTES TO THE FINANCIAL STATEMENTS

FOR THE FINANCIAL YEAR ENDED 31 DECEMBER 2021

### 7. EXPENSES BY NATURE

		The G	iroup
	Note	2021	2020
		\$'000	\$'000
Fees on audit services paid/payable to			
- Auditors of the Company		336	298
- Other auditors*		349	343
Fees on non-audit services paid/payable to			
- Auditors of the Company		8	2
- Other auditors*		-	20
Amortisation of intangible assets	22	272	273
Amortisation of capitalised letting fees	19	72	69
Depreciation of property, plant and equipment	20	17,126	16,317
Write-down of inventories – net	13	2,322	4,079
(Write-back)/Impairment of trade receivables	33(b)	(598)	2,750
Employee compensation	8	62,515	55,674
Cost of raw materials and trading goods included in			
cost of sales**		189,415	181,374
Advertising and promotion expenses***		25,431	20,584
Transportation expense		14,366	13,434
Rental expense on operating leases	21(d)	1,942	2,033
Finance expense - interest expense on lease liabilities	21(c)	503	621
Utilities expense		14,424	11,613
Repairs and maintenance expenses		12,010	11,097

\* Includes the network of member firms of KPMG International.

\*\* Cost of raw materials and trading goods included in cost of sales is arrived at net of the \$240,222 (2020: nil) reimbursement from related parties.

\*\*\* Advertising and promotion expenses is arrived at net of the \$396,102 (2020: nil) reimbursement from related parties.

### 8. EMPLOYEE COMPENSATION

	The Group		
	Note	2021 \$'000	2020 \$'000
Wages and salaries Employer's contribution to defined contribution plans including Central Provident Fund		51,172 4.925	47,773
Retirement benefits costs Other short-term employee benefits Less: Government grants	26	4,925 219 6,812 (613)	4,470 167 7,313 (4,049)
Less. Government grants		62,515	55,674

Government grants of \$613,000 (2020: \$4,049,000) was recognised during the financial year and mainly related to wage subsidies programmes introduced in markets the Group operates in response to the Covid-19 coronavirus pandemic.



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### 9. INCOME TAXES

#### (a) Income tax expense/(credit)

	The Group	
	2021	2020
	\$'000	\$'000
Tax expense/(credit) attributable to profit is made up of: Current income tax		
– Singapore	12	(45)
- Foreign	2,833	2,570
	2,845	2,525
Deferred income tax credit	(812)	(3,078)
	2,033	(553)
Under/(Over) provision in prior financial years		
– Current income tax	113	43
- Deferred income tax	37	(193)
	2,183	(703)

The tax expense/(credit) on the Group's loss before tax differs from the theoretical amount derived from using the Singapore standard rate of income tax as follows:

	The Group	
	2021 \$'000	2020 \$'000
Loss before income tax	(730)	(10,735)
Share of profit of associated companies and a joint venture, net of tax	(425)	(325)
Loss before income tax and share of profit of associated companies and a joint venture	(1,155)	(11,060)
Tax calculated at tax rate of 17% (2020: 17%) Effects of:	(196)	(1,880)
- Different tax rates in other countries	528	(52)
<ul> <li>Income not subject to tax</li> </ul>	(2,056)	(1,256)
<ul> <li>Expenses not deductible for tax purposes</li> </ul>	848	2,244
- Tax incentives	-	(9)
<ul> <li>Utilisation/Recognition of previously unrecognised</li> </ul>		
tax benefits	(141)	(48)
<ul> <li>Deferred income tax assets not recognised</li> </ul>	3,050	448
- Under/(Over) provision in prior financial years - net	150	(150)
Tax charge/(credit)	2,183	(703)



FOR THE FINANCIAL YEAR ENDED 31 DECEMBER 2021

### 9. INCOME TAXES (CONTINUED)

### (b) Movements in current income tax liabilities net of current income tax recoverable

	The Group		The Co	mpany	
	2021	2020	2021	2020	
	\$'000	\$'000	\$'000	\$'000	
Beginning of financial year	747	4,771	28	133	
Currency translation differences	138	(48)	-	-	
Income tax paid	(3,950)	(6,544)	(21)	(79)	
Tax expense	2,845	2,525	26	-	
Under/(Over) provision in prior					
financial years	113	43	(4)	(26)	
End of financial year	(107)	747	29	28	
Representing:					
Current income tax recoverable	(1,097)	(696)	-	-	
Current income tax liabilities	990	1,443	29	28	
	(107)	747	29	28	

# (c) The tax (charge)/credit relating to each component of other comprehensive income/(losses) is as follows:

	Before tax \$'000	2021 Tax (charge)/ credit \$'000	After tax \$'000	Before tax \$'000	2020 Tax (charge)/ credit \$'000	After Tax \$'000
The Group						
Cash flow hedges						
- Fair value losses	-	-	-	(27)	7	(20)
<ul> <li>Reclassification</li> </ul>	-	-	-	90	(22)	68
Currency translation differences						
arising from consolidation	2,732	-	2,732	(513)	-	(513)
Fair value (loss)/gains on						
financial assets, at FVOCI	(2,115)	-	(2,115)	392	-	392
Remeasurements of defined				(77)		(77)
benefit plans	(254)	-	(254)	(33)		(33)
Other comprehensive income/						
(losses)	363		363	(91)	(15)	(106)

NOTES TO THE

YEO HIAP SENG LIMIT

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### 10. EARNINGS PER SHARE

Basic and diluted earnings per share is calculated by dividing the net loss attributable to equity holders of the Company by the weighted average number of ordinary shares outstanding during the financial year.

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	The Group	
	2021	2020
Net loss attributable to equity holders of the Company (\$'000)	(2,913)	(10,032)
Weighted average number of ordinary shares outstanding for basic and diluted earnings per share ('000)	585,420	579,911
Basic and diluted earnings per share (cents per share)	(0.50)	(1.73)

#### 11. CASH AND CASH EQUIVALENTS

	The Group		The Company	
	2021	2020	2021	2020
	\$'000	\$'000	\$'000	\$'000
Cash at bank and on hand	60,627	53,126	996	1,589
Fixed deposits with financial institutions	170,318	211,038	8,907	12,799
	230,945	264,164	9,903	14,388

YEO HIAP SENG LIMITED

# NOTES TO THE FINANCIAL STATEMENTS

FOR THE FINANCIAL YEAR ENDED 31 DECEMBER 2021

# 12. TRADE AND OTHER RECEIVABLES

	The C	Group	The Co	ompany
	2021	2020	2021	2020
	\$'000	\$'000	\$'000	\$'000
Trade receivables				
- Non-related parties	63,028	55,559	-	-
- Related parties	385	223	-	-
	63,413	55,782	-	-
Less: Loss allowance for				
trade receivables		(7.017)		
- Non-related parties	(2,213)	(3,013)		
Trade receivables - net	61,200	52,769		
Other receivables				
- Non-related parties	5,262	5,457	300	484
- Related parties	631	-	-	-
- Subsidiaries	-	-	65,578	63,714
- Government grant receivable	992	347	-	5
Other receivables – net	6,885	5,804	65,878	64,203
Loan to a non-related party	1,080	_	1,080	_
Staff loans	58	56	-	-
Deposits	1,670	1,346	40	37
Prepayments	2,460	950	333	33
Trade and other receivables - Current	73,353	60,925	67,331	64,273
Deposits	1,260	2,613	-	_
Loan to a non-related party	4,393	4,941	4,393	4,941
Trade and other receivables -				
Non-current	5,653	7,554	4,393	4,941
Total trade and other receivables	79,006	68,479	71,724	69,214
Non-current	5,653	7,554	4,393	4,941
Current	73,353	60,925	67,331	64,273
	79,006	68,479	71,724	69,214

Other receivables from non-related parties, related parties and subsidiaries are unsecured, interest-free and repayable on demand for the Group and the Company.

Loans to a non-related party are unsecured, interest bearing at the average prime lending rate for Singapore Dollars plus 2% per annum and will be repayable in full by 26 June 2026 for the Group and the Company.

Related parties refer to the related companies of the ultimate holding company (Note 34) and companies that are controlled or significantly influenced by the Group's key management personnel, directors or the shareholders of the Company's ultimate holding company.



FOR THE FINANCIAL YEAR ENDED 31 DECEMBER 2021

### 13. INVENTORIES

	The G	iroup
	2021	2020
	\$'000	\$'000
Raw materials	19,013	14,248
Work-in-progress	35	27
Finished/Trading goods	38,146	35,970
	57,194	50,245

The cost of inventories recognised as an expense and included in "cost of sales" amounted to \$236,769,000 (2020: \$226,718,000).

During the financial year, the Group wrote down inventories of \$2,322,000 (2020: \$4,079,000).

### 14. OTHER FINANCIAL ASSETS

	The G	iroup
	2021	2020
	\$'000	\$'000
Non-current		
Financial assets designated at FVOCI at initial recognition	16,845	2,398
Financial assets designated at FVPL at initial recognition	3,557	28
	20,402	2,426

Other financial assets are analysed as follows:

	The Group	
	2021	2020
	\$'000	\$'000
Financial assets designated at FVOCI		
Listed equity securities - Hong Kong	6,851	507
_isted equity securities - USA	1,864	1,631
_isted equity securities – Japan	32	40
listed equity securities - Europe	212	220
_isted real estate investment trusts and business trusts - Singapore	7,886	
	16,845	2,398
Financial assets designated at FVPL		
_isted equity securities – Singapore	-	28
Jnquoted equity securities – Singapore	3,557	
	3,557	28
	20,402	2,426



FOR THE FINANCIAL YEAR ENDED 31 DECEMBER 2021

#### 15. LOANS TO SUBSIDIARIES

Loans to subsidiaries are treated as a long-term source of additional capital and financing within the Group. Accordingly, they are managed centrally and represent additions to the Company's net investments in the subsidiaries, except for those that are interest-bearing. Loans to subsidiaries are unsecured, interest-free, repayable on demand but are not expected to be repaid within the next twelve months.

	The Cor	npany
	2021	2020
	\$'000	\$'000
Loans to subsidiaries	45,553	45,554
Less: Loss allowance	(935)	(935)
	44,618	44,619

### 16. INVESTMENTS IN ASSOCIATED COMPANIES

	The Group		
	2021	2020	
	\$'000	\$'000	
Beginning of financial year	5,140	4,656	
Currency translation differences	(15)	166	
Share of profit, net of tax	423	318	
End of financial year	5,548	5,140	

The Group has interests in a number of associated companies and they are individually insignificant. The summarised financial information of these associated companies, not adjusted for the proportion of ownership interest held by the Group, is as follows:

	The G	iroup
	2021	2020
	\$'000	\$'000
Assets	56,082	50,493
Liabilities	38,398	34,508
Revenue	238,261	181,424
Net profit and total comprehensive income	1,670	1,205

The Group has not recognised its share of losses relating to certain associated companies amounting to \$1,000 (2020: \$1,000) during the year because the Group's cumulative share of unrecognised losses exceeds its interest in the entities and the Group has no obligation in respect of those losses. The cumulative unrecognised losses with respect to the entities amount to \$865,000 (2020: \$864,000) at the balance sheet date.

There are no contingent liabilities relating to the Group's interests in the associated companies.



FOR THE FINANCIAL YEAR ENDED 31 DECEMBER 2021

# 17. INVESTMENT IN A JOINT VENTURE

	The Group		
	2021 \$'000	2020 \$'000	
Beginning of financial year Currency translation differences	653 (7)	646	
Share of profit, net of tax	2	7	
End of financial year	648	653	

The Group has interest in an immaterial joint venture. The summarised financial information of this joint venture, not adjusted for the proportion of ownership interest held by the Group, is as follows:

	The O	Group
	2021	2020
	\$'000	\$'000
Assets	1,301	1,310
Liabilities	4	5
Revenue	-	-
Net profit and total comprehensive income	5	15

There are no contingent liabilities relating to the Group's interest in the joint venture.

### 18. INVESTMENTS IN SUBSIDIARIES

	The Company		
	2021	2020	
	\$'000	\$'000	
Unquoted equity investments at cost less impairment	322,758	322,758	
Beginning of financial year	322,758	317,758	
Additions		5,000	
End of financial year	322,758	322,758	

Additions pertain to the Company's incorporation of a subsidiary during 2020. Details of the incorporated subsidiary are included in Note 40.

Details of significant subsidiaries are included in Note 40.



FOR THE FINANCIAL YEAR ENDED 31 DECEMBER 2021

# **19. INVESTMENT PROPERTIES**

		The G	roup	The Co	mpany
	Note	2021	2020	2021	2020
		\$'000	\$'000	\$'000	\$'000
Beginning of financial year		52,856	52,312	80,037	79,883
Currency translation differences		438	788	-	-
Additions		-	-	1,352	4,367
Disposal		-	-	(206)	(592)
Amortisation/Write-down Net fair value losses recognised in profit or loss, under "other	7	(72)	(69)	-	-
gains and losses"	6	(620)	(175)	(1,616)	(3,621)
End of financial year		52,602	52,856	79,567	80,037

Additions represent capitalised expenditure on the investment properties. Amortisation or write-down includes capitalised letting fees and other costs. Certain investment properties are leased to non-related parties under operating leases (Note 21).

The following amounts are recognised in profit or loss:

	The G	roup	The Cor	npany
	2021	2020	2021	2020
	\$'000	\$'000	\$'000	\$'000
Rental income Direct operating expenses arising from: – investment properties that generate	5,231	5,052	4,212	3,045
rental income - investment properties that do not	(968)	(1,013)	(3,430)	(2,941)
generate rental income	(86)	(90)	(1,395)	(910)

Rental income of the Company is primarily derived from its subsidiaries. At the Group level, the investment properties of the Company are owner occupied and are classified as property, plant and equipment (Note 20).



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### 19. INVESTMENT PROPERTIES (CONTINUED)

Details of investment properties of the Group are follows:

Location	Description and existing use	Approximate land area (in sq. metres)	Tenure
<b>The People's Republic of China</b> 286 & 288 Chigangxi Road; Haizhu District, Guangzhou Guangdong Province	Office and warehouse	30,873	Leasehold expiring in year 2043
242 Chigangxi Road; No. 1 Guitiandongyue Forth Lane; and Unit 702, No. 186 Dunhe Road, Haizhu District, Guangzhou Guangdong Province	Apartments	1,812	Leasehold expiring in years 2065 to 2068
<b>Malaysia</b> Leong Sin Nam Farm, Jalan Ampang Tambun, Tambun, Ipoh, Perak, Malaysia	Farming land	1,048,062	16 lots freehold, 6 lots and 1 lot leasehold expiring in year 2045 and 2885 respectively
40 1/4 Milepost, Jalan Air Itam - Johor Bahru, Simpang Renggam, Johor, Malaysia	Farming land	420,183	Freehold
Lot No. 30, Jalan Upper Lanang, Sibu, Sarawak, Malaysia	Office and warehouse	6,107	Leasehold expiring in year 2039
Lot 4183, Jalan Kuching, Taman Tunku Industrial Area, Miri, Sarawak, Malaysia	Office and warehouse	8,858	Leasehold expiring in year 2054
Lot 71, Sedco Industrial Estate, Phase 2, Jalan Kolombong, Kota Kinabalu, Sabah, Malaysia	Office and warehouse	5,235	Leasehold expiring in year 2034

### Valuation processes of the Group

The Group engages external, independent and qualified valuers to determine the fair value of the Group's properties at the end of every financial year based on the properties' highest and best use.



FOR THE FINANCIAL YEAR ENDED 31 DECEMBER 2021

### 19. INVESTMENT PROPERTIES (CONTINUED)

#### Fair value hierarchy

The fair value measurement for all investment properties of the Group and the Company of \$52,602,000 (2020: \$52,856,000) and \$79,567,000 (2020: \$80,037,000) respectively, has been categorised as a Level 3 fair value based on the inputs used to the valuation technique used.

Reconciliation of fair value measurement to valuation report

	2021 \$'000	2020 \$'000
The Company		
Fair value of investment property based on valuation report	66,000	66,000
Add: Carrying amount of lease liabilities	13,567	14,037
Carrying amount of investment property	79,567	80,037

There was no change to the valuation technique used to determine the fair value of each investment property.

### Reconciliation of movements in Level 3 fair value measurement

There are no transfers into or out of Level 3 during the years ended 31 December 2021 and 2020.

### Valuation techniques and inputs used in Level 3 fair value measurement

The main Level 3 valuation techniques and inputs used are as follows:

### Adjusted sales comparison approach

The key unobservable input used is the transacted prices per square metre of comparable properties in close proximity based on recent market transactions. These recent transacted prices are subsequently adjusted to consider the size of the Group's and Company's property, the age of the building, the remaining tenure of the property and/or the plot ratio of the land relative to those of the comparable properties sold to derive the fair value of the Group's and Company's property. An increase in transacted prices per square metre would increase the valuation. As the valuation obtained for properties is net of future payments expected to be made, lease liability recognised in respect of these future payments is added to arrive at the carrying amount of the investment properties.



FOR THE FINANCIAL YEAR ENDED 31 DECEMBER 2021

### 19. INVESTMENT PROPERTIES (CONTINUED)

### Valuation techniques and inputs used in Level 3 fair value measurement (Continued)

The main Level 3 valuation techniques and inputs used are as follows: (Continued)

#### Income capitalisation approach

Under this approach, the estimated net income on a fully leased property is capitalised over the remaining term of the lease from the valuation date at an appropriate capitalisation rate. The key unobservable inputs are the estimated market rental rate per square metre and capitalisation rate. Market rental rate is estimated considering the estimated rental value of the property under existing market conditions and if any, existing lease agreements on the property. The market rental rate is adjusted to reflect anticipated operating costs to derive at the estimated net income. The Group's properties which have existing lease agreements and are valued under this approach have a weighted average rental per annum of \$168 (2020: \$162) per square metre. Capitalisation rate, estimated at 2.8% to 9.0% (2020: 2.8% to 9.0%), is the rate of return on the properties considering market conditions on the valuation date and the profile of the properties. An increase in estimated market rental rate per square metre would increase the valuation while an increase in capitalisation rate would lower the valuation.

#### Depreciated replacement cost method

The key unobservable inputs of this method are construction cost per square metre and where applicable, estimated cost to complete per square metre. Construction cost and estimated cost to complete are estimated by the valuer based on market construction rates for similar properties as at the date of valuation. A depreciation factor is then applied to the total estimated construction costs to reflect the remaining economic life of the property in deriving its fair value. An increase in construction cost or estimated cost to complete per square metre would increase the valuation.

### COVID-19 impact

The valuation reports obtained from the external valuers also highlighted that given the unprecedented set of circumstances on which to base a judgement, less certainty and a higher degree of caution, should be attached to their valuations than would normally be the case. Due to the unknown future impact of the 2019 Novel Coronavirus pandemic might have on the real estate market, the external valuers have also recommended to keep the valuation of these properties under frequent review. As a result of this increased uncertainty, the assumptions may be revised significantly in 2022.



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### 20. PROPERTY, PLANT AND EQUIPMENT

	Note	Freehold land and buildings \$'000	Leasehold land and buildings \$'000	Plant and machinery, furniture and fittings \$'000	Computer equipment and software costs \$'000	Motor vehicles and trucks \$'000	Construction- in-progress \$'000	Total \$'000
The Group								
2021 Cost								
Beginning of financial								
year		42,571	187,147	147,935	10,560	9,689	18,197	416,099
Currency translation		12,071	107,117	117,000	10,000	0,000	10,107	110,000
differences		341	731	(363)	6	(10)	(17)	688
Additions		35	337	7,443	910	388	7,014	16,127
Disposals		-	(5,900)	(2,979)	(104)	(990)	-	(9,973)
Reclassification/								
Transfer			4,568	19,737			(24,305)	
End of financial year		42,947	186,883	171,773	11,372	9,077	889	422,941
Accumulated depreciation	n							
Beginning of financial year		4,923	54,547	88,032	8,877	6,805	_	163,184
Currency translation		4,525	54,547	00,032	0,077	0,000		105,104
differences		(56)	(69)	(403)	7	(10)	-	(531)
Disposals		-	(4,335)	(1,696)	(101)	(864)	-	(6,996)
Depreciation charge	7	397	4,898	8,935	1,162	1,734		17,126
End of financial year		5,264	55,041	94,868	9,945	7,665		172,783
Cost less accumulated depreciation at end								
of financial year		37,683	131,842	76,905	1,427	1,412	889	250,158
Accumulated impairment losses								
Beginning of financial			01 7 01	0.010				
year Currency translation		89	21,301	2,219	-	-	-	23,609
Currency translation differences		(1)	(12)	9	_	_	_	(4)
Disposals		(1)	(1,252)	(814)	-	-	_	(2,066)
End of financial year		88	20,037	1,414				21,539
Net book value at end			20,007					21,000
of financial year		37,595	111,805	75,491	1,427	1,412	889	228,619

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# NOTES TO THE FINANCIAL STATEMENTS

FOR THE FINANCIAL YEAR ENDED 31 DECEMBER 2021

### 20. PROPERTY, PLANT AND EQUIPMENT (CONTINUED)

	Note	Freehold land and buildings \$'000	Leasehold land and buildings \$'000	Plant and machinery, furniture and fittings \$'000	Computer equipment and software costs \$'000	Motor vehicles and trucks \$'000	Construction- in-progress \$'000	Total \$'000
The Group								
2020								
<b>Cost</b> Beginning of financial								
year		43,322	186,156	130,998	10,061	9,859	15,609	396,005
Currency translation		10,022	100,100	100,000	10,001	5,005	10,000	000,000
differences		(935)	(165)	121	13	(1)	(254)	(1,221)
Additions		184	1,749	2,696	629	254	18,662	24,174
Disposals		-	(593)	(1,642)	(201)	(423)	-	(2,859)
Reclassification/				15 700	50		(15,000)	
Transfer			-	15,762	58		(15,820)	
End of financial year		42,571	187,147	147,935	10,560	9,689	18,197	416,099
Accumulated depreciation Beginning of financial	1							
year		4,560	49,797	81,353	7,992	5,069	-	148,771
Currency translation								
differences		(1)	(28)	34	13	-	-	18
Disposals Depreciation charge	7	- 364	- 4,778	(1,479) 8,124	(196) 1,068	(247) 1,983	-	(1,922)
	/							16,317
End of financial year		4,923	54,547	88,032	8,877	6,805		163,184
Cost less accumulated depreciation at end								
of financial year		37,648	132,600	59,903	1,683	2,884	18,197	252,915
Accumulated impairment	losses							
Beginning of financial year		89	21,302	2,300	_	_	_	23,691
Currency translation		00	21,002	2,000				20,001
differences		-	(1)	25	-	-	-	24
Disposals				(106)				(106)
End of financial year		89	21,301	2,219				23,609
Net book value at end		77 550	111 000		1.007	2.004	10 107	220 700
of financial year		37,559	111,299	57,684	1,683	2,884	18,197	229,306

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# NOTES TO THE FINANCIAL STATEMENTS

FOR THE FINANCIAL YEAR ENDED 31 DECEMBER 2021

### 20. PROPERTY, PLANT AND EQUIPMENT (CONTINUED)

59  59	5,007	69 2		5,135
	169		-	5,135
	169		-	5,135
 59		2		
59	F 170			171
	5,176	71		5,306
29	2,681	69	-	2,779
30	507			537
59	3,188	69		3,316
	1,988	2		1,990
_	230	_	_	230
		2		1,760
	30	30         507           59         3,188	30       507       -         59       3,188       69         -       1,988       2         -       230       -	30       507       -       -         59       3,188       69       -         -       1,988       2       -         -       230       -       -

YEO HIAP SENG LIMITED ANNUAL REPORT 2021

# NOTES TO THE FINANCIAL STATEMENTS

FOR THE FINANCIAL YEAR ENDED 31 DECEMBER 2021

### 20. PROPERTY, PLANT AND EQUIPMENT (CONTINUED)

	Leasehold buildings \$'000	Plant and machinery, furniture and fittings \$'000	Computer equipment and software costs \$'000	Construction- in-progress \$'000	Total \$'000
The Company					
2020					
<b>Cost</b> Beginning of financial year	_	4,933	69	30	5,032
Additions	59	4,933	-	-	150
Disposals	-	(47)	-	_	(47)
Reclassification/Transfer		30	-	(30)	-
End of financial year	59	5,007	69		5,135
<i>Accumulated depreciation</i> Beginning of financial year Depreciation charge	- 29	2,129 552	69 -	-	2,198 581
End of financial year	29	2,681	69		2,779
Cost less accumulated depreciation at end of financial year	30	2,326			2,356
<i>Accumulated impairment losses</i> Beginning of financial year	_	247	_	_	247
Disposals	_	(17)	-	-	(17)
End of financial year		230		_	230
Net book value at end of financial year	30	2,096			2,126

Right-of-use assets acquired under leasing arrangements are presented together with the owned assets of the same class. Details of such leased assets are disclosed in Note 21(a).

The Group recognised an Enterprise Development Grant of \$850,000 (2020: Nil) from the Enterprise Singapore Board and was deducted in arriving at the carrying amount of the asset.

The Group received a non-monetary asset from the National Research Foundation Board with a fair value of \$2,278,000 (2020: Nil) and recognised both asset and grant at a nominal amount.
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# NOTES TO THE FINANCIAL STATEMENTS

FOR THE FINANCIAL YEAR ENDED 31 DECEMBER 2021

## 20. PROPERTY, PLANT AND EQUIPMENT (CONTINUED)

Details of major properties of the Group under property, plant and equipment are as follows:

Location	Description and existing use	Approximate land area (in sq. metres)	Tenure	Carrying	g amount
				2021 \$'000	2020 \$'000
<b>Singapore</b> 3 Senoko Way	Office, factory and warehouses	27,638	30 years leasehold with effect from April 1994 with an option to renew for a further 30 years	57,032	54,545
<b>Cambodia</b> No. 385, Tachet, Beung Thom, Posenchey, Phnom Penh, Cambodia	Office, factory and warehouse	92,769	50 years leasehold with effect from March 2014 with an option to renew for a further 50 years	30,670	30,647
<b>Indonesia</b> Suryacipta City of Industry, Jalan Surya Utama, Kav I-65D1-D10 Karawang, Jawa Barat 41363, Indonesia	Industrial land for factory use	147,286	30 years lease perpetually renewable at a nominal cost	26,010	25,495
<b>The People's Republic of China</b> 1 Southwest Street, Sanshui District, Foshan, Guangdong	Factory and trading depot	25,333	Leasehold expiring in year 2060	8,270	8,079
<b>Malaysia</b> Lot No. 66134 & 154475, Jalan Jelapang, Jelapang Industrial Area, Ipoh, Perak, Malaysia	Factory and trading depot	29,428	Leasehold expiring in year 2033 and 2048 respectively	89	98
Lot No. 65644, Jalan Jelapang, Jelapang Industrial Area, Ipoh, Perak, Malaysia	Factory and trading depot	20,334	Leasehold expiring in year 2033		
Lot No. 154474, Jalan Jelapang, Jelapang Industrial Area, Ipoh, Perak, Malaysia	Factory and trading depot	6,101	Leasehold expiring in year 2048	1,147	1,135
Lot No. 1427, Jalan Jelapang, Jelapang Industrial Area, Ipoh, Perak, Malaysia	Factory and trading depot	5,299	Leasehold expiring in year 2894		

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# NOTES TO THE FINANCIAL STATEMENTS

FOR THE FINANCIAL YEAR ENDED 31 DECEMBER 2021

## 20. PROPERTY, PLANT AND EQUIPMENT (CONTINUED)

Details of major properties of the Group under property, plant and equipment are as follows (Continued):

	Description and	Approximate land area (in sq.			
Location	existing use	metres)	Tenure	Carrying	2020
				\$'000	\$'000
<b>Malaysia</b> (Continued) No. 7 Jalan Tandang, Petaling Jaya, Selangor, Malaysia	Office, factory and trading depot	11,635	Leasehold expiring in year 2058	1,507	1,171
No. 121 & 191, Jalan Utas, Shah Alam, Selangor, Malaysia	Factory and trading depot	39,775	Leasehold expiring in year 2073 and 2074 respectively	5,536	6,806
Lot PTD 90047, 6th Miles, Jalan Kota Tinggi, Pandan, Johor Bahru, Johor, Malaysia	Office, warehouse, factory and trading depot	27,757	Freehold	1,612	1,732
PLO 247, Jalan Gangsa, Pasir Gudang Industrial Estate, Johor, Malaysia	Industrial building and land	24,232	Leasehold expiring in year 2050	4,004	4,274
Lot 764, Mukim Bukit Raja, Shah Tempat Padang Jawa, Daerah Petaling, Malaysia	Office and warehouse	17,052	Freehold	9,971	10,332
No. 986 Jalan Perusahaan and No. 988-990, Solok Perusahaan Tiga, Kawasan MIEL Prai Industrial Estate Prai, Pulau Pinang, Malaysia	Office and warehouse	7,980	Leasehold expiring in year 2071	2,619	2,765
,				148,467	147,079



FOR THE FINANCIAL YEAR ENDED 31 DECEMBER 2021

### 21. LEASES

#### Nature of the Group's leasing activities - The Group as a lessee

#### Leasehold land and buildings

The Group has made upfront payments to secure the right-of-use of leasehold land for its manufacturing and warehousing operations. The Group and the Company lease office space for the purpose of back office operations. The Group leases warehouses for warehouse operations. These leasehold land and buildings are recognised within property, plant and equipment (Note 20).

The Group and the Company also makes annual lease payments for a leasehold land and the leasehold property is rented out to certain subsidiaries and regarded as owner-occupied by the Group. The leasehold property is classified as property, plant and equipment (Note 20) and investment properties (Note 19) by the Group and the Company respectively.

There are no externally imposed covenants on these lease arrangements.

#### Equipment and vehicles

The Group leases equipment for use in its back office operations and vehicles for its delivery and logistics operations.

#### (a) Carrying amounts

#### ROU assets classified within property, plant and equipment

	The Group	
	2021	2020
	\$'000	\$'000
Leasehold land and buildings	111,805	111,299
Plant and machinery, furniture and fittings	243	99
Motor vehicles and trucks	831	2,212
	112,879	113,610

#### **ROU** assets classified within investment properties

The right-of-use assets of the Group and the Company relating to the leasehold land presented under investment properties (Note 19) of the Group and the Company are stated at fair value and have carrying amounts at balance sheet date of \$36,095,000 and \$79,567,000 (2020: \$35,447,000 and \$80,037,000) respectively.

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# NOTES TO THE FINANCIAL STATEMENTS

FOR THE FINANCIAL YEAR ENDED 31 DECEMBER 2021

### 21. LEASES (CONTINUED)

### Nature of the Group's leasing activities - The Group as a lessee (Continued)

#### (b) Depreciation charge during the year

	The Group	
	2021	2020
	\$'000	\$'000
Leasehold land and buildings	4,898	4,778
Plant and machinery, furniture and fittings	81	63
Motor vehicles and trucks	1,555	1,700
Total	6,534	6,541

#### (c) Interest expense

	The Group		
	2021	2020	
	\$'000	\$'000	
Interest expense on lease liabilities	503	621	

#### (d) Lease expense not capitalised in lease liabilities

	The Group	
	2021	2020
	\$'000	\$'000
Lease expense – short-term leases	1,766	1,140
Lease expense – low-value leases	176	893
Total (Note 7)	1,942	2,033

- (e) Total cash outflow of the Group for all the leases in 2021 was \$3,423,000 (2020: \$3,666,000).
- (f) Addition of ROU assets of the Group during the financial year 2021 was \$866,000 (2020: \$1,906,000).

#### (g) Future cash outflow which are not capitalised in lease liabilities

#### Extension options

Extension and termination options are included in a number of equipment leases across the group. Local teams are responsible for managing their leases and, accordingly, lease terms are negotiated on an individual basis and contain a wide range of different terms and conditions. Extension and termination options are included, when possible, to provide local management with greater flexibility to align its need for access to equipment with the fulfilment of customer contracts. The individual terms and conditions used vary across the group.



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FOR THE FINANCIAL YEAR ENDED 31 DECEMBER 2021

### 21. LEASES (CONTINUED)

### Nature of the Group's leasing activities - The Group as a lessee (Continued)

#### (g) Future cash outflow which are not capitalised in lease liabilities (Continued)

#### Extension options (Continued)

The majority of extension and termination options held are exercisable only by lessee and not by the respective lessors. In cases in which lessee is not reasonably certain to use an optional extended lease term, payments associated with the optional period are not included within lease liabilities.

#### Nature of the Group's leasing activities - The Group as a lessor

The Group has leased out investment properties to non-related parties for monthly lease payments. These leases are classified as operating leases because the risk and rewards incidental to ownership of the assets are not substantially transferred.

Rental income from investment properties are disclosed in Note 19.

#### Nature of the Group's leasing activities - The Group as an intermediate lessor

#### Subleases - classified as operating leases

The Group acts as an intermediate lessor under arrangements in which it subleases offices, warehouses and apartments for monthly lease payments. The sublease periods do not form a major part of the remaining lease terms under the head leases and accordingly, the sub-leases are classified as operating leases.

Income from subleasing the offices, warehouses and apartments recognised during 2021 was \$7,120,000 (2020: \$5,221,000).

Undiscounted lease payments from the operating leases to be received after the reporting date are as follows:

	The Group	
	2021	2020
	\$'000	\$'000
Not later than one year	5,915	4,824
One to not later than two years	6,511	4,841
Two to not later than three years	6,809	5,549
Three to not later than four years	7,130	5,827
Four to not later than five years	7,455	6,118
Later than five years	6,307	9,715
Total undiscounted lease payments	40,127	36,874

YEO HIAP SENG LIMITED

# NOTES TO THE FINANCIAL STATEMENTS

FOR THE FINANCIAL YEAR ENDED 31 DECEMBER 2021

## 22. INTANGIBLE ASSETS

	Note	The Group	
		2021	2020
		\$'000	\$'000
Composition:			
Goodwill	(a)	-	-
Trademark licence and bottling right	(b)	3,522	3,727
Computer software licences	(C)	1,179	1,246
		4,701	4,973

### (a) Goodwill arising on consolidation

	The Group	
	<b>2021</b> 20	
	\$'000	\$'000
Cost		
Beginning and end of financial year	5,361	5,361
Accumulated impairment losses		
Beginning and end of financial year	(5,361)	(5,361)
Net book value	-	-

Goodwill is allocated to the Group's cash-generating units ("CGUs") identified within the consumer food and beverage products business segment in the People's Republic of China.

The goodwill in the CGUs was fully impaired in 2008.

# (b) Trademark licence and bottling right

	The Group	
	2021	2020
	\$'000	\$'000
Cost		
Beginning and end of financial year	4,122	4,122
Accumulated amortisation		
Beginning of financial year	(395)	(189)
Amortisation charge	(205)	(206)
End of financial year	(600)	(395)
Net book value	3,522	3,727

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# NOTES TO THE FINANCIAL STATEMENTS

FOR THE FINANCIAL YEAR ENDED 31 DECEMBER 2021

## 22. INTANGIBLE ASSETS (CONTINUED)

### (c) Computer software licences

	The Group	
	2021	2020
	\$'000	\$'000
Cost		
Beginning and end of financial year	1,341	1,341
Accumulated amortisation		
Beginning of financial year	(95)	(28)
Amortisation charge	(67)	(67)
End of financial year	(162)	(95)
Net book value	1,179	1,246

# (d) Amortisation expense on intangible assets included in the consolidated statement of comprehensive income is analysed as follows:

	The Group	
	2021	
	\$'000	\$'000
Cost of sales	205	206
Administrative expenses	67	67
Total (Note 7)	272	273

# 23. DEFERRED INCOME TAXES

Deferred income tax assets and liabilities are offset when there is a legally enforceable right to offset current income tax assets against current income tax liabilities, and when the deferred income taxes relate to the same fiscal authority.

The amounts, determined after appropriate offsetting, are shown on the balance sheets as follows:

	The Group		The Company	
	2021	2020	2021	2020
	\$'000	\$'000	\$'000	\$'000
Deferred income tax assets	(4,152)	(3,811)	-	-
Deferred income tax liabilities	7,687	8,119	408	662
Net deferred income tax liabilities	3,535	4,308	408	662

YEO HIAP SENG LIMITED

# NOTES TO THE FINANCIAL STATEMENTS

FOR THE FINANCIAL YEAR ENDED 31 DECEMBER 2021

# 23. DEFERRED INCOME TAXES (CONTINUED)

The movements in deferred income tax assets and liabilities (prior to offsetting of balances within the same tax jurisdiction) are as follows:

### Deferred income tax liabilities

depreciation \$'000	Fair value gains-net \$'000	Total \$'000
8,460 (52) (974)	3,954 50 38	12,414 (2) (936)
7,434	4,042	11,476
9,007 2 (549) 	3,823 71 45 	12,830 73 (504) <u>15</u> 12,414
	\$'000 8,460 (52) (974) 7,434 9,007 2	depreciation \$'000       gains-net \$'000         8,460       3,954         (52)       50         (974)       38         7,434       4,042         9,007       3,823         2       71         (549)       45         -       15

### Deferred income tax assets



FOR THE FINANCIAL YEAR ENDED 31 DECEMBER 2021

## 23. DEFERRED INCOME TAXES (CONTINUED)

### Deferred income tax assets (Continued)

Deferred income tax assets are recognised for tax losses and capital allowances carried forward to the extent that realisation of the related tax benefits through future taxable profits is probable. The Group has unrecognised tax losses of \$26,816,000 (2020: \$18,238,000) and unrecognised capital allowances of \$5,376,000 (2020: \$584,000) at the balance sheet date with varying expiry dates which can be carried forward and used to offset against future taxable income subject to meeting certain statutory requirements by those companies with unrecognised tax losses and capital allowances in their respective countries of incorporation. \$26,816,000 tax losses will expire between 2022 and 2031 (2020: \$16,945,000 tax losses will expire between 2021 and 2025) and nil (2020: \$1,293,000) tax losses do not have expiry date.

Government investment allowance of \$8,484,000 was granted to the group during the financial year which can be carried forward and used to offset against future taxable income subject to meeting certain statutory requirements in their respective countries of incorporation.

Deferred income tax liabilities of \$6,643,000 (2020: \$6,785,000) have not been recognised for the withholding and other taxes that will be payable on the earnings of overseas subsidiaries when remitted to the holding company. These unremitted earnings are permanently reinvested and amount to \$22,145,000 (2020: \$22,617,000) at the balance sheet date.

### Deferred income tax liabilities

	Accelerated tax depreciation \$'000
The Company	
2021	
Beginning of financial year	662
Credited to profit or loss	(254)
End of financial year	408
2020	
Beginning of financial year	617
Debited to profit or loss	45
End of financial year	662



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# 24. TRADE AND OTHER PAYABLES

	The Group		The Company	
	2021	2020	2021	2020
	\$'000	\$'000	\$'000	\$'000
Trade payables				
- Non-related parties	29,944	26,922	-	-
Other payables				
- Non-related parties	16,677	14,748	887	1,353
- Subsidiaries	-	-	1,092	1,079
	16,677	14,748	1,979	2,432
Accruals for operating expenses	28,281	23,181	2,137	4,487
	74,902	64,851	4,116	6,919

Other payables to non-related parties and subsidiaries are unsecured, interest-free and repayable on demand.

# 25. LEASE LIABILITIES

	The Group		The Company	
	2021	2020	2021	2020
	\$'000	\$'000	\$'000	\$'000
Current	1,892	2,951	272	297
Non-current	13,854	15,501	13,295	13,771
	15,746	18,452	13,567	14,068

The exposure of the Group and of the Company to interest rate changes and the contractual repricing dates at the balance sheet date are as follows:

	The Group		The Company	
	2021	2020	2021	2020
	\$'000	\$'000	\$'000	\$'000
Not later than one year	1,892	2,951	272	297
Between one to five years	1,722	2,880	1,163	1,150
Later than five years	12,132	12,621	12,132	12,621
	15,746	18,452	13,567	14,068



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# 25. LEASE LIABILITIES (CONTINUED)

Reconciliation of lease liabilities arising from financing activities:

	The Group Lease liabilities \$'000
Balance as at 1 January 2021 <b>Financing cash flows</b>	18,452
Principal payment of lease liabilities Interest paid	(2,920) (503)
Total financing cash flows	(3,423)
Non-cash changes	
Additions during the year Disposals during the year Interest expense Currency translation differences	739 (500) 503 (25)
Total non-cash changes	
Balance as at 31 December 2021	15,746
	The Group
	Lease liabilities \$'000
Balance as at 1 January 2020	Lease
Balance as at 1 January 2020 Financing cash flows	Lease liabilities \$'000
<b>Financing cash flows</b> Principal payment of lease liabilities Interest paid	Lease liabilities \$'000 21,737 (3,045) (621)
<b>Financing cash flows</b> Principal payment of lease liabilities	Lease liabilities \$'000 21,737 (3,045)
<b>Financing cash flows</b> Principal payment of lease liabilities Interest paid	Lease liabilities \$'000 21,737 (3,045) (621)
Financing cash flows Principal payment of lease liabilities Interest paid Total financing cash flows Non-cash changes Additions during the year Disposals during the year Interest expense Currency translation differences	Lease liabilities \$'000 21,737 (3,045) (621) (3,666) (3,666) (669) 621 (11)
Financing cash flows Principal payment of lease liabilities Interest paid Total financing cash flows Non-cash changes Additions during the year Disposals during the year Interest expense	Lease liabilities \$'000 21,737 (3,045) (621) (3,666) (3,666) (669) 621

YEO HIAP SENG LIMITED

# NOTES TO THE FINANCIAL STATEMENTS

FOR THE FINANCIAL YEAR ENDED 31 DECEMBER 2021

# 26. PROVISIONS FOR OTHER LIABILITIES AND CHARGES

The amount recognised in the Group's balance sheet for defined benefit plans is analysed as follows:

	The Group	
	2021	2020
	\$'000	\$'000
Present value of unfunded obligations/liabilities recognised		
in the balance sheet	2,006	1,722

The retirement benefit plans are not funded. There are no plan assets or actual returns on plan assets.

As of 31 December 2021, the provision for retirement benefits consists of non-contributory unfunded retirement benefits schemes for employees in Malaysia and Indonesia who are eligible under labour laws or collective bargaining agreements.

Movements in provision for retirement benefits are as follows:

	The Group	
	2021 \$'000	2020 \$'000
Beginning of financial year	1,722	1,741
Currency translation differences	(11)	(8)
Charged to profit or loss (Note 8):		
- Current service cost	135	114
- Past service credit and gains and loss on settlement	-	(35)
- Interest cost	84	88
	219	167
Credited to other comprehensive income: Actuarial gain arising from remeasurements:		
- Demographic assumptions	65	-
- Financial assumptions	28	13
- Experience adjustment	161	20
	254	33
Benefits paid	(178)	(211)
End of financial year	2,006	1,722



FOR THE FINANCIAL YEAR ENDED 31 DECEMBER 2021

# 26. PROVISIONS FOR OTHER LIABILITIES AND CHARGES (CONTINUED)

The significant weighted actuarial assumptions used were as follows:

	2021 %	2020 %
Discount rate	4.7	5.2
Salary growth rate	4.6	5.0

The sensitivity analysis below has been determined based on reasonably possible changes of each significant assumption on the defined benefit obligation as at the end of the reporting period, assuming all other assumptions were held constant:

	The Group (Decrease)/Increase in defined benefit obligations	
	2021	2020
	\$'000	\$'000
Discount rate		
– Increase by 1%	(158)	(108)
- Decrease by 1%	168	115
Salary growth rate		
– Increase by 1%	177	121
- Decrease by 1%	(169)	(114)

The above sensitivity analysis are based on a change in assumption while holding all other assumptions constant. The methods and types of assumptions used in preparing the sensitivity analysis did not change when compared to previous period.

The weighted average duration of the defined benefit obligation is 9 years (2020: 8 years) and expected maturity analysis of undiscounted retirement benefits is as follows:

	The G	The Group		
	<b>2021</b> 20			
	\$'000	\$'000		
Less than one year	53	255		
Between one and five years	807	884		
More than five years	1,099	679		
	1,959	1,818		



FOR THE FINANCIAL YEAR ENDED 31 DECEMBER 2021

## 27. SHARE CAPITAL

	Number of ordinary shares for issued share capital '000	Amount of share capital \$'000
<b>31 December 2021</b> Beginning of financial year Issue of new share pursuant to Scrip Dividend Scheme	579,911 10,752	228,245 9,569
End of financial year	590,663	237,814
<b>31 December 2020</b> Beginning and end of financial year	579,911	228,245

All issued ordinary shares are fully paid. There is no par value for these ordinary shares. Fully paid ordinary shares carry one vote per share and carry a right to dividends as and when declared by the Company.

### Yeo Hiap Seng Limited Share Incentive Plan

Yeo Hiap Seng Limited Share Incentive Plan ("The Plan") is an omnibus share incentive scheme which amalgamates a share option plan component and a performance share plan component. Participants will be selected at the sole discretion of the Committee from eligible categories of persons comprising (i) Group employees who hold such rank as may be designated by the Committee from time to time, (ii) non-executive directors who, in the opinion of the Committee, have contributed or will contribute to the success of the Group; and (iii) associated company employees who hold such rank as may be designated by the Committee from time to time and who, in the opinion of the Committee, have contributed or will contribute to the success of the Group. Persons who are the Company's controlling shareholders or their associates (as those terms are defined in the Listing Manual of the Singapore Exchange Securities Trading Limited) will not be eligible to participate in the Plan.

The aggregate number of new shares which may be issued pursuant to options and/or awards granted under the Plan on any date, when added to the number of new shares issued and issuable in respect of all options and awards granted under the Plan, shall not exceed 10% of the total number of issued shares (excluding treasury shares and subsidiary holdings) on the day preceding that date. Unless earlier terminated or extended with the approval of the shareholders of the Company, the Plan will continue in force, at the discretion of the Committee, for a maximum period of 10 years commencing on the date of its adoption.

Under the share option plan component, an option granted pursuant to the Plan represents a right to acquire ordinary shares in the Company at the exercise price per share applicable to the option. The exercise price per share is fixed at the time of the grant of the option and may be set at the market price, or at a discount to the market price, or at the market price subject to adjustment with a discount if prescribed performance conditions are met, or at a premium to the market price. The maximum discount which may be given in respect of that Option shall not exceed 20% of the exercise price in respect of that option.



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## 27. SHARE CAPITAL (CONTINUED)

### Yeo Hiap Seng Limited Share Incentive Plan (Continued)

Under the performance share plan component, an award granted represents a contingent right to receive fully paid ordinary shares in the Company, their equivalent cash value or combinations thereof, free of charge, provided that prescribed performance targets (if any) are met and upon expiry of the prescribed vesting periods.

Subject to the Plan size and the individual and collective limits applicable to associates under the Plan, the number of shares that will be comprised in an option or award, and the terms thereof, including any vesting or other conditions, will be determined by the Committee at its sole discretion having regard to various factors such as (but not limited to) the participant's rank, job performance, years of service and potential for future development and his contribution to the success and development of the Group.

The person to whom the awards have been granted has no right to participate by virtue of the award in share issue of any other company.

There was no grant of awards made pursuant to the Plan in 2021.

No share option has been granted under the Plan in 2021.

### 28. CAPITAL RESERVE

Capital reserve of the Group arises from the consolidation of a subsidiary.

### 29. OTHER RESERVES

#### (a) Composition:

	The Group		
	2021	2020	
	\$'000	\$'000	
Property revaluation reserve	3,219	3,244	
Fair value reserve	(1,723)	392	
Foreign currency translation reserve	(8,910)	(11,642)	
General reserve	(38,415)	(38,399)	
	(45,829)	(46,405)	



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### 29. OTHER RESERVES (CONTINUED)

(b) Movements:

		The Group	
		2021 \$'000	2020 \$'000
(i)	Property revaluation reserve Beginning of financial year Transfer to retained profits on realisation	3,244 (25)	3,268 (24)
	End of financial year	3,219	3,244
(ii)	Fair value reserve Beginning of financial year Fair value (losses)/gains End of financial year	392 (2,115) (1,723)	
(iii)	Foreign currency translation reserve Beginning of financial year Net currency translation differences of financial statements of foreign subsidiaries, associated companies and a joint venture	(11,642)	(11,129)
	End of financial year	(8,910)	(11,642)
(iv)	General reserve Beginning of financial year Transfer to retained profits on realisation	(38,399) (16)	(38,384) (15)
	End of financial year	(38,415)	(38,399)
(v)	Hedging reserve – foreign exchange risk Beginning of financial year Fair value losses Tax on fair value losses	-	(48) (27) 7
		_	(20)
	Reclassification to inventories	-	90
	Tax on reclassification adjustments		(22)
	End of financial year		

Other reserves are non-distributable. General reserve primarily arose from the acquisition of noncontrolling interests in a subsidiary in 2013.



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### 30. DIVIDENDS

	The Group	
	2021	2020
	\$'000	\$'000
Ordinary dividends paid		
Final dividend paid in respect of the previous financial year of 2 cents		
(2020: 2 cents) per share, tax exempt (1-tier)		
- new shares issued	9,569	-
- cash	2,029	11,598
Special dividend paid in 2020 in respect of the previous financial year		
of 1 cent per share, tax exempt (1-tier)		5,799
	11,598	17,397

The directors have proposed a final dividend of 2 cents per ordinary share, tax exempt (1-tier) amounting to \$11,813,000 for approval by shareholders at the forthcoming annual general meeting to be convened for the financial year ended 31 December 2021.

These financial statements do not reflect the proposed final dividend, which will be accounted for in shareholders' equity as an appropriation of retained profits in the financial year ending 31 December 2022.

# 31. LITIGATIONS

Over the course of 2021, a wholly-owned indirect subsidiary in Malaysia, Yeo Hiap Seng Trading Sdn Bhd ("YHS Trading"), was engaged in litigation amounting in aggregate to Malaysian Ringgit 13.7 million, after YHS Trading had terminated its non-exclusive distribution agreements with the Sengjaya group of companies ("Sengjaya"). The High Court of Malaya at Shah Alam had awarded the cases in favour of YHS Trading in all the lawsuits. Sengjaya, however, had appealed and the cases are pending decision by the Court of Appeal sometime in 2022.

In January 2022, Sengjaya had issued to YHS Trading, a letter of demand for sums amounting to Malaysian Ringgit 3.8 million. These are allegedly in relation to a series of miscellaneous trading related debts, that are substantially either unmerited and or are unrelated to YHS Trading as they arise from monies owing by Sengjaya's own debtors. YHS Trading disputes these debts and has instructed our lawyers to refute and reject this letter of demand.

YEO HIAP SENG LIMITED

# NOTES TO THE FINANCIAL STATEMENTS

FOR THE FINANCIAL YEAR ENDED 31 DECEMBER 2021

### 32. COMMITMENTS

#### **Capital commitments**

Capital expenditures contracted for at the balance sheet date but not recognised in the financial statements are as follows:

	The Group		The Co	mpany		
	<b>2021</b> 2020		<b>2021</b> 2020		2021	2020
	\$'000	\$'000	\$'000	\$'000		
Capital commitments in respect of purchase and construction of property, plant and equipment approved and contracted for	4,688	6,936	158	1,023		

#### 33. FINANCIAL RISK MANAGEMENT

#### **Financial risk factors**

The Group's activities expose it to market risk (including currency risk, interest rate risk and price risk), credit risk and liquidity risk. The Group's overall risk management strategy seeks to minimise adverse effects from the unpredictability of financial markets on the Group's financial performance. The Group uses financial instruments such as currency forwards to manage certain financial risk exposures.

The Board of Directors is responsible for setting the objectives and underlying principles of financial risk management for the Group.

#### (a) Market risk

#### (i) Currency risk

The Group operates in a number of countries with dominant operations in Singapore, Malaysia, Cambodia, Indonesia and the People's Republic of China. Sale and purchase transactions between the companies in the Group are mainly denominated in Singapore Dollar and United States Dollar.

Whenever possible, in their respective dealings with non-related parties, the companies in the Group would use their respective functional currencies, to minimise foreign currency risk.

Currently, the Group will try to manage its currency exposures by having natural hedges between its foreign currency receivables and payables.

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# NOTES TO THE FINANCIAL STATEMENTS

FOR THE FINANCIAL YEAR ENDED 31 DECEMBER 2021

## 33. FINANCIAL RISK MANAGEMENT (CONTINUED)

- (a) Market risk (Continued)
  - *(i) Currency risk* (Continued)

The Group's currency exposures are as follows:

		SGD equivalent							
	SGD \$'000	USD \$'000	HKD \$'000	RMB \$'000	RM \$'000	IDR \$'000	EUR \$'000	Other^^^ \$'000	Total \$'000
At 31 December 2021									
Financial assets Cash and cash									
equivalents Trade and other	169,389	33,474	2,059	19,304	6,191	490	-	38	230,945
receivables^	22,088	8,282	605	2,498	37,364	4,424	20	5	75,286
Intra-group balances Financial assets, at	150,101	81,486	-	5,847	59,082	3,080	-	-	299,596
FVPL Financial assets, at	-	3,557	-	-	-	-	-	-	3,557
FVOCI	7,886	1,864	6,851	-	-	-	212	32	16,845
	349,464	128,663	9,515	27,649	102,637	7,994	232	75	626,229
<b>Financial liabilities</b>									
Intra-group balances	(150,101)	(81,486)	-	(5,847)	(59,082)	(3,080)	-	-	(299,596)
Lease liabilities Trade and other	(13,987)	(26)	(161)	-	(1,568)	-	-	(4)	(15,746)
payables^^	(16,366)	(6,905)	(531)	(5,144)	(24,443)	(18,054)	(19)	(76)	(71,538)
	(180,454)	(88,417)	(692)	(10,991)	(85,093)	(21,134)	(19)	(80)	(386,880)
Net financial assets/(liabilities)	169,010	40,246	8,823	16,658	17,544	(13,140)	213	(5)	239,349
Less: Net financial (assets)/ liabilities denominated in the respective entities' functional									
currencies	(173,910)	(31,151)	(1,976)	(16,694)	(17,583)	13,140	_	4	
Currency exposure	(4,900)	9,095	6,847	(36)	(39)		213	(1)	



FOR THE FINANCIAL YEAR ENDED 31 DECEMBER 2021

## 33. FINANCIAL RISK MANAGEMENT (CONTINUED)

- (a) Market risk (Continued)
  - *(i) Currency risk* (Continued)

The Group's currency exposures are as follows (Continued):

		-		S	GD equiva	alent ——			
	SGD \$'000	USD \$'000	HKD \$'000	RMB \$'000	RM \$'000	IDR \$'000	EUR \$'000	Other^^^ \$'000	Total \$'000
At 31 December 2020									
Financial assets									
Cash and cash									
equivalents	203,104	32,152	1,176	14,020	13,067	604	-	41	264,164
Trade and other				. =		- 10 -		100	
receivables^	20,096	9,690	706	1,561	27,499	5,195	-	169	64,916
Intra-group balances Financial assets, at	141,449	84,678	325	5,744	57,404	6,370	-	-	295,970
FINANCIAI ASSELS, AL	_	1,631	507	_	_	_	220	40	2,398
1 1001	704040			01 705					
	364,649	128,151	2,714	21,325	97,970	12,169	220	250	627,448
Financial liabilities									
Intra-group balances		(84,678)	(325)	(5,744)	(57,404)	(6,370)	-	-	(295,970)
Lease liabilities	(15,160)	(112)	(57)	-	(3,068)	-	-	(55)	(18,452)
Trade and other payables^^	(10,407)	(4 071)	(702)	(4 550)	(17 775)	(16 16 4)	(110)	(440)	(67 01E)
payables	(19,497)	(4,871)	(392)	(4,558)	(17,775)	(16,164)	(118)	(440)	(63,815)
	(176,106)	(89,661)	(774)	(10,302)	(78,247)	(22,534)	(118)	(495)	(378,237)
Net financial									
assets/(liabilities)	188,543	38,490	1,940	11,023	19,723	(10,365)	102	(245)	249,211
Less: Net financial (assets)/ liabilities denominated in the respective entities' functional									
currencies	(190,403)	(33,008)	(1,757)	(11,070)	(19,778)	10,365		55	
Currency exposure	(1,860)	5,482	183	(47)	(55)	_	102	(190)	



FOR THE FINANCIAL YEAR ENDED 31 DECEMBER 2021

# 33. FINANCIAL RISK MANAGEMENT (CONTINUED)

- (a) Market risk (Continued)
  - *(i) Currency risk* (Continued)

The Company's currency exposures are as follows:

			SGD equivalent USD \$'000
		ecember 2021	
		i <b>al assets</b> receivables^	635
Othe	- 1		
Fina	nci	ecember 2020 ial assets receivables^	119
Othe	- 1		
Leger	nd:		
SGD	-	Singapore Dollar	
USD	-	United States Dollar	
HKD	-	Hong Kong Dollar	
RMB	-	Chinese Renminbi	
RM	-	Malaysian Ringgit	
IDR	-	Indonesian Rupiah	
EUR	-	Euro	
^	-	Exclude prepayments and deposits for property, plant and equipment	
^^	-	Exclude contract liabilities	



FOR THE FINANCIAL YEAR ENDED 31 DECEMBER 2021

## 33. FINANCIAL RISK MANAGEMENT (CONTINUED)

- (a) Market risk (Continued)
  - *(i) Currency risk* (Continued)

If the USD and HKD had changed against the SGD by 1% (2020: 1%) and 2% (2020: 1%) respectively with all other variables including tax rate being held constant, the effects arising from the net financial asset/liability position that are exposed to currency risk would have been as follows:

	Increase/(Decrease) in net profit		
	2021 \$'000	2020 \$'000	
<b>The Group</b> USD against SGD - strengthened - weakened	75 (75)	46 (46)	
HKD against SGD – strengthened – weakened	114 (114)	2 (2)	

The currency risk analysis for RMB, EUR, RM and IDR is insignificant to the Group as the net financial assets/(liabilities) in these currencies are mainly recorded in the respective entities' functional currencies, resulting in minimal currency exposures.

The currency risk analysis for USD is insignificant to the Company.

(ii) Price risk

As at 31 December 2020, the Group is exposed to securities price risk arising from other financial assets listed in Singapore. If weighted average prices of the Group's securities listed in Singapore had changed by 25.0% with all other variables including tax rate being held constant, the effects on net profit would have been \$7,000.



FOR THE FINANCIAL YEAR ENDED 31 DECEMBER 2021

## 33. FINANCIAL RISK MANAGEMENT (CONTINUED)

- (a) Market risk (Continued)
  - (*ii*) *Price risk* (Continued)

The Group was exposed to securities price risk arising from other financial assets listed in Singapore, United States of America, Hong Kong, Europe and Japan. If weighted average prices of the Group's securities listed in Singapore, United States of America, Hong Kong, Europe and Japan had changed by 5.1% (2020: Nil%), 1.6% (2020: 9.8%), 3.8% (2020: 13.8%), 1.2% (2020: 3.4%) and 1.2% (2020: 3.4%) respectively with all other variables including tax rate being held constant, the effects on other comprehensive income would have been:

	Increase/(	(Decrease)
	2021	2020
	Other	Other
	comprehensive	comprehensive
	income	income
	\$'000	\$'000
<b>The Group</b> Listed in Singapore – increased by – decreased by	399 (399)	
Listed in USA – increased by – decreased by	29 (29)	160 (160)
Listed in Hong Kong – increased by – decreased by	261 (261)	70 (70)
Listed in Europe - increased by - decreased by	3 (3)	8 (8)
Listed in Japan – increased by – decreased by	1 (1)	1 (1)



FOR THE FINANCIAL YEAR ENDED 31 DECEMBER 2021

# 33. FINANCIAL RISK MANAGEMENT (CONTINUED)

#### (a) Market risk (Continued)

(iii) Interest rate risk

Cash flow interest rate risk is the risk that the future cash flows of a financial instrument will fluctuate because of changes in market interest rates. Fair value interest rate risk is the risk that the fair value of a financial instrument will fluctuate due to changes in market interest rates.

The Group places cash in excess of operating requirements mainly in SGD fixed deposits with financial institutions. If SGD interest rates had increased/decreased by 0.01% (2020: 0.01%) with other variables including tax rate being held constant, the effects on net profit would have been as follows:

	Increase/(Decrease) in net profit		
	2021 \$'000	2020 \$'000	
The Group SGD interest rate - strengthened - weakened	14 (14)	16 (16)	
The Company SGD interest rate - strengthened - weakened	1 (1)	1 (1)	

There were no outstanding borrowings in 2021 and 2020.

#### (b) Credit risk

Credit risk refers to the risk that a counterparty will default on its contractual obligations resulting in financial loss to the Group. For trade receivables, the Group adopts the policy of dealing only with customers of appropriate credit history. For other financial assets, the Group adopts the policy of dealing only with high credit quality counterparties.

To minimise credit risk for trade receivables, management ensures that proper credit evaluation is done on potential customers, and that proper approvals have been obtained for the determination of credit limits. Management monitors the status of outstanding debts and ensures that follow-up action is taken to recover the overdue amounts.

YEO HIAP SENG LIMITED

# NOTES TO THE FINANCIAL STATEMENTS

FOR THE FINANCIAL YEAR ENDED 31 DECEMBER 2021

# 33. FINANCIAL RISK MANAGEMENT (CONTINUED)

(b) Credit risk (Continued)

As the Group obtains bankers' guarantees and cash deposits from certain customers, the maximum exposure to credit risk for each class of financial instruments for the Group and the Company is the carrying amount of that class of financial instruments presented on the balance sheet except for trade receivables of the Group as follows:

	The C	Group
	2021	2020
	\$'000	\$'000
By geographical areas		
Singapore	12,630	12,207
Malaysia	35,702	25,723
Cambodia and Vietnam	3,442	6,473
China and Hong Kong	785	680
North America	3,643	2,671
Indonesia	3,698	3,990
Europe	1,254	566
Other countries	46	459
Trade receivables – net (Note 12)	61,200	52,769
Less: Amounts covered by bankers' guarantees and cash deposits	(11,062)	(12,283)
Maximum exposure to credit risk for trade receivables	50,138	40,486
By types of customers		
Consumer food and beverage products		
Related parties	385	223
Non-related parties:		
- Supermarkets, minimart chains, provision shops and		
gas stations	20,001	17,102
- Hotels, bars/pubs, restaurants, food courts and coffee shops	1,397	1,908
- Wholesalers and distributors	35,500	29,405
- Vending sales	182	367
- Other	3,735	3,764
	61,200	52,769



FOR THE FINANCIAL YEAR ENDED 31 DECEMBER 2021

# 33. FINANCIAL RISK MANAGEMENT (CONTINUED)

(b) Credit risk (Continued)

Movements in credit loss allowance on trade receivables:

	The Group	
	2021	2020
	\$'000	\$'000
Beginning of financial year	3,013	415
- Currency translation differences	(17)	(30)
Loss allowance recognised in profit or loss during the year on:		
- Assets originated	486	3,399
- Reversal of unutilised amounts	(1,084)	(649)
	(598)	2,750
- Allowance utilised	(185)	(122)
End of financial year	2,213	3,013

(i) Trade receivables

The Group uses a provision matrix to measure the lifetime expected credit loss allowance for trade receivables.

In measuring the expected credit losses, trade receivables are grouped based on shared credit risk characteristics. In calculating the expected credit loss rates, the Group considers historical loss rates for each geographic region of customers and adjusts to reflect current and forward-looking macroeconomic factors affecting the ability of the customers to settle the receivables. The Group has identified the sector default risk rate of the countries in which it sells goods and services to be the most relevant factors, and accordingly adjusts the historical loss rates if there are significant changes in these factors.

Trade receivables are written off when there is no reasonable expectation of recovery, such as a debtor failing to engage in a repayment plan with the Group. The Group considers a financial asset as doubtful if the counterparty fails to make contractual payments within 90 days when they fall due, and provides full credit loss allowance for the financial asset when a debtor fails to make contractual payments greater than 120 days past due if there are no strong indicators of recoverability. Where receivables are written off, the Group continues to engage in enforcement activity to attempt to recover the receivables due. Where recoveries are made, these are recognised in profit or loss.



FOR THE FINANCIAL YEAR ENDED 31 DECEMBER 2021

# 33. FINANCIAL RISK MANAGEMENT (CONTINUED)

- (b) Credit risk (Continued)
  - (i) Trade receivables (Continued)

The Group's credit risk exposure in relation to trade receivables under SFRS(I) 9 are set out in the provision matrix as follows:

	Weighted average loss rate %	The Group Net carrying amount* \$'000	Credit loss allowance \$'000
31 December 2021			
By geographical areas			
Singapore	0.6%	12,630	82
Malaysia	7.6%	27,850	2,130
Cambodia and Vietnam	-	3,164	-
China and Hong Kong	0.1%	777	1
North America	-	3,643	-
Indonesia	-	774	-
Europe	-	1,254	-
Other countries	-	46	
		50,138	2,213
31 December 2020			
By geographical areas			
Singapore	0.9%	12,207	113
Malaysia	13.1%	17,578	2,300
Cambodia and Vietnam	-	5,153	-
China and Hong Kong	-	672	-
North America	1.2%	2,671	31
Indonesia	0.4%	1,180	5
Europe	-	566	-
Other countries	122.9%	459	564
		40,486	3,013

\* Excluding trade receivables covered by collaterals.

There is no concentration of customers' credit risk for the Group.

FOR THE FINANCIAL YEAR ENDED 31 DECEMBER 2021

## 33. FINANCIAL RISK MANAGEMENT (CONTINUED)

- (b) Credit risk (Continued)
  - (ii) Cash and cash equivalents

Cash and cash equivalents are mainly deposits with banks with high credit-ratings assigned by international credit-rating agencies and are subject to immaterial credit loss.

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(iii) Other receivables and loans to subsidiaries

The Group held other receivables from non-related parties, related parties, government grant receivable and loans to a non-related party of \$12,358,000 (2020: \$10,745,000), and the Company held other receivables (net of impairment) from non-related parties, government grant receivable, loans to a non-related party and subsidiaries of \$71,351,000 (2020: \$69,144,000) and loans to subsidiaries (net of impairment) of \$44,618,000 (2020: \$44,619,000). Impairment on these balances has been measured on the twelve month expected credit loss basis which reflects the low credit risk of exposures. The amount of the allowance on these balances is insignificant.

#### (c) Liquidity risk

The Group manages the liquidity risk by maintaining sufficient cash and cash equivalents to finance the Group's operations. In addition to funds generated from its operations, the Group also relies on adequate amount of committed credit facilities for its working capital requirements.

The table below analyses the maturity profile of financial liabilities of the Group and the Company into relevant maturity groupings based on the remaining period from the balance sheet to the contractual maturity dates. The amounts disclosed in the table are the contractual undiscounted cash flows. Trade and other payables balances due within twelve months equal their carrying amounts as the impact of discounting is not significant.

	Less than one year \$'000	Between one and five years \$'000	More than five years \$'000	Total \$'000
<b>The Group</b> <b>At 31 December 2021</b> Trade and other payables <sup>^</sup> Lease liabilities	(71,538) (2,256)	- (3,107)	_ _(16,946)	(71,538) (22,309)
	(73,794)	(3,107)	(16,946)	(93,847)
<b>At 31 December 2020</b> Trade and other payables <sup>^</sup> Lease liabilities	(63,815) (3,452) (67,267)	(4,308) (4,308)	(17,831)	(63,815) (25,591) (89,406)

YEO HIAP SENG LIMITED

# NOTES TO THE FINANCIAL STATEMENTS

FOR THE FINANCIAL YEAR ENDED 31 DECEMBER 2021

# 33. FINANCIAL RISK MANAGEMENT (CONTINUED)

<sup>(</sup>c) Liquidity risk (Continued)

	Less than one year \$'000	Between one and five years \$'000	More than five years \$'000	Total \$'000
The Company				
At 31 December 2021				
Other payables	(4,116)	-	-	(4,116)
Lease liabilities	(622)	(2,487)	(16,946)	(20,055)
	(4,738)	(2,487)	(16,946)	(24,171)
At 31 December 2020				
Other payables	(6,919)	-	-	(6,919)
Lease liabilities	(659)	(2,525)	(17,831)	(21,015)
	(7,578)	(2,525)	(17,831)	(27,934)

^ Excluding contract liabilities.

#### (d) Capital risk

The Group's objectives when managing capital are to safeguard its ability to continue as a going concern and to maintain an optimal capital structure so as to maximise shareholders' value. In order to maintain or achieve an optimal capital structure, the Group may adjust the amount of dividend payment, return capital to shareholders, issue new shares, buy back issued shares, obtain new borrowings or sell assets to reduce borrowings.

Management monitors capital based on a gearing ratio. This ratio is calculated as net debt divided by total capital employed. Net debt is calculated as lease liabilities plus trade and other payables less cash and cash equivalents. Where cash holding exceeds net debt, net debt is considered zero and hence no gearing. Total capital employed is calculated as equity plus net debt. There were no changes in the Group's approach to capital management during the year.

The gearing ratios as at 31 December 2021 and 31 December 2020 are as follows:

	The Group		The Co	ompany
	2021	2020	2021	2020
	\$'000	\$'000	\$'000	\$'000
Net debt	-	-	7,780	6,599
Total equity	583,583	588,162	512,210	511,465
Total capital employed	583,583	588,162	519,990	518,064
Gearing ratio	Nil	Nil	1%	1%

Neither the Company nor any of its subsidiaries are subject to externally imposed capital requirements.



FOR THE FINANCIAL YEAR ENDED 31 DECEMBER 2021

## 33. FINANCIAL RISK MANAGEMENT (CONTINUED)

#### (e) Fair value measurements

The following table presents assets and liabilities measured at fair value and classified by level of the following fair value measurement hierarchy:

- (i) quoted prices (unadjusted) in active markets for identical assets or liabilities (Level 1);
- (ii) inputs other than quoted prices included within Level 1 that are observable for the asset or liability, either directly (i.e. as prices) or indirectly (i.e. derived from prices) (Level 2); and
- (iii) inputs for the asset or liability that are not based on observable market data (unobservable inputs) (Level 3).

	Level 1 \$'000	Level 3 \$'000	Total \$'000
The Group			
31 December 2021			
Assets			
Financial assets, at FVPL	-	3,557	3,557
Financial assets, at FVOCI	16,845		16,845
31 December 2020			
Assets			
Financial assets, at FVPL	28	-	28
Financial assets, at FVOCI	2,398	_	2,398

The fair values of financial assets traded in active markets are based on quoted market prices at the balance sheet date. The quoted market price used for financial assets held by the Group is the current bid price. These investments are included in Level 1.

The fair value of financial instrument that is not traded in an active market is determined by using the valuation from the latest private placement exercise that was held in December 2021.

There were no financial assets measured under Level 2 and 3 during the year ended 31 December 2020, and no financial assets measured under Level 2 during the year ended 31 December 2021.



FOR THE FINANCIAL YEAR ENDED 31 DECEMBER 2021

# 33. FINANCIAL RISK MANAGEMENT (CONTINUED)

#### (e) Fair value measurements (Continued)

The following table presents the changes in Level 3 instruments:

	Unquoted equity securities \$'000
The Group	
2021	
Beginning of financial year	-
Purchases	1,348
Fair value gain recognised in profit or loss	2,209
End of financial year	3,557
Total unrealised gains for the period included in profit or loss for assets held at the end of the financial year <sup>(a)</sup>	2,209

(a) The unrealised gains are presented in "other gains and losses" in the consolidated statement of comprehensive income.

#### Valuation techniques and inputs used in Level 3 fair value measurements

Description	Fair value as at 31 December 2021 (\$'000)	Valuation technique	Significant unobservable inputs	Inter-relationship between key unobservable inputs
Unquoted equity securities	3,557	The fair value is based on the valuation from the latest private placement exercise that was held in December 2021.	Not applicable.	Not applicable.

## (f) Financial instruments by category

The carrying amount of the different categories of financial instruments are as follows:

	The Group		Group The Company	
	2021	2020	2021	2020
	\$'000	\$'000	\$'000	\$'000
Financial assets at amortised cost	306,231	329,080	125,912	128,188
Financial liabilities at amortised cost	87,284	82,267	17,683	20,987



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## 34. IMMEDIATE AND ULTIMATE HOLDING COMPANY

The Company's immediate and ultimate holding company is Far East Organization Pte. Ltd., incorporated in Singapore.

### 35. RELATED PARTY TRANSACTIONS

In addition to information disclosed elsewhere in the financial statements, the following transactions took place between the Group and related parties during the financial year at terms agreed between the parties:

#### (a) Sales and purchases of goods and services

	The Group	
	2021	2020
	\$'000	\$'000
Amount billed by Far East Orchard Limited Group:		
- Purchases of services	(2)	(2)
– Rental expense	(29)	(29)
Amount billed to/(by) Sino Land Company Limited Group:		
- Sales of goods	125	29
- Purchases of services	(2)	(2)
Amount billed to/(by) other related parties:		
- Sales of goods	957	496
- Purchase of services	(14)	539
- Rental expense	(104)	(112)
<ul> <li>Reimbursement of expenses/costs</li> </ul>	636	-
Amount billed to/(by) TM Foods Sdn. Bhd.:		
- Sales of goods	66	57
- Purchases of goods	(6,310)	(7,267)
Service/Lease commitment payable to:		
- Far East Orchard Limited Group	(29)	(29)
- Other related parties	(1,800)	(28)

Far East Orchard Limited is a fellow subsidiary of the Company.

Sino Land Company Limited is a shareholder of the Company.

TM Foods Sdn. Bhd. is an associated company of the Group.

Other related parties comprise companies that are controlled or significantly influenced by the Group's key management personnel, directors or the shareholders of the Company's ultimate holding company.

Outstanding balances at 31 December 2021, arising from sales/purchases of goods and services, are unsecured and receivable/payable within twelve months from balance sheet date and are disclosed in Notes 12 and 24 respectively.



FOR THE FINANCIAL YEAR ENDED 31 DECEMBER 2021

## 35. RELATED PARTY TRANSACTIONS (CONTINUED)

### (b) Key management personnel compensation

Key management personnel compensation is as follows:

	The Group	
	2021	2020
	\$'000	\$'000
Wages and salaries	4,230	4,263
Directors' fees	813	755
Employer's contribution to defined contribution plans including		
Central Provident Fund	128	166
Other short-term employee benefits	973	636
	6,144	5,820

### **36. SEGMENT INFORMATION**

Management has determined the operating segments based on the reports that are used to make strategic decisions, allocate resources and assess performance by the Group Chief Executive Officer ("CEO").

Based on segment information reported to the CEO, the Group is organised into two main business segments:

- Consumer food and beverage products
- Others

The consumer food and beverages products segment is the main business of the Group which is principally in the business of manufacture, sale and distribution of beverages and food products. Revenue of the segment is primarily derived from sales of beverages and food products and also includes sales of non-food items the Group carries on the distribution network as well as service fees from extending warehousing services to non-related parties. The consumer food and beverage products segment operates across various markets and the CEO assesses performance and makes decisions about resources to be allocated on an overall segment basis.

Others segment of the Group mainly comprise investment property holding, equity investment holding and property development.

Revenue from major products, services and others are disclosed in Note 4.

Inter-segment transactions are recorded at their transacted price which is generally at arm's length. Segment assets consist primarily of property, plant and equipment, investment properties, intangible assets, other financial assets, inventories, receivables and operating cash, and exclude current income tax recoverable, deferred income tax assets and investments in associated companies and a joint venture. Segment liabilities comprise operating liabilities and exclude items such as current income tax liabilities and deferred income tax liabilities.

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# NOTES TO THE FINANCIAL STATEMENTS

FOR THE FINANCIAL YEAR ENDED 31 DECEMBER 2021

# 36. SEGMENT INFORMATION (CONTINUED)

The segment information provided to the CEO for the reportable segments is as follows:

	Consumer food and beverage products \$'000	Others \$'000	Elimination \$'000	The Group \$'000
Year ended 31 December 2021				
Revenue	777 070	77		777 007
- External sales	337,870	33 5,684	- (5,684)	337,903
- Inter-segment sales	337,870	5,717	(5,684)	337,903
			(3,004)	
Loss)/Profit from operation Share of profit of associated	(9,927)	9,275	-	(652)
companies and a joint venture	425	-	-	425
egment (loss)/profit	(9,502)	9,275		(227)
Finance expense				(503)
oss before income tax				(730)
ncome tax expense				(2,183)
Net loss				(2,913)
Segment assets Associated companies and a joint	469,073	331,938	(127,542)	673,469
venture Inallocated assets	6,196	-	-	6,196 5,249
Consolidated total assets				684,914
Segment liabilities	217,426	12,011	(136,783)	92,654
Jnallocated liabilities				8,677
consolidated total liabilities				101,331
<b>Other segment items</b> Additions to property, plant and equipment	16,127	_	_	16,127
air value gains on financial assets designated as FVPL at initial				- ,
recognition oss on disposal of property,	-	(2,182)	_	(2,182)
plant and equipment	366	-	_	366
nterest income	(332)	(789)	-	(1,121)
epreciation	17,126	-	-	17,126
mortisation of intangible assets mortisation of capitalised letting	272	-	-	272
fees	-	72	-	72
ain on liquidation of subsidiary air value loss on investment	(2)	-	-	(2)
properties - net	-	620	-	620
Currency translation gain - net	(427)	37	-	(390)

YEO HIAP SENG LIMITED

# NOTES TO THE FINANCIAL STATEMENTS

FOR THE FINANCIAL YEAR ENDED 31 DECEMBER 2021

## 36. SEGMENT INFORMATION (CONTINUED)

The segment information provided to the CEO for the reportable segments is as follows (Continued):

	Consumer food and beverage products \$'000	Others \$'000	Elimination \$'000	The Group \$'000
Year ended 31 December 2020				
Revenue	701045			701045
- External sales - Inter-segment sales	321,845	- 5,050	- (5,050)	321,845
	321,845	5,050	(5,050)	321,845
(Loss)/Profit from operation Share of profit of associated companies and a joint venture	(16,050)	5,611		(10,439)
	325	-	-	325
Segment (loss)/profit	(15,725)	5,611		(10,114)
Finance expense				(621)
Loss before income tax Income tax credit				(10,735) 703
Net loss				(10,032)
Segment assets Associated companies and a joint	460,098	339,787	(127,436)	672,449
venture Jnallocated assets	5,793	-	-	5,793 4,507
Consolidated total assets				682,749
Segment liabilities Unallocated liabilities	200,295	14,912	(130,182)	85,025 9,562
Consolidated total liabilities				94,587
Other compatitude				
Other segment items Additions to property, plant and equipment	24,174	-	-	24,174
Fair value losses on financial assets designated as FVPL at initial recognition	_	25	-	25
Loss on disposal of property,				
plant and equipment	33	-	-	33
nterest income Depreciation	(481) 16,317	(2,070)	-	(2,551) 16,317
Amortisation of intangible assets	273	-	-	273
Amortisation of capitalised letting fees	-	69	-	69
Fair value loss on investment properties - net		175		175



FOR THE FINANCIAL YEAR ENDED 31 DECEMBER 2021

## 36. SEGMENT INFORMATION (CONTINUED)

### **Geographical information**

The Group's main business segments operate in four main geographical areas:

- Singapore the Company is headquartered and has operations in Singapore. The operations in this area are principally investment holding; manufacture, sale, distribution and export of beverages, food and other products; and provision of vending and warehousing services.
- Malaysia the operations in this area are principally production, marketing, sale and distribution of beverages, food and other products.
- Cambodia the operations in this area are principally production, marketing, sale and distribution of beverages and food products.
- China the operations in this area are principally production, marketing, sale and distribution of beverages, food and other products.
- Other countries the operations include manufacturing; sale and distribution of beverages and food products; and investment holding.

With the exception of Singapore, Malaysia and China, no other individual country contributed more than 10% of consolidated sales. Sales are based on the country in which the customer is located. Non-current assets, comprising investments in associated companies, investment in a joint venture, investment properties, property, plant and equipment, intangible assets, other financial assets and non-current trade and other receivables, are shown by the geographical area where the assets are located.

	Revenue		Non-current assets	
	2021	2020	2021	2020
	\$'000	\$'000	\$'000	\$'000
Singapore	75,506	86,433	118,495	99,069
Malaysia	143,494	127,959	99,684	105,361
China	35,580	30,315	28,724	26,747
Other countries	83,323	77,138	71,270	71,731
	337,903	321,845	318,173	302,908


### NOTES TO THE FINANCIAL STATEMENTS

FOR THE FINANCIAL YEAR ENDED 31 DECEMBER 2021

#### 37. NEW OR REVISED ACCOUNTING STANDARDS AND INTERPRETATIONS

Below are the mandatory standards, amendments and interpretations to existing standards that have been published, and are relevant for the Group's accounting periods beginning on or after 1 January 2022 and which the Group has not early adopted.

**Amendments to SFRS(I) 1-1 Presentation of Financial Statements:** Classification of Liabilities as Current or Non-current (effective for annual periods beginning on or after 1 January 2023)

The narrow-scope amendments to SFRS(I) 1-1 Presentation of Financial Statements clarify that liabilities are classified as either current or non-current, depending on the rights that exist at the end of the reporting period. Classification is unaffected by the expectations of the entity or events after the reporting date (e.g. the receipt of a waiver or a breach of covenant). The amendments also clarify what SFRS(I) 1-1 means when it refers to the 'settlement' of a liability.

The amendments could affect the classification of liabilities, particularly for entities that previously considered management's intentions to determine classification and for some liabilities that can be converted into equity.

The Group does not expect any significant impact arising from applying these amendments.

**Amendments to SFRS(I) 1-16 Property, Plant and Equipment:** Proceeds before Intended Use (effective for annual periods beginning on or after 1 January 2022)

The amendment to SFRS(I) 1-16 Property, Plant and Equipment (PPE) prohibits an entity from deducting from the cost of an item of PPE any proceeds received from selling items produced while the entity is preparing the asset for its intended use. It also clarifies that an entity is 'testing whether the asset is functioning properly' when it assesses the technical and physical performance of the asset. The financial performance of the asset is not relevant to this assessment.

Entities must disclose separately the amounts of proceeds and costs relating to items produced that are not an output of the entity's ordinary activities.

The Group does not expect any significant impact arising from applying these amendments.

Amendments to SFRS(I) 1-37 Provisions, Contingent Liabilities and Contingent Assets: Onerous Contracts - Cost of Fulfilling a Contract (effective for annual periods beginning on or after 1 January 2022)

An onerous contract is a contract in which the unavoidable costs of meeting the obligations under the contract exceed the economic benefits expected to be received under it. The unavoidable costs under a contract reflect the least net cost of exiting from the contract, which is the lower of the costs of fulfilling it and any compensation or penalties arising from failure to fulfil it. The amendment to SFRS(I) 1-37 clarifies that the direct costs of fulfilling a contract include both the incremental costs of fulfilling the contract and an allocation of other costs directly related to fulfilling contracts.

The Group does not expect any significant impact arising from applying these amendments.



### NOTES TO THE FINANCIAL STATEMENTS

FOR THE FINANCIAL YEAR ENDED 31 DECEMBER 2021

#### 38. IMPACT OF COVID-19

The COVID-19 pandemic has affected the world, and resulted in restrictive measures imposed by the various governments. The Group's significant operations are in Singapore, Malaysia, People's Republic of China and Cambodia, all of which have been and continues to be affected by the spread of COVID-19.

Set out below is the impact of COVID-19 on the Group's financial performance reflected in this set of financial statements for the year ended 31 December 2021:

- I. The Group has assessed that the going concern basis of preparation for this set of financial statements remains appropriate.
- II. In 2021, respective governments' COVID-19 related measures have resulted in disruption to business and production, resulting in a negative impact on the Group's financial performance for 2021.
- III. In 2021, the Group recognised government grants related to wage subsidy programmes. The effects of such government grants are disclosed in Note 8.
- IV. The Group has considered the market conditions (including the impact of COVID-19) as at the balance sheet date, in making estimates and judgements on the recoverability of assets as at 31 December 2021. The significant estimates and judgements are applied on fair value of investment properties, valuation of inventory, impairment of trade receivables and non-financial assets.

As the COVID-19 pandemic continues to evolve, the Group continues to be impacted by the measures taken by governments to combat the spread of the pandemic. If the situation persists beyond management's current expectations, the Group's assets may be subject to further write downs in the subsequent financial periods. With the impact of COVID-19 still persisting, the operating environment is further impacted by the ongoing geopolitical tension in Russia and Ukraine, which may also continue to keep energy and raw material prices at escalated levels. Global supply chain may also continue to experience disruptions impacting freight. These factors may exert further pressure on the Group's operating costs that may require the Group to consider and implement more cost reduction measures ahead.

#### **39. AUTHORISATION OF FINANCIAL STATEMENTS**

These financial statements were authorised for issue in accordance with a resolution of the Board of Directors of Yeo Hiap Seng Limited on 25 March 2022.

YEO HIAP SENG LIMITED

### NOTES TO THE FINANCIAL STATEMENTS

FOR THE FINANCIAL YEAR ENDED 31 DECEMBER 2021

#### 40. LISTING OF SIGNIFICANT COMPANIES IN THE GROUP

Name of company/ Country of incorporation	Principal activities	Country of business	Equity	holding
			2021 %	2020 %
Significant subsidiaries held by the YHS (Singapore) Pte Ltd (Singapore) <sup>(1)</sup>	<i>Company</i> Investment holding, manufacture, sale, distribution and export of beverages, sauces, canned food and provision of vending, warehousing services	Singapore	100	100
YHS International Pte Ltd (Singapore) <sup>(1)</sup>	Distribution of food and beverages	Singapore	100	100
YHS Investment Pte Ltd (Singapore) <sup>(1)</sup>	Investment holding	Singapore	100	100
Yeo Hiap Seng Investment Pte Ltd (Singapore) <sup>(1)</sup>	Investment holding	Singapore	100	100
Significant subsidiaries held by subs Yeo Hiap Seng (Guangzhou) Food & Beverages Ltd (People's Republic of China) <sup>(2)</sup>	<i>idiaries</i> Distribution of beverages	The People's Republic of China	100	100
Yeo Hiap Seng (Guangdong) Food & Beverages Ltd (People's Republic of China) <sup>(2)</sup>	Manufacture and distribution of beverages	The People's Republic of China	100	100
YHS (Cambodia) Food & Beverage Pte Ltd (Cambodia) <sup>(2)</sup>	Manufacture of food and beverages	Cambodia	100	100
YHS Hong Kong (2000) Pte Limited (Hong Kong) <sup>(2)</sup>	Distribution of beverages and canned food	Hong Kong	100	100
YHS Trading (USA) Inc. (USA) <sup>(3)</sup>	Distribution of beverages and canned food	USA	100	100
YHS (USA) Inc. (USA) <sup>(3)</sup>	Investment holding	USA	100	100
Yeo Hiap Seng (Malaysia) Berhad (Malaysia) <sup>(2)</sup>	Production, marketing and sale of beverages and food products	Malaysia	100	100



### NOTES TO THE FINANCIAL STATEMENTS

FOR THE FINANCIAL YEAR ENDED 31 DECEMBER 2021

#### 40. LISTING OF SIGNIFICANT COMPANIES IN THE GROUP (CONTINUED)

Name of company/ Country of incorporation	Principal activities	Country of business	Equity	holding
			2021 %	2020 %
Significant subsidiaries held by subs Bestcan Food Technological Industrial Sdn Bhd (Malaysia) <sup>(2)</sup>	<i>idiaries</i> (Continued) Production of instant noodles	Malaysia	100	100
Yeo Hiap Seng (Sarawak) Sdn Bhd (Malaysia) <sup>(2)</sup>	Dormant and property holding	Malaysia	100	100
Yeo Hiap Seng Trading Sdn Bhd (Malaysia) <sup>(2)</sup>	Distribution of food and beverages	Malaysia	100	100
PT YHS Indonesia (Indonesia) <sup>(2)</sup>	Distribution of food and beverages	Indonesia	100	100
PT Botani Beverage Indonesia (Indonesia) <sup>(2)</sup>	Manufacture of food and beverages (currently inactive)	Indonesia	100	100
Legend: (1) Audited by KPMG LLP, Singapore. (2) Audited by other member firms of KPM	G International.			

(3) Audited by other firms of auditors. The names of the audit firms are as follows:

Companies	Name of audit firm
YHS Trading (USA) Inc.	MOSS-ADAMS LLP Certified Public Accountants, a member of Moores Rowland
YHS (USA) Inc.	International, a professional association of independent accounting firm



# STATISTICS OF SHAREHOLDINGS

**AS AT 1 MARCH 2022** 

Issued and Fully Paid-up Capital	:	\$237,813,837.965
No. of Shares Issued	:	590,662,886
Class of Shares	:	Ordinary Shares
Voting Rights	:	One vote per share
Treasury Shares and Subsidiary Holdings	:	Nil

#### DISTRIBUTION OF SHAREHOLDINGS

Size of Shareholdings	No. of Shareholders	% of Shareholders	No. of Shares	% of Shares
1 - 99	562	10.43	15,336	0.00
100 - 1,000	1,562	29.00	818,483	0.14
1,001 - 10,000	2,615	48.53	9,080,347	1.54
10,001 - 1,000,000	636	11.80	26,295,365	4.45
1,000,001 and above	13	0.24	554,453,355	93.87
Total	5,388	100.00	590,662,886	100.00

#### TWENTY LARGEST SHAREHOLDERS

Name of Shareholders	No. of Shares	% of Shares
Far East Organization Pte Ltd	316,939,639	53.66
Far East Spring Pte Ltd	65,324,594	11.06
Transurban Properties Pte Ltd	57,608,986	9.75
Citibank Nominees Singapore Pte Ltd	31,160,804	5.28
Sino Land Company Limited	25,216,180	4.27
OCBC Securities Private Ltd	15,974,654	2.71
DBS Nominees Pte Ltd	13,344,074	2.26
HSBC (Singapore) Nominees Pte Ltd	8,266,218	1.40
Bank of East Asia Nominees Pte Ltd	6,337,158	1.07
BNP Paribas Nominees Singapore Pte Ltd	4,857,009	0.82
Raffles Nominees (Pte) Limited	4,271,108	0.72
Morph Investments Ltd	3,981,015	0.67
United Overseas Bank Nominees Pte Ltd	1,171,916	0.20
OCBC Nominees Singapore Pte Ltd	898,138	0.15
Tan Cheok Hoong	837,400	0.14
Phillip Securities Pte Ltd	681,325	0.12
Chong Yean Fong	600,000	0.10
Maybank Securities Pte. Ltd.	551,771	0.09
UOB Kay Hian Pte Ltd	525,780	0.09
Chin Kiam Hsung	414,303	0.07
Total	558,962,072	94.63



# STATISTICS OF SHAREHOLDINGS

**AS AT 1 MARCH 2022** 

#### SUBSTANTIAL SHAREHOLDERS

	Name of Substantial Shareholder	Direct Interest No. of Shares	% of Total Issued Shares	Deemed Interest No. of Shares	% of Total Issued Shares
1.	Far East Organization Pte. Ltd. ("FEO")	309,973,933	52.48	-	-
2.	Far East Spring Pte. Ltd. ("FES")	63,888,889	10.82	-	-
3.	Transurban Properties Pte. Ltd. ("TPPL")	56,342,854	9.54	-	-
4.	Ng Chee Tat Philip ("PN") <sup>(2)</sup>	-	-	454,867,654	77.01
5.	The Estate of Mr Ng Teng Fong (Deceased) (the "Estate") <sup>(3)</sup>	-	-	390,978,765	66.19
6.	Ng Chee Siong ("RN") <sup>(4)</sup>	-	-	390,978,765	66.19
7.	Madam Tan Kim Choo @ Teng Kim Chow ("Madam Tan") <sup>(5)</sup>	49,618	0.01	373,862,822	63.30
8.	Glory Realty Co. Private Ltd. ("Glory") <sup>(6)</sup>	-	-	56,342,854	9.54

#### Notes:

(1) Based on 590,662,886 issued shares as at 1 March 2022.

(2) PN, in his capacity as a beneficiary of the Estate, is deemed to have an interest in shares in the Company in which the Estate is deemed to have an interest and, through his interest in FES, is deemed to be interested in FES' shareholding in the Company.

(3) The Estate's deemed interest in shares in the Company include its interests through FEO, Glory and Sino Land Company Limited.

(4) RN, in his capacity as a beneficiary of the Estate, is deemed to have an interest in shares in the Company in which the Estate is deemed to have an interest.

(5) Madam Tan's deemed interest in shares in the Company arises through her interests in FEO and FES.

(6) Glory, through its interest in TPPL, is deemed to have an interest in TPPL's shareholding in the Company.

#### SHAREHOLDINGS HELD IN THE HANDS OF PUBLIC

Based on information available to the Company as at 1 March 2022, approximately 21.23% of the issued ordinary shares of the Company is held in the hands of public, and therefore, Rule 723 of the Listing Manual issued by the Singapore Exchange Securities Trading Limited is complied with.



**NOTICE IS HEREBY GIVEN** that the Sixty-sixth Annual General Meeting of the Company will be convened and held by way of electronic means on Friday, 29 April 2022, at 3.00 p.m. (Singapore time) to transact the following business:

#### **ORDINARY BUSINESS**

deem fit; and

1.		eive and adopt the Directors' Statement and the Audited Financial ents for the financial year ended 31 December 2021 and the report of ditors.	Ordinary Resolution 1
2.		lare a final tax exempt dividend of \$0.02 per ordinary share for the al year ended 31 December 2021.	Ordinary Resolution 2
3.		rove the payment of \$753,138 as Directors' fees for the financial year 31 December 2021. (2020: \$695,325)	Ordinary Resolution 3
4.		lect the following Directors, each of whom retires by rotation pursuant les 94 and 95 of the Constitution of the Company:	
	(b) Dr	s Luo Dan Lim Su Lin s Goi Lang Ling Laureen	Ordinary Resolution 4 Ordinary Resolution 5 Ordinary Resolution 6
5.	To re-a Directo	Ordinary Resolution 7	
SPEC		SINESS	
	onsider	and, if thought fit, to pass the following resolutions as Ordinary	
6.	That au	thority be and is hereby given to the Directors of the Company to:	Ordinary Resolution 8
	(a) (i)	issue shares of the Company ("shares") whether by way of rights, bonus or otherwise; and/or	
	(ii	) make or grant offers, agreements or options (collectively, "Instruments") that might or would require shares to be issued, including but not limited to the creation and issue of (as well as adjustments to) warrants, debentures or other instruments convertible or exchangeable into shares,	
		any time and upon such terms and conditions and for such purposes d to such persons as the Directors may in their absolute discretion	



(b) (notwithstanding the authority conferred by this Resolution may have ceased to be in force) issue shares in pursuance of any Instrument made or granted by the Directors while this Resolution was in force,

provided that:

- (1) the aggregate number of shares to be issued pursuant to this Resolution (including shares to be issued in pursuance of Instruments made or granted pursuant to this Resolution) shall not exceed 50 per cent. of the total number of issued shares, excluding treasury shares and subsidiary holdings (as calculated in accordance with sub-paragraph (2) below), of which the aggregate number of shares to be issued other than on a *pro rata* basis to shareholders of the Company shall not exceed 20 per cent. of the total number of issued shares, excluding treasury shares and subsidiary holdings (as calculated in accordance with sub-paragraph (2) below);
- (2) (subject to such manner of calculation as may be prescribed by the Singapore Exchange Securities Trading Limited ("SGX-ST")) for the purpose of determining the aggregate number of shares that may be issued under sub-paragraph (1) above, the total number of issued shares, excluding treasury shares and subsidiary holdings, shall be calculated based on the total number of issued shares, excluding treasury shares and subsidiary holdings, at the time that this Resolution is passed, after adjusting for:
  - new shares arising from the conversion or exercise of any convertible securities or share options or vesting of share awards which were issued and are outstanding or subsisting at the time this Resolution is passed; and
  - (ii) any subsequent bonus issue, consolidation or subdivision of shares,

and, in sub-paragraph (1) above and this sub-paragraph (2), "subsidiary holdings" has the meaning given to it in the Listing Manual of the SGX-ST;

- (3) in exercising the authority conferred by this Resolution, the Company shall comply with the provisions of the Listing Manual of the SGX-ST for the time being in force (unless such compliance has been waived by the SGX-ST) and the Constitution for the time being of the Company; and
- (4) (unless revoked or varied by the Company in General Meeting) the authority conferred by this Resolution shall continue in force until the conclusion of the next Annual General Meeting of the Company or the date by which the next Annual General Meeting of the Company is required by law to be held, whichever is the earlier.

### YEO HIAP SENG LIMITED

### **NOTICE OF ANNUAL GENERAL MEETING**

#### 7. That:

#### **Ordinary Resolution 9**

- (a) for the purposes of Sections 76C and 76E of the Companies Act 1967 (the "Companies Act"), the exercise by the Directors of the Company of all the powers of the Company to purchase or otherwise acquire ordinary shares of the Company ("Shares") not exceeding in aggregate the Maximum Limit (as hereinafter defined), at such price or prices as may be determined by the Directors from time to time up to the Maximum Price (as hereinafter defined), whether by way of:
  - market purchase(s) on the Singapore Exchange Securities Trading Limited ("SGX-ST") and/or any other stock exchange on which the Shares may for the time being be listed and quoted ("Other Exchange"); and/or
  - (ii) off-market purchase(s) (if effected otherwise than on the SGX-ST or, as the case may be, Other Exchange) in accordance with any equal access scheme(s) as may be determined or formulated by the Directors as they consider fit, which scheme(s) shall satisfy all the conditions prescribed by the Companies Act,

and otherwise in accordance with all other laws and regulations and rules of the SGX-ST or, as the case may be, Other Exchange as may for the time being be applicable, be and is hereby authorised and approved generally and unconditionally (the "Share Purchase Mandate");

- (b) unless varied or revoked by the Company in General Meeting, the authority conferred on the Directors of the Company pursuant to the Share Purchase Mandate may be exercised by the Directors at any time and from time to time during the period commencing from the date of the passing of this Resolution and expiring on the earliest of:
  - the date on which the next Annual General Meeting of the Company is held;
  - (ii) the date by which the next Annual General Meeting of the Company is required by law to be held; and
  - (iii) the date on which purchases and acquisitions of Shares pursuant to the Share Purchase Mandate are carried out to the full extent mandated;
- (c) in this Resolution:

"Maximum Limit" means that number of Shares representing 10% of the issued Shares (excluding treasury shares and subsidiary holdings (as defined in the Listing Manual of the SGX-ST)) as at the date of the passing of this Resolution;



"Maximum Price" in relation to a Share to be purchased, means the purchase price (excluding brokerage, commission, applicable goods and services tax and other related expenses) not exceeding:

- (i) in the case of a market purchase of a Share, 105% of the Average Closing Price; and
- (ii) in the case of an off-market purchase of a Share, 120% of the Average Closing Price,

#### where:

"Average Closing Price" means the average of the closing market prices of the Shares over the last five Market Days on which the Shares were transacted on the SGX-ST or, as the case may be, Other Exchange, before the date of the market purchase or, as the case may be, the date of the making of the offer pursuant to an off-market purchase, and deemed to be adjusted for any corporate action that occurs during the relevant five-day period and the date of the market purchase or, as the case may be, the date of the making of the offer pursuant to an off-market purchase;

"date of the making of the offer" means the date on which the Company makes an offer for the purchase or acquisition of Shares from shareholders, stating the purchase price (which shall not be more than the Maximum Price calculated on the foregoing basis) for each Share and the relevant terms of the equal access scheme for effecting the off-market purchase; and

"Market Day" means a day on which the SGX-ST (or, as the case may be, Other Exchange) is open for trading in securities; and

- (d) the Directors of the Company and/or any of them be and are hereby authorised to complete and do all such acts and things (including executing such documents as may be required) as they and/or he may consider expedient or necessary to give effect to the transactions contemplated and/or authorised by this Resolution.
- 8. That the Directors of the Company be and are hereby authorised to grant options and/or awards in accordance with the provisions of the Yeo Hiap Seng Limited Share Incentive Plan (the "Plan"), and to allot and issue from time to time such number of shares of the Company as may be required to be issued pursuant to the exercise of options under the Plan and/or such number of fully paid shares of the Company as may be required to be issued pursuant to the vesting of awards under the Plan, provided that the aggregate number of new shares to be issued pursuant to the Plan shall not exceed 10% of the total number of issued shares of the Company (excluding treasury shares and subsidiary holdings (as defined in the Listing Manual of the Singapore Exchange Securities Trading Limited)) from time to time.



9. That pursuant to Section 161 of the Companies Act 1967, authority be and is hereby given to the Directors of the Company to allot and issue from time to time such number of shares of the Company as may be required to be allotted and issued pursuant to the Yeo Hiap Seng Limited Scrip Dividend Scheme.

**Ordinary Resolution 11** 

BY ORDER OF THE BOARD

Tan Pek Bhee Company Secretary

Singapore, 28 March 2022

#### Notes:

- The Annual General Meeting is being convened, and will be held, by way of electronic means pursuant to the COVID-19 (Temporary Measures) (Alternative Arrangements for Meetings for Companies, Variable Capital Companies, Business Trusts, Unit Trusts and Debenture Holders) Order 2020. Printed copies of this Notice will not be sent to members. Instead, this Notice will be sent to members by electronic means via publication on the Company's website at the URL <u>https://www.yeos.com.sg/investor-relations/agm-updates/</u>. This Notice will also be made available on the SGX website at the URL <u>https://www.sgx.com/securities/company-announcements</u>.
- 2. Alternative arrangements relating to attendance at the Annual General Meeting via electronic means (including arrangements by which the meeting can be electronically accessed via live audio-visual webcast or live audio-only stream), submission of questions to the Chairman of the Meeting in advance of the Annual General Meeting, addressing of substantial and relevant questions at or before the Annual General Meeting and voting by appointing the Chairman of the Meeting as proxy at the Annual General Meeting, are set out in the accompanying Company's announcement dated 28 March 2022. This announcement may be accessed at the Company's website at the URL <a href="https://www.yeos.com.sg/investor-relations/agm-updates/">https://www.yeos.com.sg/investor-relations/agm-updates/</a>, and will also be made available on the SGX website at the URL <a href="https://www.sgx.com/securities/company-announcements">https://www.sgx.com/securities/company-announcements</a>.
- 3. As a precautionary measure due to the current COVID-19 situation in Singapore, a member will not be able to attend the Annual General Meeting in person. A member (whether individual or corporate) must appoint the Chairman of the Meeting as his/her/its proxy to attend, speak and vote on his/her/its behalf at the Annual General Meeting if such member wishes to exercise his/her/its voting rights at the Annual General Meeting. The accompanying Proxy Form for the Annual General Meeting may be accessed at the Company's website at the URL <a href="https://www.yeos.com.sg/investor-relations/agm-updates/">https://www.yeos.com.sg/investor-relations/agm-updates/</a>, and will also be made available on the SGX website at the URL <a href="https://www.sgx.com/securities/company-announcements">https://www.sgx.com/securities/company-announcements</a>.

Where a member (whether individual or corporate) appoints the Chairman of the Meeting as his/her/its proxy, he/she/it must give specific instructions as to voting, or abstention from voting, in respect of a resolution in the Proxy Form, failing which the appointment of the Chairman of the Meeting as proxy for that resolution will be treated as invalid.

CPF and SRS investors who wish to appoint the Chairman of the Meeting as proxy should approach their respective CPF Agent Banks or SRS Operators to submit their votes by 5.00 p.m. on 19 April 2022.

- 4. The Chairman of the Meeting, as proxy, need not be a member of the Company.
- 5. The Proxy Form appointing the Chairman of the Meeting as proxy must be submitted to the Company in the following manner:
  - (a) if submitted by post, be lodged at the registered office of the Company, Yeo Hiap Seng Limited, Attn: The Company Secretary,
     3 Senoko Way, Singapore 758057; or
  - (b) if submitted electronically, be submitted via email to the Company at agm2022@yeos.com,

in either case, by **3.00 p.m.** on **26 April 2022**, being not less than 72 hours before the time appointed for holding the Annual General Meeting.

A member who wishes to submit a Proxy Form must first download, complete and sign the Proxy Form, before submitting it by post to the address provided above, or before scanning and sending it by email to the email address provided above.

### Due to the current COVID-19 situation in Singapore, members are strongly encouraged to submit completed Proxy Forms electronically via email.

- 6. The Annual Report for the financial year ended 31 December 2021 ("Annual Report 2021") and the Letter to Shareholders dated 28 March 2022 in relation to the proposed renewal of the share purchase mandate ("Letter to Shareholders") may be accessed at the Company's website at the URL <u>https://www.yeos.com.sg/investor-relations/annual-reports/</u>as follows:
  - (a) the Annual Report 2021 may be accessed at the above URL by clicking on the image of the cover of the Annual Report 2021 under the section titled "ANNUAL REPORTS"; and
  - (b) the Letter to Shareholders may be accessed at the above URL by clicking on the hyperlink "April 2022" under the section titled "LETTER TO SHAREHOLDERS".
- 7. Any reference to a time of day is made by reference to Singapore time.

#### Personal Data Privacy:

By submitting an instrument appointing the Chairman of the Meeting as proxy to attend, speak and vote at the Annual General Meeting and/or any adjournment thereof, a member of the Company consents to the collection, use and disclosure of the member's personal data by the Company (or its agents or service providers) for the purpose of the processing, administration and analysis by the Company (or its agents or service providers) of the appointment of the Chairman of the Meeting as proxy for the Annual General Meeting (including any adjournment thereof) and the preparation and compilation of the attendance lists, minutes and other documents relating to the Annual General Meeting (including any adjournment thereof), and in order for the Company (or its agents or service providers) to comply with any applicable laws, listing rules, take-over rules, regulations and/or guidelines.

#### Notice of Books Closure:

Notice is hereby given that the Share Transfer Books and Register of Members of the Company will be closed on 12 May 2022 for the purposes of determining shareholders' entitlements to the proposed final dividend.

Duly completed and stamped transfers of the ordinary shares of the Company ("Shares") received by the Company's Share Registrar, B.A.C.S. Private Limited at 77 Robinson Road, #06-03 Robinson 77, Singapore 068896 up to 5.00 p.m. on 11 May 2022 will be registered before shareholders' entitlements to the final dividend are determined.

Shareholders whose securities accounts with The Central Depository (Pte) Limited are credited with Shares as at 5.00 p.m. on 11 May 2022 will rank for the proposed final dividend.

Subject to shareholders' approval at the Sixty-sixth Annual General Meeting to be held on 29 April 2022, the payment of the final dividend of \$0.02 per Share will be made on 27 June 2022.

#### Additional information relating to items of Ordinary and Special Business:

Ordinary Resolution 4 – Subject to her re-election, Ms Luo Dan, who is an Independent & Non-executive Director, will continue to serve as Chairman of the Remuneration Committee and a member of the Nominating Committee. Please refer to the sections "Profile of the Board of Directors", "Corporate Governance Report" and "Supplemental Information on Directors Seeking Re-Election" in the Annual Report 2021 for more information on Ms Luo Dan.

Ordinary Resolution 5 - Subject to her re-election, Dr Lim Su Lin, who is an Independent & Non-executive Director, will continue to serve as a member of the Nominating Committee. Please refer to the sections "Profile of the Board of Directors", "Corporate Governance Report" and "Supplemental Information on Directors Seeking Re-Election" in the Annual Report 2021 for more information on Dr Lim Su Lin.

Ordinary Resolution 6 – Subject to her re-election, Ms Goi Lang Ling Laureen, who is an Independent & Non-executive Director, will continue to serve as a member of the Audit & Risk Committee and a member of the Remuneration Committee. Please refer to the sections "Profile of the Board of Directors", "Corporate Governance Report" and "Supplemental Information on Directors Seeking Re-Election" in the Annual Report 2021 for more information on Ms Goi Lang Ling Laureen.

Ordinary Resolution 8 - If passed, will authorise the Directors from the date of this Annual General Meeting up to the next Annual General Meeting, to issue shares of the Company and to make or grant instruments (such as warrants or debentures) convertible into shares, and to issue shares in pursuance of such instruments, for such purposes as they consider would be in the interests of the Company, up to a number not exceeding 50 per cent. of the issued shares (excluding treasury shares and subsidiary holdings), of which up to 20 per cent. may be issued other than on a *pro rata* basis to shareholders. The aggregate number of shares which may be issued shall be calculated based on the total number of issued shares (excluding treasury shares and subsidiary holdings) at the time that the Ordinary Resolution is passed, after adjusting for the conversion or exercise of any convertible securities and share options or vesting of share awards that have been issued or granted (provided the options or awards were granted in compliance with Part VIII of Chapter 8 of the Listing Manual of the Singapore Exchange Securities Trading Limited) and which are outstanding or subsisting at the time that the Ordinary Resolution is passed, and any subsequent bonus issue, consolidation or subdivision of shares. As at 1 March 2022, the Company did not have treasury shares or subsidiary holdings.

Ordinary Resolution 9 – If passed, will empower the Directors to exercise the power of the Company to purchase or acquire its issued ordinary shares, until the date of the next Annual General Meeting. The Company intends to use internal sources of funds, external borrowings, or a combination of internal resources and external borrowings, to finance purchases or acquisitions of its shares. The amount of financing required for the Company to purchase or acquire its shares, and the impact on the Company's financial position, cannot be ascertained as at the date of this Notice as these will depend on, *inter alia*, whether the shares are purchased or acquired out of capital and/or profits of the Company, the aggregate number of shares purchased or acquired, and the consideration paid at the relevant time. Purely for illustrative purposes only, the financial effects of an assumed purchase or acquisition by the Company of 59,066,288 shares on 1 March 2022 representing approximately 10% of the issued shares (excluding treasury shares and subsidiary holdings) as at that date, at a purchase price equivalent to the Maximum Price per share, in the case of a market purchase and an off-market purchase respectively, based on the audited financial statements of the Group and the Company for the financial year ended 31 December 2021 and certain assumptions, are set out in Paragraph 2.7 of the Company's Letter to Shareholders dated 28 March 2022.

Ordinary Resolution 10 - If passed, will empower the Directors to grant options and/or awards under the Yeo Hiap Seng Limited Share Incentive Plan (the "Plan"), and to allot and issue shares pursuant to the exercise of options and/or the vesting of awards granted under the Plan provided that the aggregate number of shares which may be issued pursuant to the Plan does not exceed 10% of the total number of issued shares of the Company (excluding treasury shares and subsidiary holdings) from time to time.

Ordinary Resolution 11 - If passed, will authorise the Directors to issue shares of the Company pursuant to the Yeo Hiap Seng Limited Scrip Dividend Scheme to participating shareholders who, in respect of a qualifying dividend, have elected to receive scrip in lieu of the cash amount of that qualifying dividend.



### SUPPLEMENTAL INFORMATION ON **RECTORS SEEKING RE-EL** ON ECT

Name of Director	Luo Dan	Lim Su Lin	Goi Lang Ling Laureen
Date of appointment	1 January 2017	1 May 2019	1 October 2019
Date of last re-appointment (if applicable)	11 May 2020	11 May 2020	11 May 2020
Age	53	52	51
Country of principal residence	Singapore	Singapore	Singapore
The Board's comments on this appointment (including rationale, selection criteria, board diversity considerations, and the search and nomination process)	The Board has considered the Nominating Committee's recommendation and assessment of Ms Luo's qualifications and experiences and is satisfied that she will continue to contribute relevant knowledge, skills and experience to the Board.	The Board has considered the Nominating Committee's recommendation and assessment of Dr Lim's qualifications and experiences and is satisfied that she will continue to contribute relevant knowledge, skills and experience to the Board.	The Board has considered the Nominating Committee's recommendation and assessment of Ms Goi's qualifications and experiences and is satisfied that she will continue to contribute relevant knowledge, skills and experience to the Board.
Whether appointment is executive, and if so, the area of responsibility	Non-executive	Non-executive	Non-executive
Job Title (eg. Lead ID, AC Chairman, AC Member etc.)	<ul> <li>Chairman of Remuneration Committee (with effect from 1 January 2022)</li> <li>Member of Remuneration Committee (from 27 April 2017 to 31 December 2021)</li> <li>Member of Nominating Committee</li> </ul>	Member of Nominating Committee	<ul> <li>Member of Audit &amp; Risk Committee</li> <li>Member of Remuneration Committee</li> </ul>
Professional qualifications	<ul> <li>Bachelor of Computer Science, Software, Wuhan University, China</li> <li>MBA, IMD, Switzerland</li> <li>Certification in Corporate Governance, INSEAD</li> </ul>	<ul> <li>PhD</li> <li>BSc in Dietetics (Honours)</li> </ul>	Master in Business & Technology (University of New South Wales, Australia)



### SUPPLEMENTAL INFORMATION ON **RECTORS SEEKING RE-EL** ON ECT

Name of Director	Luo Dan	Lim Su Lin	Goi Lang Ling Laureen
Working experience and occupation(s) during the past 10 years	<ul> <li>General Manager, Strategic Business Development, Active Living Business Unit, Fonterra Group (January 2021 to date)</li> <li>Independent Consultant, fast moving consumer goods companies (2017-2020)</li> <li>Managing Director, Lego Singapore Pte. Ltd. (2014 to 2017)</li> <li>Managing Director, Heinz Asean, Singapore (2012 to 2013)</li> <li>Managing Director, Heinz Long Fong Food, Shanghai, China (2011 to 2012)</li> <li>Managing Director, Heinz Asean, Singapore (2007 to 2011)</li> <li>Director, Business Planning, Heinz Asia Pacific, Australia and Singapore (2001 to 2007)</li> </ul>	<ul> <li>Chief Dietitian at the National University Hospital in Singapore</li> <li>Head of Dietetics (including financial management, P&amp;L, human resource planning, recruitment, management and balance score card)</li> <li>Research Director, Dietetics, National University Hospital, Singapore</li> <li>Assistant Group Director, Allied Health, National University Health System</li> <li>Extensive experience as a clinical dietitian especially in chronic disease prevention and management, such as diabetes, pre-diabetes, heart disease, fatty liver and kidney disease</li> <li>Conceptualised and led in multiple quality improvement projects, clinical research; and development of nutrition screening and lifestyle intervention tools and processes</li> </ul>	<ul> <li>General Manager, Tee Yih Jia Food Manufacturing Pte Ltd (2008 to date)</li> <li>Executive Committee, T&amp;T Cuisine Pte Ltd (2011 to date)</li> <li>Market Development Manager, Tee Yih Jia Food Manufacturing Pte Ltd (1995 to 2007)</li> <li>Market Development Manager, Tee Yih Jia (UK) Ltd (1999 to 2000)</li> <li>Sales &amp; Marketing Executive, Tee Yih Jia Food Manufacturing Pte Ltd (July 1993 to 1994)</li> <li>Brand Management, Summer Managerial Internship, Procter &amp; Gamble (USA) Ltd (June 1992 to 1993)</li> </ul>
Shareholding interest in the listed issuer and its subsidiaries	No	No	No
Any relationship (including immediate family relationships) with any existing director, existing executive officer, the issuer and/ or substantial shareholder of the listed issuer or of any of its principal subsidiaries	Nil	Nil	Nil
Conflict of interest (including any competing business)	Nil	Nil	Nil
Undertaking (in the format set out in Appendix 7.7) under Rule 720(1) has been submitted to the listed issuer	Yes	Yes	Yes



### SUPPLEMENTAL INFORMATION ON **RECTORS SEEKING RE-EI** ON D ECO

Nan	ne of Director	Luo Dan	Lim Su Lin	Goi Lang Ling Laureen
incl	er principal commitments uding directorships: t (for the last 5 years)	<ul> <li>General Manager, Strategic Business Development, Active Living Business Unit, Fonterra Group</li> <li>Director of Urban Connected Pte Ltd</li> </ul>	<ul> <li>Chief Dietitian at the National University Hospital in Singapore</li> <li>Member, Advisory Board of VSCL Holdings Pte. Ltd.</li> <li>Advisor of Kosmode Health Pte Ltd</li> </ul>	<ul> <li>General Manager, Tee Yih Jia Food Manufacturing Pte Ltd</li> <li>Non-executive Director of Yamada Green Resources Limited</li> </ul>
Pre	sent	As above	As above	As above
(a)	Whether at any time during the last 10 years, an application or a petition under any bankruptcy law of any jurisdiction was filed against him or against a partnership of which he was a partner at the time when he was a partner or at any time within 2 years from the date he ceased to be a partner?	Νο	No	No
(b)	Whether at any time during the last 10 years, an application or a petition under any law of any jurisdiction was filed against an entity (not being a partnership) of which he was a director or an equivalent person or a key executive, at the time when he was director or an equivalent person or a key executive of that entity or at any time within 2 years from the date he ceased to be a director or an equivalent person or a key executive of that entity, for the winding up or dissolution of that entity or, where that entity is the trustee of a business trust, that business trust, on the ground of insolvency?	No	No	No
(c)	Whether there is any unsatisfied judgment against him?	No	No	No
(d)	Whether he has ever been convicted of any offence, in Singapore or elsewhere, involving fraud or dishonesty which is punishable with imprisonment, or has been the subject of any criminal proceedings (including any pending criminal proceedings of which he is aware) for such purpose?	No	No	No



#### SUPPLEMENTAL INFORMATION ON **RECTORS SEEKING RE-**ON D F EC

Nan	ne of Director	Luo Dan	Lim Su Lin	Goi Lang Ling Laureen
(e)	Whether he has ever been convicted of any offence, in Singapore or elsewhere, involving a breach of any law or regulatory requirement that relates to the securities or futures industry in Singapore or elsewhere, or has been the subject of any criminal proceedings (including any pending criminal proceedings of which he is aware) for such breach?	No	No	No
(f)	Whether at any time during the last 10 years, judgment has been entered against him in any civil proceedings in Singapore or elsewhere involving a breach of any law or regulatory requirement that relates to the securities or futures industry in Singapore or elsewhere, or a finding of fraud, misrepresentation or dishonesty on his part, or he has been the subject of any civil proceedings (including any pending civil proceedings of which he is aware) involving an allegation of fraud, misrepresentation or dishonesty on his part?	No	No	No
(g)	Whether he has ever been convicted in Singapore or elsewhere of any offence in connection with the formation or management of any entity or business trust?	No	No	No
(h)	Whether he has ever been disqualified from acting as a director or an equivalent person of any entity (including the trustee of a business trust), or from taking part directly or indirectly in the management of any entity or business trust?	No	No	No
(i)	Whether he has ever been the subject of any order, judgment or ruling of any court, tribunal or governmental body, permanently or temporarily enjoining him from engaging in any type of business practice or activity?	No	No	No



### SUPPLEMENTAL INFORMATION ON DIRECTORS SEEKING RE-ELECTION

Name of Director		Luo Dan	Lim Su Lin	Goi Lang Ling Laureen
(j)	Whether he has ever, to his knowledge, been concerned with the management or conduct, in Singapore or elsewhere, of the affairs of:			
	<ul> <li>(i) any corporation which has been investigated for a breach of any law or regulatory requirement governing corporations in Singapore or elsewhere; or</li> </ul>	No	No	No
	<ul> <li>(ii) any entity (not being a corporation) which has been investigated for a breach of any law or regulatory requirement governing such entities in Singapore or elsewhere; or</li> </ul>	No	No	No
	<ul> <li>(iii) any business trust which has been investigated for a breach of any law or regulatory requirement governing business trusts in Singapore or elsewhere; or</li> </ul>	No	No	No
	<ul> <li>(iv) any entity or business trust which has been investigated for a breach of any law or regulatory requirement that relates to the securities or futures industry in Singapore or elsewhere,</li> </ul>	No	No	No
	in connection with any matter occurring or arising during that period when he was so concerned with the entity or business trust?			
(k)	Whether he has been the subject of any current or past investigation or disciplinary proceedings, or has been reprimanded or issued any warning, by the Monetary Authority of Singapore or any other regulatory authority, exchange, professional body or government agency, whether in Singapore or elsewhere?	No	No	No

#### ANNUAL GENERAL MEETING

#### YEO HIAP SENG LIMITED

(Registration No: 195500138Z) (Incorporated in Singapore)

#### Personal Data Privacy

By submitting an instrument appointing the Chairman of the Meeting as proxy, the member accepts and agrees to the personal data privacy terms set out in the Notice of Annual General Meeting dated 28 March 2022.

#### IMPORTANT

- 1. The Annual General Meeting is being convened, and will be held, by way of electronic means pursuant to the COVID-19 (Temporary Measures) (Alternative Arrangements for Meetings for Companies, Variable Capital Companies, Business Trusts, Unit Trusts and Debenture Holders) Order 2020. Printed copies of the Notice of Annual General Meeting will not be sent to members. Instead, the Notice of Annual General Meeting will be sent to members by electronic means via publication on the Company's website at the URL <a href="https://www.yeos.com.sg/investor-relations/agm-updates/">https://www.yeos.com.sg/investor-relations/agm-updates/</a>. The Notice of Annual General Meeting will also be made available on the SGX website at the URL <a href="https://www.sgx.com/securities/company-announcements">https://www.sgx.com/securities/company-announcements</a>.
- 2. Alternative arrangements relating to attendance at the Annual General Meeting via electronic means (including arrangements by which the meeting can be electronically accessed via live audio-visual webcast or live audio-only stream), submission of questions to the Chairman of the Meeting in advance of the Annual General Meeting, addressing of substantial and relevant questions at or before the Annual General Meeting and voting by appointing the Chairman of the Meeting as proxy at the Annual General Meeting, are set out in the accompanying Company's announcement dated 28 March 2022. This announcement may be accessed at the Company's website at the URL https://www.yeos.com.sg/investor-relations/agm-updates/, and will also be made available on the SGX website at the URL https://www.sgx.com/securities/company-announcements.
- 3. As a precautionary measure due to the current COVID-19 situation in Singapore, a member will not be able to attend the Annual General Meeting in person. A member (whether individual or corporate) must appoint the Chairman of the Meeting as his/her/its proxy to attend, speak and vote on his/her/its behalf at the Annual General Meeting if such member wishes to exercise his/her/its voting rights at the Annual General Meeting.
- 4. CPF and SRS investors who wish to appoint the Chairman of the Meeting as proxy should approach their respective CPF Agent Banks or SRS Operators to submit their votes by 5.00 p.m. on 19 April 2022.
- 5 Please read the notes overleaf which contain instructions on, *inter alia*, the appointment of the Chairman of the Meeting as a member's proxy to attend, speak and vote on his/her/its behalf at the Annual General Meeting.

I/We (Name) \_\_\_\_

\_\_\_ (NRIC/Passport No./UEN) \_\_\_

#### of (Address)

being a member/members of Yeo Hiap Seng Limited (the "**Company**") hereby appoint the **Chairman of the Meeting**, as my/our proxy to attend, speak and vote for me/us and on my/our behalf, at the Sixty-sixth Annual General Meeting of the Company to be convened and held by way of electronic means on **Friday**, **29** April **2022 at 3.00 p.m.** (Singapore time) and at any adjournment thereof, in the following manner:

Ordinary Business		For *	Against *	Abstain *
Ordinary Resolution 1	Adoption of Directors' Statement, Audited Financial Statements and Auditors' Report			
Ordinary Resolution 2	Declaration of final dividend			
Ordinary Resolution 3	Approval of Directors' fees			
Ordinary Resolution 4	Re-election of Ms Luo Dan as Director			
Ordinary Resolution 5	Re-election of Dr Lim Su Lin as Director			
Ordinary Resolution 6	Re-election of Ms Goi Lang Ling Laureen as Director			
Ordinary Resolution 7	Re-appointment of KPMG LLP as Auditors and authority for the Directors to fix their remuneration			
Special Business			·	•
Ordinary Resolution 8	Approval of Share Issue Mandate			
Ordinary Resolution 9	Approval of renewal of Share Purchase Mandate			
Ordinary Resolution 10	dinary Resolution 10 Approval of issue of shares pursuant to the Yeo Hiap Seng Limited Share Incentive Plan			
Ordinary Resolution 11	dinary Resolution 11 Approval of issue of shares pursuant to the Yeo Hiap Seng Limited Scrip Dividend Scheme			

Voting will be conducted by poll. If you wish the Chairman of the Meeting as your proxy to cast all your votes "For" or "Against" a resolution, please tick ( $\sqrt{}$ ) in the "For" or "Against" box provided in respect of that resolution. Alternatively, please indicate the number of votes "For" or "Against" in the "For" or "Against" box provided in respect of that resolution. If you wish the Chairman of the Meeting as your proxy to abstain from voting on a resolution, please indicate with a tick ( $\sqrt{}$ ) in the "Abstain" box provided in respect of that resolution. Alternatively, please indicate the number of shares that the Chairman of the Meeting as your proxy is directed to abstain from voting in the "Abstain" box provided in respect of that resolution. In the absence of specific directions in respect of a resolution, the appointment of the Chairman of the Meeting as your proxy for that resolution will be treated as invalid.

Dated this \_\_\_\_\_ day of \_\_\_\_\_ 2022.

Total number of shares held

Signature(s) of Member(s)/Common Seal IMPORTANT: PLEASE READ NOTES OVERLEAF

#### Notes to Proxy Form:

- 1. As a precautionary measure due to the current COVID-19 situation in Singapore, a member will not be able to attend the Annual General Meeting in person. A member (whether individual or corporate) must appoint the Chairman of the Meeting as his/her/its proxy to attend, speak and vote on his/her/its behalf at the Annual General Meeting if such member wishes to exercise his/her/its voting rights at the Annual General Meeting. This Proxy Form may be accessed at the Company's website at the URL <a href="https://www.yeos.com.sg/investor-relations/agm-updates/">https://www.yeos.com.sg/investor-relations/agm-updates/</a>, and will also be made available on the SGX website at the URL <a href="https://www.sgx.com/securities/company-announcements">https://www.sgx.com/securities/company-announcements</a>. Where a member (whether individual or corporate) appoints the Chairman of the Meeting as his/her/its proxy, he/she/it must give specific instructions as to voting, or abstentions from voting, in respect of a resolution in the Proxy Form, failing which the appointment of the Chairman of the Meeting as proxy for that resolution will be treated as invalid.
- 2. CPF and SRS investors who wish to appoint the Chairman of the Meeting as proxy should approach their respective CPF Agent Banks or SRS Operators to submit their votes by 5.00 p.m. on 19 April 2022.
- 3. The Chairman of the Meeting, as proxy, need not be a member of the Company.
- 4. A member should insert the total number of shares held. If the member has shares entered against his/her/its name in the Depository Register (maintained by The Central Depository (Pte) Limited), he/she/it should insert that number of shares. If the member has shares registered in his/her/its name in the Register of Members (maintained by or on behalf of the Company), he/she/it should insert that number of shares. If the member has shares entered against his/her/its name in the Depository Register and shares registered in his/her/its name in the Register of Members, he/she/it should insert the aggregate number of shares. If no number is inserted, this Proxy Form appointing the Chairman of the Meeting as proxy will be deemed to relate to all the shares held by the member.
- 5. The Proxy Form appointing the Chairman of the Meeting as proxy must be submitted to the Company in the following manner:
  - (a) if submitted by post, be lodged at the registered office of the Company, Yeo Hiap Seng Limited, Attn: The Company Secretary, 3 Senoko Way, Singapore 758057; or
  - (b) if submitted electronically, be submitted via email to the Company at agm2022@yeos.com,

in either case, by **3.00 p.m.** on **26 April 2022**, being not less than 72 hours before the time appointed for holding the Annual General Meeting.

A member who wishes to submit a Proxy Form must first download, complete and sign the Proxy Form, before submitting it by post to the address provided above, or before scanning and sending it by email to the email address provided above.

### Due to the current COVID-19 situation in Singapore, members are strongly encouraged to submit completed Proxy Forms electronically via email.

- 6. The Proxy Form appointing the Chairman of the Meeting as proxy must be executed under the hand of the appointor or of his/her attorney duly authorised in writing. Where the Proxy Form appointing the Chairman of the Meeting as proxy is executed by a corporation, it must be executed either under its common seal or under the hand of its attorney or its duly authorised officer.
- 7. Where the Proxy Form appointing the Chairman of the Meeting as proxy is signed on behalf of the appointor by an attorney, the power of attorney or other authority under which it is signed (if applicable) or a duly certified copy thereof must (failing previous registration with the Company), if the Proxy Form appointing the Chairman of the Meeting as proxy is submitted by post, be lodged with the Proxy Form, or if the Proxy Form appointing the Chairman of the Meeting as proxy is submitted electronically via email, be emailed with the Proxy Form, failing which the Proxy Form may be treated as invalid.
- 8. Any reference to a time of day is made by reference to Singapore time.

#### General

The Company shall be entitled to reject the Proxy From appointing the Chairman of the Meeting as proxy if it is incomplete, improperly completed, illegible or where the true intentions of the appointor are not ascertainable from the instructions of the appointor specified in the Proxy Form appointing the Chairman of the Meeting as proxy (including any related attachment). In addition, in the case of shares entered in the Depository Register, the Company may reject a Proxy Form appointing the Chairman of the Meeting as proxy lodged, if the member, being the appointor, is not shown to have shares entered against his/her name in the Depository Register as at 72 hours before the time appointed for holding the Annual General Meeting, as certified by The Central Depository (Pte) Limited to the Company.

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**YEO HIAP SENG LIMITED** (Company Registration No.: 195500138Z) 3 Senoko Way, Singapore 758057 Tel: +65 6752 2122 www.yeos.com.sg

**Since 1900**